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# KELLY'S IN AWE OF FIRST LADY

## Our Olympic golden girl starstruck by US president's wife

**EXCLUSIVE**By **JENNA PUDELEK**

jenna.pudelek@kosmedia.co.uk

AN EXUBERANT and starstruck Dame Kelly Holmes has spoken of her "awesome" evening in Downing Street at the week's most exclusive dinner party.

The Pembury-born Olympic champion was seated at the top table with the Prime Minister's wife Sarah Brown and next to First Lady Michelle Obama at a dinner on Wednesday to celebrate the G20 summit.

"I do not tend to get overwhelmed in situations because I've had so many great opportunities," Dame Kelly told Kent on Sunday.

"But I thought, 'I'm going to spend a whole dinner with the First Lady of the United States'. And with the history of it all – it's bigger than just meeting the First Lady."

The Athens 2004 double gold medal winner, from Hildenborough, was among celebrity guests from the worlds of fashion, sports, business and the arts invited to Downing Street to enjoy a meal cooked by Jamie Oliver for the spouses of the world's most powerful leaders.

But Dame Kelly did not have to worry about what to say to the wife of Barack Obama, who made history when he became the first African



**LADIES WHO LUNCH:** First Lady Michelle Obama, standing immediately behind Sarah Brown (seated, black dress), struck up a rapport with Kent's Olympic golden girl Dame Kelly Holmes, standing seventh from right at the Downing Street dinner this week

American president of the United States – and the most powerful politician in the world – when he took the oath of office in January.

"She was a lovely woman, beautiful and warm," Dame Kelly, 38, said. "She is really tall, but elegant with it."

"I thought, 'What am I going to say to her?' but she was really engaging."

The women soon found shared interests including mentoring programmes for young

people. Dame Kelly said: "She was talking about helping military families and I have a military background."

"We spoke about Chicago and the city potentially getting the 2016 Olympics, and I asked if she was looking forward to the 2012 Olympics. She said yes, of course."

"I think [the Obamas] just want to make a difference and now she is in this situation I think she is still quite overwhelmed."

Harry Potter author J K Rowling was also at Dame Kelly's table, along with the First Lady of Mexico.

After dinner, what has been dubbed the 'First Wives' Club' went upstairs to join their husbands. Dame Kelly told how she was surrounded by world leaders including Prime Minister Gordon Brown, Russian president Dmitri Medvedev and French president Nicolas Sarkozy.

She also got to shake hands with Barack Obama. "He was lovely. Really honourable and made sure he shook everyone's hands," Dame Kelly said.

"I said I had been next to his lovely wife at dinner and said how beautiful she is – and he agreed."

Dame Kelly also paid tribute to her host, Mrs Brown, and said the pair had got to know each other over the last 18 months through charity work.

She said: "I was so honoured to have been invited by her to what was probably the most sought-after dinner party. It was amazing."

Guests at the party were served a 'best of British' menu that included organic Scottish salmon served with a selection of vegetables from Kent, Surrey and Sussex and a main course of lamb from a hill farm in Wales.

Although she went for the vegetarian option of a goats' cheese starter and potato dumpling main, Dame Kelly said the meal was lovely.

CONTINUED ON PAGE 2



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**Kent today**

**TODAY:** A locally chilly start, but any early mist will clear to leave a dry day with sunny spells and variable amounts of cloud. Gentle south-easterly winds. Max temp 11-14C (52-57F).  
**TONIGHT:** Dry with clear intervals and banks of cloud. Gentle southerly winds. Min temp 4-7C (39-45F).

**Around Britain**

Location	Temp	Wind	Cloud
Aberdeen	fair	14-17	13-55
Belfast	fair	14-17	15-59
Birmingham	cloudy	11-12	13-55
Bristol	fair	14-17	13-55
Cardiff	fair	10-13	13-55
Edinburgh	cloudy	13-15	13-55
Glasgow	cloudy	12-14	13-55
Leeds	fair	13-15	13-55
London	fair	13-15	13-55
Liverpool	fair	15-19	13-55
Manchester	fair	13-15	13-55
Newcastle	fair	13-15	13-55
Nottingham	fair	13-15	13-55
Oxford	fair	14-17	13-55
Southampton	fair	14-17	13-55
Southport	sun	12-14	13-55
Swansea	cloudy	11-12	13-55
Torquay	fair	12-14	13-55

**Sun & moon**

Sunrise 6:47am Sunset 3:34pm  
Moonrise 3:49pm Moonset 4:52am  
Lying up to 10:11pm T. High to 6:11pm

**High Tides**

Location	Today	Tomorrow
Dover	08:43 9.6 21:11 9.8	09:47 9.9 22:06 10.2
Margate	09:32 4.0 21:23 4.8	10:44 4.3 22:55 4.3
St Mary's	01:52 4.6 14:36 4.6	00:03 9.0 15:35 9.0

**Week ahead**

Day	Weather	Max/Min
Monday	Largely dry	max 18C min 7C
Tuesday	Scattered showers	max 14C min 6C
Wednesday	Heavy showers	max 13C min 6C
Thursday	Light showers	max 14C min 7C
Friday	Dull Rain	max 13C min 6C
Saturday	Cloudy, Dry	max 13C min 6C

# Reassurance despite health watchdog's warning

## Trust's hospitals are clean, patients told

By **JENNA PUDELEK**  
jenna.pudelek@kosmedia.co.uk

A HOSPITAL trust has sought to reassure patients after its cleaning standards were flagged up in the first report by the new 'super watchdog'.

Medway NHS Foundation Trust was among 21 organisations in the country found not to be meeting Government regulations for managing the spread of infection, according to the Care Quality Commission's assessment.

The trust has defended its results and said staff morale had been dented by the bad publicity that had followed the commission's report.

Linda Dempster, head of infection control and prevention, said: "Medway is safe and clean and has very low infection rates."

The trust has been told it must meet the national cleaning standards in high-risk areas throughout the trust by May 31.

Infection control and hygiene became a major concern nationally after 90 patients died in two outbreaks of the superbug Clostridium difficile at Maidstone and Tunbridge Wells NHS Trust.

In a damning report from the health watchdog in 2007, shortcomings in infection control and hygiene and poor leadership



were blamed for the trust's failures.

The CQC, which has a range of new powers, was launched on Wednesday and formed by a merger of the Healthcare Commission, the Commission for Social Care Inspection and the Mental Health Act Commission.

Health bosses were warned trusts face tough measures if they fail to meet standards, including fines and closure of services.

Mrs Dempster said: "I think it is important that people know it was our own declaration.

"At the time we had some work going on to change the way our housekeeping team is trained, which will be completed by the end of April.

"It is not saying we are not already clean. It is saying that we want to improve things further. All our indicators are really good and our MRSA and C diff rates are really low. So it is disappointing to be sitting as only one of 21 trusts getting a lot of bad publicity."

Among the new regulator's powers is a system of registration, which means NHS

organisations have to meet certain criteria.

In its first year this only applies to infection control, but by April, 2010, it will be extended to other areas. All 388 trusts were registered, but in 21 cases, including Medway, conditions were attached demanding that improvements were made.

Barbara Young, chairwoman of the regulator for health and social care, said: "We know from recent decreases that rates of MRSA and C diff that the picture on infection control is improving nationally.

"In 21 trusts we need further assurance that they are meeting regulations.

"We have placed rigorous conditions on these trusts' registration and will monitor them closely."

Jane Walden, deputy head of facilities at the Medway trust, said it was providing NVQ training for housekeeping staff and monitoring more closely compliance with cleaning procedures and guidelines.

She added: "We also have a dedicated infection prevention and control team and are proud of the results we have achieved to reduce healthcare acquired infections.

"The trust has already exceeded both the national targets for reducing MRSA blood stream infections and C diff."

The other NHS trusts in Kent were registered without conditions.

News and sport updated daily online  
[www.kentnews.co.uk](http://www.kentnews.co.uk)

# Dame Kelly's G20 dinner date with Mrs Obama

FROM FRONT PAGE

Chef Oliver brought his apprentices from his restaurant, Fifteen. Dame Kelly said she had suggested they come in at the end of the meal and they were given a round of applause.

Gavin and Stacey actress Ruth Jones had joked that she thought it was an April Fools' trick when she saw the invitation.

Dame Kelly said: "Exactly, that's what I was thinking when I got the invitation and looked at the date."

The G20 summit saw the world leaders meet at the Excel centre in London's

Docklands on Thursday to try to reach agreement on how to tackle the worst economic crisis since the Great Depression of 1930s.

A package of measures worth \$1.1 trillion (£681 billion) to boost the world economy was agreed.

Dame Kelly said: "It was awesome, one of those real 'wow' moments. It was one of those moments I'm never going to forget. It was a surreal situation to be in."

For more information about Dame Kelly's charitable work and mentoring schemes go to [www.dklegacytrust.org](http://www.dklegacytrust.org).



**WINNER:** Olympian Dame Kelly Holmes said she was impressed by Michelle Obama

- EDITOR:** Ian Patel
- ADDRESS:** Apple Barn, Smeeth, Kent TN25 6SR.
- WEBSITE:** [www.kentnews.co.uk](http://www.kentnews.co.uk)
- MOBILE WAP SERVICE:** [www.kentnews.co.uk/mobile](http://www.kentnews.co.uk/mobile)
- TELEPHONE:** 01303 817000
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- FAX (EDITORIAL):** 01303 817002

**EMAIL:**  
EDITORIAL: [editorial@kosmedia.co.uk](mailto:editorial@kosmedia.co.uk)  
ADVERTISING: [sales@kosmedia.co.uk](mailto:sales@kosmedia.co.uk)

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# Even more good news – it's Kent on Saturday

KOS Media is proud to announce the addition of Kent on Saturday to its award-winning series of newspapers.

Incorporating all the best aspects of the Kentish Saturday Observer, this exciting new publication will cover all the biggest news and sports stories of the week and reach more readers than ever before.

At a time when other local newspaper groups are being forced to cut back on staff and resources, the birth of Kent on Saturday demonstrates that KOS Media is still thriving despite the economic climate.

Managing director Paul Stannard said: "This is another exciting development for us at KOS Media, following the launch of our two new YourLocal papers in Deal and Sandwich last week, which demonstrates our commitment to delivering hard-hitting news throughout the county. Kent on Saturday will sit as an equal to our award-winning Kent on Sunday and act as the perfect start to the weekend."

Readers will be able to get their hands on a copy of the free paper from next weekend, with the number of available copies being significantly higher than was offered by the Kentish Saturday Observer.

## Commitment

As well as being packed with news and sport, Kent on Saturday will also contain jobs, motoring and property sections as well as a Review magazine that over the coming weeks will contain entirely different features to the Sunday version.

Kent on Sunday editor Ian Patel said: "At a time when the local media is going through change, this shows our commitment to the people and businesses of Kent."

"Kent on Sunday has already won national awards for supplying its readers with the news and features that really matter, and we know Kent on Saturday will prove to be just as popular with readers and advertisers."

Tim Luckhurst, professor of journalism at the University of Kent, welcomed the expansion of KOS Media which will initially create up to six new jobs. He said: "Any new jobs in journalism at a time such as this are to be welcomed. The industry is in crisis and investment in reporting is crucially important to the proper coverage of local news."

Kent on Saturday will be available from all good newsagents and retail outlets from next Saturday, April 11. Or you can go green by reading it free on screen at [www.kentnews.co.uk](http://www.kentnews.co.uk).

Meanwhile, KOS Media is running a new promotion to offer free delivery of its papers to selected homes. To find out how you could qualify to receive your brand new Kent on Saturday and award-winning Kent on Sunday absolutely free, visit the website [www.kentnews.co.uk/free](http://www.kentnews.co.uk/free).

To see this clip search 'Gurkha' @ [yourkenttv.co.uk](http://yourkenttv.co.uk)



Gurkhas at Shorncliffe Barracks put on a Kukri display before deployment to Afghanistan. Search 'Gurkha'



**COST:** Having a pint at your local is increasingly under threat according to a new survey

# Middlemen are pricing us out, say pub bosses

PUB company cartels are overcharging tenants for beer and forcing them out of business, a new survey has claimed, *writes Jenna Pudelek.*

The union GMB found 31 pubs in Kent owned by so-called 'pubcos' had closed because tenants were being charged up to 80p more than the wholesale price of a pint of beer.

Edward Freeman, a tied leaseholder who fears he could be forced out of his Beckenham pub within weeks, said: "There will continue to be a crisis in the pub industry all the time these big companies are running it."

The latest survey by the British Beer and Pub Association (BBPA), which represents pubcos – large chains of pubs – found that 38 pubs a week are closing nationally. The association has argued 75 per cent of closures are suffered by 'free' leaseholders run by tenants not 'tied' to pubcos and blames hikes in beer tax for the industry crisis.

However, the anti-pubco Fair Pint Campaign said the figures were distorted because the large pub companies simply brought in new tenants when the previous ones go out of business.

Mr Freeman, who runs Elmer's Lodge, which belongs to one of the major pubcos, the Punch Pub Company, agreed.

"We've lost everything," he said. "But the way they [Punch] look at it is that they will just get someone else in."

The GMB study found that 149 pubs across the South East had closed over the past three years. The union said these were owned by only seven pubcos – Admiral Taverns, Enterprise Inns, Fuller Smith & Turner, Greene King, Marston's, Punch and S&N Pub Enterprises.

Steve Corbett, a member of the Fair Pint Campaign, said tied publicans were paying around £130 a keg for beers such as Fosters and Carling, compared to free tenants who were paying around £55.

Mr Freeman, 57, who runs the pub with his wife and son, said he would soon have to start looking for somewhere else to live and other work.

"They won't help us at all," he said. "We pay a phenomenal amount of rent and takings have gone down but they are not interested in helping us."

He said since the recession hit, his weekly takings had fallen by half.

"Beer duty is a smokescreen," Mr Corbett added. "They [the BBPA] are blaming duty increases, but it is because there is a middleman in the supply chain."

A Kent spokesman for the BBPA said: "Pub closures are down to a range of economic issues, but the pub tie is not a factor, as the GMB's own numbers indicate 75 per cent of closures are in pubs not affected by it."

"The pressing concern at present is the huge increase in beer duty we have had."

"That's why we have launched a campaign called Axe the Beer Tax – Save Pubs, along with consumer champion Camra to get action to help struggling pubs."

Both Mr Corbett and Mr Freeman said the 18 per cent rise in duty in last year's budget had not helped, however, the GMB is calling on the Government to break up pubcos, so pub landlords can buy their beer from breweries at competitive prices, which would have more impact than changing the rate of taxes.

# Golfers drive at political targets

GOLFERS at a Kent driving range are practising their swing by firing balls at Prime Minister Gordon Brown and Chancellor Alistair Darling.

Large targets with the politicians' faces on have been put up at the World of Golf's centre in Sidcup, as well as at other locations throughout the country. The campaign was launched on Tuesday, with more than 160,000 shots taken already.

# Music silenced

RED List Live – the three-day festival due to take place at Port Lympne Wild Animal Park in June – has been shelved.

Organisers – who had already confirmed the likes of The Zutons, The Wombats, the Wedding Present and comedian Vic Reeves – say the event will continue... in 2010.

They blame a highly competitive festival market for the decision and the impact of the recession on people's cash.

Kent – once a festival wasteland – has now found itself hosting a variety of high quality events including Lounge on the Farm and Sellindge Music Festival.

# Murder charge

A MAN has been charged with the murder of Darren Turner, 36, in Margate.

Sean Maher, 20, of Canterbury Road, Margate, went before town magistrates on Friday.

He was charged with the murder of Darren Matthew Turner on Tuesday, and remanded in custody until a hearing at Maidstone Crown Court, scheduled for Monday, April 20.

Meanwhile, a fourth person has been arrested on suspicion of murder. A 43-year-old woman was taken into custody on Thursday. A 42-year-old Margate man had also been previously arrested, and a 16-year-old youth arrested in connection with the incident has been released without charge.

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# Get your House in order, top Kent Tory warns Parliament

## MP Hugh's anger at Parliament 'sleaze'

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

**EXPENSE**-abusing MPs should clean up their act to avoid causing further embarrassment to their colleagues, warns a Tory frontbencher.

Shadow sports and Olympics minister Hugh Robertson said "sleaze stories" such as Home Secretary Jacqui Smith using taxpayers' money to pay for two adult films – watched by her husband without her knowledge – only reinforced negative stereotypes about politicians.

Speaking to KOS Media after details of MPs' expenses were leaked, the Faversham and Mid Kent member said some of his colleagues were doing themselves no favours.

Mr Robertson said: "In terms of the reputation of Parliament it's been an absolute disaster. The way in which the information has been presented and the way a number of my colleagues have behaved has only encouraged the perception that all MPs are on the take."

"The overwhelming majority of us are simply trying to get on and do our jobs as well as we can."

"The whole situation with Jacqui Smith and her second-home allowance makes me want to weep. It's the sort of thing that drives me closest to despair and I think she has a particular case to answer."

"For her to rent a room from her sister but claim that another house where her husband and children live is her second home is ridiculous. She's worked the system and that's not right."

Mr Robertson's published expenses for last year totalled £123,820, just over



**HUGH ROBERTSON: 'This has been disastrous for Parliament's reputation'**

£23,000 of which was spent on renting a flat in London. Sittingbourne and Sheppey MP Derek Wyatt claimed the most in the county at £152,164; with Chatham and Aylesford representative Jonathan Shaw close behind with £148,833.

Mr Robertson, who issued a breakdown of his expenses on his website, said it was important the public understood how the majority of the money was being spent.

He said: "What frustrates me is that the figures being touted include the money that we as MPs pay to the people who work for us and so on."

"In my case, about £75,000 of my expenses came nowhere near me – but that is obviously much less of a story."

"In terms of second homes for Kent MPs, in my case it takes about two hours to travel from my front door to my office at

Westminster. But we vote at 10pm on Mondays and Tuesdays and 7pm on Wednesdays, and that can often go on for between 30 and 45 minutes."

"By the time I get out I've missed the last train back to Victoria – and that's assuming I'm free to go home."

"Being a frontbencher, people are always after me to speak at functions, parties and so on and it just makes more sense to stay in London."

Prime Minister Gordon Brown has ordered a review of the expenses system in the wake of the backlash against cash being claimed for MPs' second homes, which can be used to pay household bills, TV subscriptions and council tax. Mr Robertson said that if it were down to him he would start again from scratch.

"I would cull the number of MPs for a start, right down to about 400 of them covering larger constituencies of about 100,000 people each," he said.

"It would obviously mean they would be less local, but I think that's a price worth paying."

"Parliament has stuck its head in the sand for too long and needs to take urgent action."



News and sport updated daily online

www.kentnews.co.uk

## Jailed pervert had thousands of sick images

**PAEDOPHILE** Mark Middleton has been jailed for 16 months after being caught with more than 125,000 indecent images of children – one of the biggest hauls ever recovered by Kent Police.

Middleton, 52, of Hunton, near Maidstone, was sentenced at Maidstone Crown Court on Friday. He had previously pleaded guilty to eight offences of making and possessing indecent images of children.

Det Sgt Dave Shipley said: "This is one of the largest recoveries of child abuse images by Kent Police. Every image represents a child being subjected to sexual abuse."

"We will always work to bring to justice those who encourage child abuse by creating a market for these images."

A warrant was executed at Middleton's home in November, 2005, when officers seized hundreds of items of computer equipment that he used to store images and movies.

Middleton was found with 125,397 indecent images of children. Images are ranged between levels one to five – level five being the most serious.

He was found with 119,070 images at level one, 3,609 at level two, 968 at level three, 1,058 at level four and 692 at level five.

The judge placed Middleton on the sex offenders' register for 10 years and disqualified him from working with children.



**BEHIND BARS: Mark Middleton**

## Lines down at beauty spots

**MORE** than a mile of overhead power lines are being taken down to enhance two beauty spots in the Kent countryside.

Engineers are now undertaking the work at Cobham Park, near Rochester, and at White Horse Wood Country Park, near Maidstone, replacing the lines with underground cables.

EDF Energy Networks is spending

£180,000 on the project, helped by a grant from industry regulator Ofgem.

Nigel Collier, protected areas project officer for EDF, said: "We are delighted to be providing the technical expertise behind these projects, which should have a massive impact on the countryside in these popular beauty spots. The removal of the lines will improve the views in and around both parks."

To see this clip search 'Leas' @ [yourkenttv.co.uk](http://yourkenttv.co.uk)



**Campaigners explain why they are fighting the possible closure of Leas Lift carriage service in Folkestone**

## Dragon Theo's forum pep talk

**RECESSION** can breed success for bold entrepreneurs, says Dragons' Den star Theo Paphitis.

He was in Maidstone to talk to 150 local business people and politicians at the launch of the Maidstone and Weald Business Forum this week.

The former Millwall FC chairman, who runs Rymans, said: "There are opportunities there for the taking. Many firms are not going bust because of the recession."

"Their downfall is often down to other factors, such as overcapacity or poor management. For every firm that goes bust there is a customer list looking for a new supplier."

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# Kent 2020 '09 Vision sends surge of confidence through business community

# Boosted by the buzz

By **TONY PATEY**

KOS MEDIA BUSINESS EDITOR

A SURGE of energy and confidence coursed through Kent's business scene as firms got together for the biggest commercial exhibition and conference ever held in the county – and it buzzed.

Recession went on the back burner for the day as more than 4,000 visitors and 300 exhibitors filled 1.2km of exhibition space – all figures were records – at the Kent 2020 '09 Vision at the County Showground, Detling.

After a packed business breakfast, one of the UK's leading journalists and broadcasters, Andrew Neil, lashed out at the banks that had sparked the economic crisis.

He told delegates he would like to see bankers jailed – but that would probably happen in the USA rather than here.

Mr Neil, a former Sunday Times editor who is now owner of The Spectator, said the problem was not the lack of banking regulations, but failure to implement existing rules.

## Handcuffs

He said: "Everyone was complicit in this. The banks are clearly the number one villain, but everyone looked the other way."

"I don't think banks should be regulated to hell, but I would like to see some of them suffer. I would like to see handcuffs on some of the bankers because I think they have broken the law and deserve to go to jail."

"I think that will happen in America, although I would hope in this country as well – but I do look forward to it happening."

Mr Neil was speaking at the beginning of the fourth annual day-long event, which was run by Business Link, and supported by Kent County Council whose Backing Kent Business campaign is at full steam.

Earlier, KCC leader Cllr Paul Carter said this year plans would be aimed at boosting the number of youngsters taking up apprenticeships in the county. Proposals should increase the number of apprentices from 2,000 now, to 8,000 within a few years.

Four workshops – London 2012, Innovating out of the Recession, How to Access Funding,



**Andrew Neil tells yourkenttv's Julie Maddocks how firms could weather 2009. See [businessforkent.co.uk](http://businessforkent.co.uk).**

and Visit Kent Tourism Workshop – were packed, with standing room only. During the day delegates heard speakers urge business people to fight the downturn with strong marketing, branding and putting a strong focus on their strengths – such as staff.

Senior travel editor of The Independent newspaper, Simon Calder, said Kent had some great selling points, and business guru Geoff Burch said county firms should market not just to customers but also to staff "so you get ambassadors, not assassins".

Former Olympic athlete Kriss Akabusi spoke at the dinner about how bosses could motivate themselves and staff – and had guests standing for synchronised arm exercises to show it could be done.

Also present, working for Business Link, was Apprentice contestant Mona Lewis, 28, from Sittingbourne. The former beauty queen refused to discuss the hit BBC show – but her role at the event led to speculation she had been fired by Sir Alan Sugar.

Winner of the £20,000 Kent Innovation Challenge, part sponsored by KOS Media, was Jon Barrett of Lenham-based Purelabs, a publishing management system firm.

He said: "We are going to condense 12 months' work into three to get out into the market faster. We're still in Kent, but now we're going worldwide."

Bob Jones, managing director of Business Link, said: "It is clear from the buzz people are being proactive, proving Kent companies are ready to do business. There was a tremendous volume of enquiries at our stand."



**BIG HITTER:** Journalist and broadcaster Andrew Neil addresses a packed business breakfast meeting during the Kent 2020 '09 Vision conference in Detling on Wednesday

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By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

LAW-breaking foreign drivers will finally have the book thrown at them after new powers were handed to the police.

For years non-UK citizens have got away with minor traffic offences because officers did not have the power to issue on-the-spot fines or add points to their licences.

However, reforms to the Road Safety Act 2006 introduced this week will now allow officers to do just that – with a maximum penalty of £900.

About three million foreign vehicles enter Britain annually, with many of them travelling through Kent after arriving at the ports.

Between October 1, 2007, and September 30, 2008, foreign vehicles contributed to 72 accidents and 113 injuries on the county's roads.

Announcing the new powers, Chief Insp Roscoe Walford said: "The new law will help police deal more effectively with non-UK residents who commit driving offences.

"The motoring public and general community have long wanted this. It provides a fairer system whereby all motorists are treated the same regardless of who they are and where they are from, and it brings us into line with other European countries.

"Many foreign drivers ignore our road rules because they know that even if they are caught, nothing will happen. But by hitting them in the pocket immediately, the new powers create a disincentive to break the law.

"If this saves one person from death or serious injury and one family from

# A fine time to punish illegal foreign drivers



**FAIRER:** The new rules mean all illegal drivers can be penalised

suffering the trauma of losing a loved one, the new law has done its job."

During the 2007-08 financial year, 841 foreign drivers were caught by speed cameras on Kent's roads but none of them received fines.

In contrast, 41,585 penalties were

issued to British drivers. Officers were previously unable to issue fines to non-UK citizens because there was no guarantee they would be paid within 28 days and there was no way of knowing if drivers had committed previous offences.

However, the new rules have changed all that and also now enable police to seize non-roadworthy vehicles or ones owned by foreigners who cannot pay their fine. They will also be able to add penalty points to a driver's licence for the first time.

The new powers were launched at the M20 services near Leeds Castle, with road safety minister Jim Fitzpatrick also in attendance.

He said: "We want to keep our roads as safe as possible and these measures mean any driver who breaks the rules of the road will have to face the consequences.

"The only way for drivers and hauliers to avoid tough penalties will be to obey our traffic laws and ensure their vehicles are fully roadworthy."

## Bags binned in town centre

SHOPPERS have embraced a bid to rid Maidstone town centre of plastic bags.

The official launch of the Bin the Bag campaign this week saw a skip full of plastic bags handed in over 90 minutes.

Initially the campaigners hope to reduce plastic bag use by 10 per cent in the county town. This would prevent at least 400,000 plastic bags a year from Maidstone being sent to landfill sites.

Plastic bags take 20 to 1,000 years to break down, clog up sewer systems and cause the deaths of more than a million seabirds every year.



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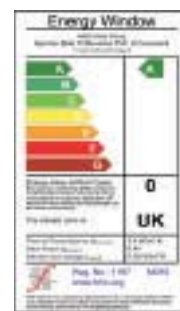
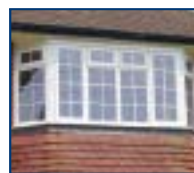
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## Town centre to close for annual Easter pageant

A GOOD Friday pageant will be held in the centre of Gravesend.

Two processions will leave St George's Church by the Pocahontas statue at 10.40am and re-enact Christ's progress, passing shoppers on New Road, to his trial and crucifixion staged opposite Nat West Bank.

Everyone is welcome to the annual event organised by Gravesend Churches Together.

The town centre will be closed for the procession that finishes by noon.

Following the pageant worshippers will process to Windmill Hill to place a huge cross and attend a short service.

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# Meating of minds as farmers join forces

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

FARMERS are being offered the chance to work together to help combat both climate change and the recession.

A new butchery and production plant, part-funded by the South East England Development Agency, aims to help farmers reduce their carbon footprint by sending livestock to a nearby slaughterhouse in the same vehicle rather than having several travelling varying distances.

The plant, which is being run by Farmer Palmer's Products in Egerton, near Ashford, also allows local farmers to benefit from efficient production conditions – such as space for them to hang their carcasses – at a low cost.

Miranda Palmer, who owns the business with husband Graham, explained why she thinks it is important that farmers combine their resources: "The agricultural industry receives very little support from the Government so we have to stick together. We are becoming a diminishing breed and farms are going out of business left, right and centre.

"Profit margins are so slim these days that you have to support your colleagues. Without all the livestock and crops out there, the countryside would look a lot different."



SUPPORT: Graham and Miranda Palmer say it's important for farmers to stick together

Farmer Palmer's Products' main business is to supply meat at farmers' markets throughout Kent, but Mrs Palmer said she believed the new production plant would prove popular: "A lot of farmers who have their own livestock have killed the odd animal for themselves and their friends but they often struggle to find someone who can butcher the meat and pack it to their own requirements.

"There are very few premises beside ours that have temperature-controlled environments suitable for the preparation of different cuts of meat, and the farmers can also ask to have their own labels put on."

The Palmers are both born and bred in Kent and met while at Nottingham Univer-

sity, where Graham studied applied animal biochemistry and Miranda animal science.

The couple have now also started a search for a skilled master butcher to join them at the new cutting plant.

Mrs Palmer said they were keen to show that a great deal of livestock goes to waste.

She said: "A chef will normally only ask for the three main cuts of beef but this wastes a great deal of the animal.

"The addition of a master butcher will allow us to present rare cuts of meat, as well as the traditional favourites, to our customers at farmers' markets across Kent."

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## Report demands improvements in services for mentally ill

# Attack on mental health provisions

MENTAL health services have come under fire from the health watchdog and carers who say people with schizophrenia are unable to get the therapies they need.

The Healthcare Commission said "this situation must change" after a survey of mental health trusts found significant gaps in services for vulnerable people – particularly in crisis situations out of hours.

Anthony Wright, from the west Kent branch of the national mental health charity Rethink, said: "All these issues are relevant to Kent, in particular west Kent. Services still have a long way to go, particularly when it comes to acute mental illness, which includes bipolar cases and schizophrenia."

In the survey, Kent and Medway NHS and Social Care Partnership Trust, which is responsible for mental health in the county, performed in the bottom half of trusts in the country on whether patients had trust and

By **JENNA PUDELEK**

jenna.pudelek@kosmedia.co.uk

confidence in their psychiatrist. Patients also felt they did not have enough time with psychiatrists or information about medication.

Carers, who said they did not receive enough information and support, said the trust performed badly on 'crisis care' out of office hours.

A report on mental health services in west Kent by Rethink said: "People are forced to go to A&E because there are no out-of-hours crisis teams, which is ridiculous for someone in a florid psychotic state."

Mr Wright said carers in Kent found there was a "severe shortage of expert therapy" and waiting lists of more than nine months.

The Healthcare Commission, which merged with two other quangos on Wednesday to form the Care Quality Commission, found 55 per cent of people with schizophrenia had not been offered

recommended psychological therapies.

Anna Walker, the watchdog's chief executive, said improvements had been made since mental health was last reviewed in 2006, adding: "This report shows significant gaps still exist, particularly in important areas... this situation must change."

The strategic health authority (SHA), NHS South East Coast, has a 10-year strategy that promises to improve life expectancy for mental health patients, who can die up to 25 years earlier than other people.

Dr Malcolm Hawthorne is leading improvements to mental health services in Kent, Sussex and Surrey. He said: "Stigma and discrimination, unfortunately, are still prominent in society and anything to help change that is going to make a difference."

"I am keen that mental health issues are treated on an even footing with serious physical problems."

"There is nothing more important than the brain. The national dementia strategy has made a start to recognise that."

## Crunch smashes shellfish colonies

THANET'S coastal wildlife is under threat from an increase in shellfish harvesting.

The public are allowed to collect shellfish for their own consumption, but there are signs unsustainable numbers are being taken.

The Thanet Coast Project is monitoring the situation and asking its wardens to watch out for signs of mass harvesting at hotspots.

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KENT County Council's finance chief says the authority does not regret its angry response to being labelled "negligent" over the loss of millions of pounds in Iceland, *writes Steve Knight.*

Councillor Nick Chard maintains the Audit Commission had been unfair in its criticism of KCC's monetary dealings at the time of the nation's banking collapse, and said he stood by a letter demanding the spending watchdog retract its comments.

The authority currently has £50 million of taxpayers' money frozen in the crisis-hit system, with no guarantees yet that any of it will be recovered.

Last week's report by the Audit Commission described KCC as acting "negligently" by investing £8.3m in Iceland just days after a warning that one bank's credit

# KCC defiant on war of words with watchdog

rating had fallen below acceptable levels.

The letter of response has since been criticised by Opposition politicians, but Cllr

Chard told KOS Media that leader Cllr Paul Carter and chief executive Peter Gilroy were right to refute the accusations.

He said: "What we expected for a report like this to be credible was for it to be based on evidence."

"Neither the PricewaterhouseCoopers report commissioned by KCC nor the one carried out by our external auditors – who also happen to be the Audit Commission – implied that we had been negligent."

"That word has legal connotations and I think it was absolutely right that we made the point because the use of it was unfair and unwarranted."

Late last year KCC admitted it accidentally invested £3.3m into a doomed Icelandic bank because a junior member of staff did not read an email warning against it.

However, last week's Audit Commission report added an extra £5m to the figure of cash the authority should not have invested.

Cllr Chard said: "It came as a surprise that the £5m was included because that deal was entered into in the middle of September – quite a long time before any warnings – and there was no way out

of it by the time the money went in."

"I accept the £3.3m we lost was down to human error, but the report should have made clear that there was no escape route for the rest. I don't think it was reasonable for it to not do so."

"We have taken disciplinary action within the authority on the unread email, but apart from that we've followed the Treasury's investments advice and have done nothing wrong."

Just weeks prior to publication of the report, the Audit Commission had praised KCC and awarded it the highest rating of four stars for its performance throughout the year.

Kent Labour leader Cllr Mike Eddy said he was concerned the authority's angry response to the "negligent" tag could damage relations between the two bodies.

He said: "I would urge KCC's leadership to stop putting their bruised pride and media profile first and start thinking about the damage they are doing to the council's previously excellent relationship with the Audit Commission."

"I would also urge them to think very carefully about spending public money on legal action in the hope of repairing their dented reputation."

"KCC is, after all, supposed to be a four-star authority. You'd think its leadership would be more confident about their ability to ride this storm out."

Despite the criticism, Cllr Chard said the council was still considering taking legal action against the commission, but added he did not think it should damage relations.

He said: "The Audit Commission has a leadership role to play and we want to work with it to protect taxpayers' money."

"But we feel we have been unfairly criticised and that this does not help us move forward in actually having a dialogue about the future of local authority deposits."

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# Tycoon not fazed by Tory expulsion for UKIP donation

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

**GAMBLING** entrepreneur Stuart Wheeler will not beg for his Tory membership back after being expelled for funding another party.

The millionaire businessman, who lives at Chilham Castle, near Canterbury, was kicked out of the party last week for giving £100,000 to the Eurosceptic UK Independence Party (UKIP).

Mr Wheeler, who in 2000 made the largest ever donation to a political party when he handed over £5 million to the Conservatives, told KOS Media he would not be appealing against the decision to expel him.

He said: "I realised there was a possibility it would happen so it did not come as a shock when it did.

## Regulation

"As soon as I was notified by the party I said it wasn't news because I had heard about it three hours earlier on the BBC.

"But I told them if it helps I shall not be appealing against the decision. They're quite entitled to tell me I can't be a member and I wouldn't wish to be one if they don't want me to be.

"It's possible that I may rejoin one day. I would certainly consider it if they came and offered it to me, but I will not be going to them first."

Despite promising to continue his support for the Tories in the local and general elections, Mr Wheeler says



**DONOR:** Mr Wheeler gave £100,000

he will vote UKIP in the European elections on June 4 due to "the severe cost that EU regulation places on the British people".

He is also upset at the continued refusal of the three main parties to promise to hold a referendum on the controversial Lisbon Treaty.

When asked if he would consider joining UKIP, Mr Wheeler replied: "Not without a lot of thought. There are some internal rumblings going on there that I would not want to get involved in.

"I'm happy to go to the launch party and am supportive of what they are trying to do, but I'm not really thinking about anything past that.

"I do receive anti-UKIP letters talking about this, that and the other, but

I reply saying I have no idea about all that. Surely if you are Eurosceptic like me, there is no other party to support in the European elections."

Mr Wheeler, who made his fortune as the founder of the IG Index spread-betting firm, said there were many other Tory, Labour and Lib Dem supporters who would be voting for UKIP in June.

He said: "There are at least a million people like me. I had dinner the other night with someone and I thought he would be horrified when I told him what I was going to do, but he said 'Oh no, so am I'.

"The only difference between me and everyone else is that I can go public and say what I like. I'm not trying to work my way up through the Conservatives, so there's no risk of me harming my prospects."

## Ideological

Following his donation to then-Tory leader William Hague, Mr Wheeler made a £500,000 contribution when Michael Howard was leader and has handed over about £50,000 a year since David Cameron took charge.

UKIP leader Nigel Farage said the party had always been open to dual membership and support.

He said: "We're entirely happy with people being members of UKIP and also being part of the Labour Party, the Tories, etcetera, because we're pursuing that ideological goal, that pure vision, of repatriating political power to these shores.

"We know very well that there are many who share that aim without seeing eye-to-eye with us on every other issue."

## Border checks by minister

GOVERNMENT minister Phil Woolas visited the Eurotunnel terminal at Cheriton on Wednesday to agree improvements to border controls.

Mr Woolas, the borders and immigration minister, signed a Service Level Agreement with Jacques Gounon, chairman and chief executive of the Channel Tunnel operator, to ensure new information and control technologies were in place to help improve security and speed up passenger traffic.

The Euroscan, the Passive Millimetric Wave Scanner, CO2 detectors and heartbeat monitors are among some of the specialist devices already in use by the UK Border Agency and Eurotunnel.

M Gounon said: "Eurotunnel is the leader in cross-Channel transport, with advantages in terms of speed, ease and reliability for customers. Reducing the time spent with frontier controls while ensuring the security of our customers and our infrastructure is a vital element of our service."

Mr Woolas said: "The border crossing between France and Kent is one of the toughest in the world. We are using the very latest technology to screen high-risk individuals and goods, while facilitating lawful trade and travel which benefits the UK."

Some 150 specialists are employed to keep a watch on security at the Eurotunnel terminal in Coquelles.

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## Colleagues mourn BBC Kent radio chef

# Farewell to 'lovely June'

By **JENNA PUDELEK**

[jenna.pudelek@kosmedia.co.uk](mailto:jenna.pudelek@kosmedia.co.uk)

FRIENDS and colleagues of BBC Radio Kent presenter June Care, who died after a two-year battle with leukaemia, have paid tribute to the talented chef who "never let anyone down".

The death of the much-loved cookery show host, who lived in Herne Bay, shocked those who worked with her because she had been in the studio only a week before succumbing to the cancer last Thursday.

Pat Marsh, who presents the show Mrs Care worked on, said: "Her death will leave a big gap here at BBC Radio Kent."

"When we think of June in the future, we'll remember her fantastic food and her talent for sharing recipes, but more than anything, her tremendous sense of fun."

"This place just won't be the same without her; what June did was appreciated by thousands of listeners. We're going to miss her."

He said the last time he saw her, Mrs Care, who was in her mid-50s, had been "knowledgeable, entertaining and enthusiastic" about her latest set of recipes. But after the show she admitted she was having a "bad day", he said.

### Warm and funny

"The illness which she had lived with for the past two years was draining her energy," Mr Marsh said. "Both Laura [the show's producer] and I said she should have called to cancel last Tuesday's broadcast, but she said she didn't like to let people down."

"The truth is June Care never let us down. Over the past 20 years, she was a vital part of BBC Radio Kent, and always up for anything."

Mrs Care would visit listeners' homes to cook for them and would rustle up a three-course meal with total ease while chatting away to Pat Marsh.

Yourkenttv presenter Julie Maddox, who worked with Mrs Care during her time at BBC Radio Kent, said: "I always introduced her as the 'lovely June Care' and that just epitomises how she was."

Mr Marsh said she was "warm, funny and



**SAD LOSS:** Radio Kent's June Care has died following a struggle with leukaemia

generous" with the ability to make new friends everywhere she went: "She lived life to the full, but if you ever asked June what she enjoyed most; what brought her the most pleasure, it was always her family. She was as proud of them as they were of her."

Mrs Care also acted as a spokeswoman for worthy causes, the Kent Waste Partnership worked with her on its Love Food Hate Waste Campaign.

Belinda Moran, project delivery manager for Kent waste management, said: "June's passion for food and desire for a better environment came together in this project."

"Hundreds of people came to see June's cookery demonstrations. Her good heart and a sense of humour shone throughout her work, and it is a testament to her character that despite her illness she continued working so hard for what she believed in."

As a chef she loved shopping at Kent's farmers' markets to buy ingredients.

Mrs Care also worked with Produced in Kent, Stephanie Durling, who works for the organisation, said: "June was a thoroughly professional and lovely lady who had a very kindly manner about her... she will be sorely missed."

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# Lecturing her way up the Muslim power list

## Conflict expert to challenge stereotypes of Islamic women

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

A POLITICS lecturer at the University of Kent has been named one of the top 20 most powerful Muslim women in Britain.

Dr Gulnur Aybet is director of the BA course in conflict, peace and security and of the MA in international security and the politics of terror.

She has held high-profile teaching positions around the world and given evidence to the House of Commons and Lords committees on security issues.

A panel of judges recognised Dr Aybet's achievements by including her in the Equality and Human Rights Commission and The Times' inaugural Muslim Women Power List.

Dr Aybet, 44, told KOS Media she was honoured to be in the top 20, which included politician Baroness Warsi and BBC News presenter Mishal Husain.

She added: "It's important we challenge the stereotypes of Muslim women in British society and start celebrating their achievements.

"When people think of Muslim women they think of women entirely covered in burkas who are under pressure to not succeed in their careers, but this is wrong.

"All of those on the list are highly-educated and have achieved prominent positions in their lives. Some prefer to cover their heads and some do not. There is no exact rule about

that in Islam so it is wrong to assume all Muslim women are held back."

Dr Aybet, who was born in Turkey but has lived in the UK since the age of three, said she also wished to promote the fact people can be European and Muslim at the same time and the two are not mutually exclusive.

She explained: "I was talking to Mishal Husain at The Times' photo-shoot and I told her I thought it was great that she was Asian, Muslim and British. You can have these multiple identities. There is no homogenous culture to a religion."

Dr Aybet joined the University of Kent in 2001 after holding posts at the University of Nottingham and at Bilkent University in Ankara, Turkey.

She has also worked for the Nato Parliamentary Assembly and the Royal United Services Institute for Defence Studies, and written several books.

Yet despite being named one of the most powerful Muslim women in Britain, Dr Aybet says her religion gives her no further insight into the minds of terrorists who blame their atrocities on Islam.

She said: "Just like anyone else, I'm equally baffled by the things these people do. It's very misleading about Islam and disturbing too, probably more so to Muslims who come from Asia or the Middle East.

"Some Muslims I know say they have experienced more racism since 9/11, but I haven't felt that because I'm European. This is where campaigns like the one in The Times can help break the stereotypes, more than I can by talking to people in lecture theatres."



**SUCCESSFUL:** Gulnur Aybet is one of the 20 most powerful Muslim women in Britain

## Hospitals put trust in merger

THREE hospital trusts have merged in a radical transformation of acute healthcare in Kent and south east London.

Serving a population of more than a million and with a budget in excess of £400 million, health bosses have pledged the new South London Healthcare NHS Trust will offer "tremendous benefits".

George Jenkins, the new trust's chairman, was formerly at the helm of East Kent Hospitals trust, which recently received foundation status.

He also took over as chairman at Maidstone and Tunbridge Wells after the highly critical 2007 report by the health watchdog into the

superbug scandal led to the deaths of 90 patients from Clostridium difficile.

Queen Mary's Sidcup NHS Trust (QMS), Queen Elizabeth Hospitals Trust and Bromley Hospitals Trust merged to create the new trust that will see one new hospital created on several sites.

From its launch on Wednesday the trust covers patients in Bromley, Orpington, Beckenham, Woolwich, Greenwich, Bexley and Sidcup.

Mr Jenkins said: "Some things will change immediately but in other respects change will be gradual – evolutionary rather than revolutionary."

## Lakeside

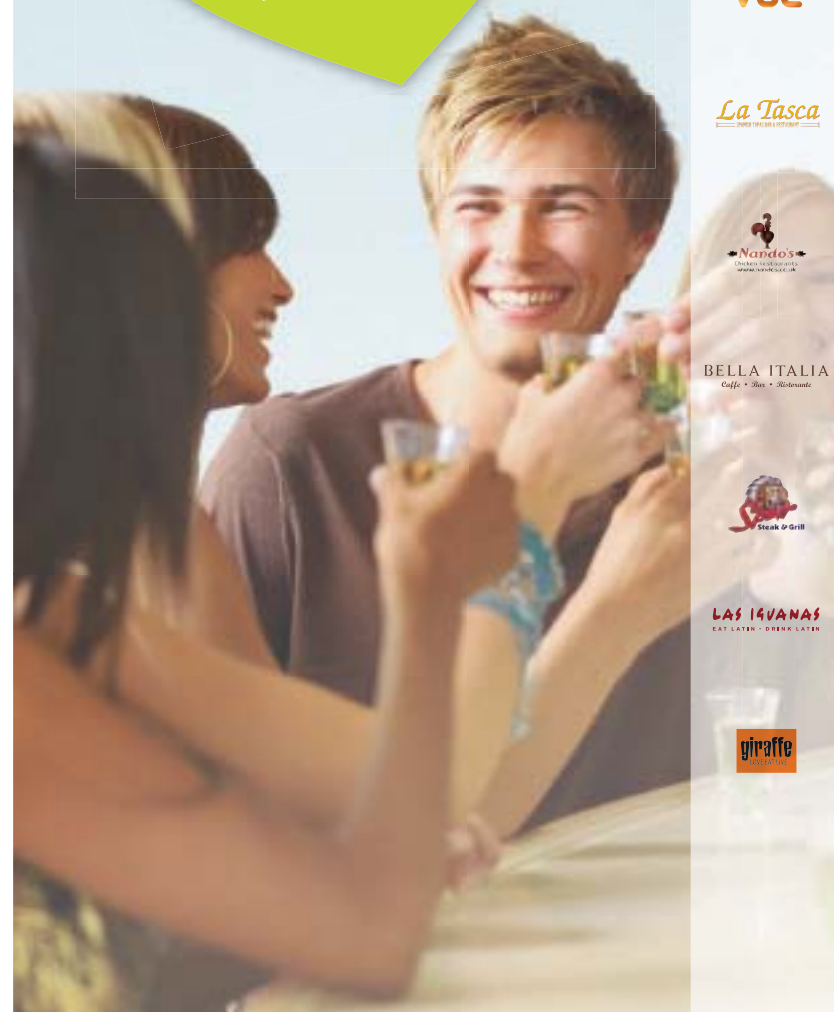
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## Festival books itself new title

A NEW name and a new venue have been announced for this year's literary festival in Folkestone.

The annual week-long event will now be known as the Folkestone Book Festival, with the town's new performing arts centre Quarterhouse at its centre.

Last year a host of celebrities came to speak, including novelist Will Self, journalist Kate Adie, actress Maureen Lipman, and Countdown panellist Susie Dent.

The Folkestone Book Festival is organised by the Creative Foundation.

Since 2002 it had been known as the Folkestone Literary Festival, which itself replaced the already-established Kent Literature Festival.

The festival runs from November 6-14.

# Experts battle Jade campaign to reduce age for cancer test



By JENNA PUDELEK

jenna.pudelek@kosmedia.co.uk

**SHOCKED:** Reality TV star Jade Goody grabbed the attention of the nation when she was diagnosed with cervical cancer

THE 'JADE Goody effect' has doubled the amount of women in Kent, Surrey and Sussex going to their doctors to be screened for cervical cancer.

Since the reality TV star, who died on Mother's Day aged only 27, was diagnosed last year the disease has been thrust under the spotlight.

The way in which the cancer attacked someone so young shocked the nation, and before her death Ms Goody backed a campaign run by cervical cancer charity Jo's Trust to get the screening age lowered from the current 25.

An expert panel is set to report to the Government this year on whether younger women should be screened, and in March a 15,000-signature petition was delivered to Downing Street calling for the age to be cut to 18. But an expert on screening for the strategic health authority (SHA) NHS South East Coast was "horrified" by the idea.

Dr Linda Garvican, the quality assurance director for cancer screening at the SHA for Kent, Surrey and Sussex, said: "The minimum age used to be 20, it has never been 18 in this country, that would fill me with horror."

She said the decision to increase the age women should go for smear tests to 25 was based on scientific evidence, not money saving.

Dr Garvican said since the screening programme was introduced 20 years ago the death rate for cervical cancer had dropped enormously. But audits carried out on cases of cervical cancer show there are some women who have been for regular smear tests but still developed the disease.

She said: "There are all sorts of reasons for it. Sometimes it's human error but sometimes it is a different sort of cervical cancer that actually comes from different cells which are further up towards the womb."

"These do not get reached so easily [by

screening]... this other sort of cervical cancer tends to affect young women, I do not know if it was the type Jade Goody had, but it is a particularly nasty and aggressive variety.

"It is phenomenally rare but harder to pick up and actually even if you do pick it up you might not be able to cure it."

The new vaccine being given to girls to protect against the human papilloma virus (HPV), which causes cervical cancer, should help reduce cases further, she said.

### Changing body

Doctors are also concerned that screening women younger than 25 would cause more harm than good. Dr Garvican said that as women mature and become sexually active there are changes to the cervix, which show up on smear tests, but that tend to have sorted themselves out by the age of around 25.

However, if women under 25 show symptoms of cervical cancer they should go to their GP or a sexual health clinic.

She said it was good Ms Goody had drawn attention to cervical cancer because in the last few years there had been a decrease in the number of 25 to 35-year-olds getting screened: "All the labs are reporting huge increases in workload since this time last year. The numbers look to be double in March from what they had last year."

Asked what would happen if the Government made a political decision to lower the age, she said: "Then we would get back to this concern about it doing more harm than good. In other parts of the world you can get screening every year if you have the right insurance... but it does not make it necessary. We do not do it to reassure people, we do it to save lives."

The NHS gives free cervical screening to women aged 25-49 every three years and to women aged 50-64 every five years.

See [www.cancerscreening.nhs.uk](http://www.cancerscreening.nhs.uk) for more information.

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# Public are left stumped by Darwin selection process

By **JENNA PUDELEK**

jenna.pudelek@kosmedia.co.uk

DESPITE a wealth of media coverage to mark the 200th anniversary of Charles Darwin's birth, awareness and knowledge of the great scientist has not evolved, a new survey has found.

Students at the University of Kent took the streets of Canterbury to find out what the public has learned from celebrations to mark the life and work of the *On The Origin Of Species* author, who lived in Downe, near Orpington.

And from the results of the survey of 300 people – it would seem not a lot.

Fewer than half of those asked were not able to select Darwin's picture from a selection of five bearded Victorians – despite the fact his portrait is featured on a £10 note.

One of the other four questions was to pick from a list what type of animal features most prominently in *On The Origin Of Species* and only 14 per cent of people surveyed correctly selected birds. The most popular answer was monkeys.

Dr Charlotte Sleigh, co-director of the university's new science, communication and society degree, said it was disappointing people could not pick the correct picture when we carry it round in our pockets or wallets, but she found the results about his work less shocking.

"I think it is an understandable mistake given that people have used Darwin to jump in on creationist debates, which are featured a lot in the media.

"There are all sorts of things he wrote about that biologists would quite like to forget, which do not fit in with evolutionary thought today."

Ironically, Dr Sleigh said, a lot of people chose a man named Alfred Russel Wallace from the selection of Victorian portraits.

The naturalist came up with the idea of evolution and prompted Darwin to publish *On The Origin Of Species*.

Charles Dickens, also a Kent figure, was another high-profile 19th century figure mistaken for Darwin from the images, which included Tolstoy and Rasputin.

This year also marks the 150th anniversary of Darwin's most famous work and Dr Sleigh said most people chose the correct year it was published.



**LOOKALIKES:** (Left to right) Rasputin, Dickens, Russel Wallace and Tolstoy in the line-up

Derek Fleming, one of the researchers, said: "Although the results displayed a disappointing level of knowledge regarding Darwin, the process was interesting as a science communication exercise.

"Nearly all of the respondents were very eager to discover the correct answers."

A number of programmes and articles have featured in the mainstream media, including Sir David Attenborough's *Charles Darwin and the Tree of Life*, and the atheist Richard Dawkins' *The Genius of Charles Darwin*.

Press from around the world, including KOS Media, reported on English Heritage's revamped exhibition at his home in Downe.

## Contradictory

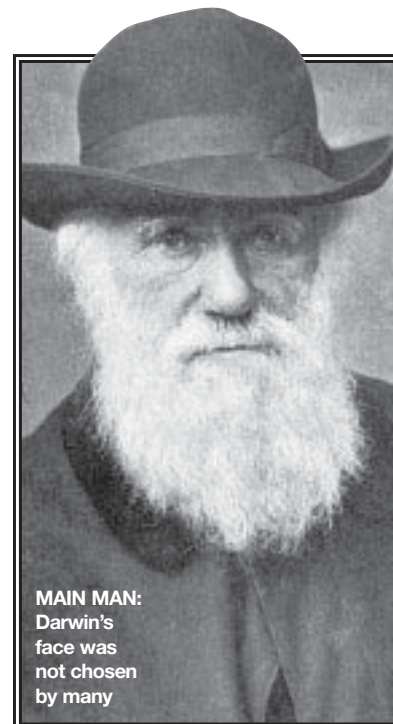
Dr Sleigh said: "I think it suggests that we still need to think carefully about what we put on TV and what people take away from it because it was not as accurate an idea as they might have done.

"The reason it matters if our history is a little bit wrong about science is that it shows the public expects science to be a much neater process than it is.

"Science is much slower and messier and people need to know that in order to judge contemporary debates in science."

She gave the example of climate change, and said if one scientific fact was said to be uncertain, people tend to therefore think the whole scientific case must be wrong.

"Science is slow, messy, self contradictory and argumentative," she said. "I don't think the coverage has shown enough of that, it is packaging it too neatly."



**MAIN MAN:** Darwin's face was not chosen by many

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## Old pub destroyed

A LANDMARK pub which for years was a haven for trippers to the coast has been wrecked in a mystery blaze.

The Duke of Kent is a landmark at the end of the Thanet Way near Faversham but on Wednesday drivers on the London-bound carriageway saw it was alight.

Seven fire engines were called to the Duke of Kent but it was well alight when they got there.

The roof has been burned through and internal stairs collapsed.

A police spokesman said forensic teams have been unable to check for the cause of the blaze because of the state of the building.

She said: "As soon as the building has been made safe both police and fire brigade teams will investigate the cause of the blaze."

Because of the fire, traffic was disrupted during the early hours of Wednesday.

# Time limit slashed to boost pension payouts

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

**CHANGES** to state pension rules will enable an extra 40,500 Kent women to receive their full allowance when they retire.

Mothers who leave full-time employment to bring up a child have until now been unable to work the minimum 39 years necessary for them to qualify to receive a full payout.

However, next year this period will be reduced to 30 years for both men and women to ensure nobody is discriminated against for taking time out from work.

Announcing the one-year countdown to the rule changes, pensions minister Rosie Winterton spoke to KOS Media about the importance of the reforms.

She said: "From April, 2010, the state pension age for women will start to rise gradually from 60 to 65.

"Our reforms acknowledge that a lot of women leave full-time employment to care for a child or perhaps an elderly parent, and that they deserve a full state pension as much as anyone else.

"There was a time when women would purely rely on their husband's pension but women are increasingly going back to work and these changes reflect that, so



**WELCOME: Rosie Winterton, the pensions minister, says the change is good news for women who have taken time out of full-time employment to look after children**

it's very good news for them in particular.

"The legislation for this went through in 2007 so we have been preparing for a long time, but this is recognition from the

Government that the old pensions system was creating an issue."

As a result of the reforms, the minimum length of time men must work before they can receive a full pension will also fall from 44 years to 30.

Another change to the system will allow people to buy extra years to add to their national insurance account, thus boosting their state pension on retirement.

This will give those people due to retire next year a last-minute opportunity to make up for any years of employment they may have missed.

Miss Winterton said: "Most of us will spend a third of our lives in retirement, and one in four babies born today will live to be 100.

"It's therefore important the Government has realised the importance of that because we want people to enjoy their retirement as much as possible.

"Now we are trying to encourage people to think about when they are retiring and whether or not it would be advantageous for them to buy any extra years.

"We are bringing in more changes in 2012 that will see everybody automatically enrolled on second pensions that they will contribute towards and that their employers will contribute to, so we just need to make sure everyone is aware of what is going on."

Visit [www.pensionservice.gov.uk](http://www.pensionservice.gov.uk) for more information.



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Lakeside

## Thousands drawn to KOS Media event at

# Ladies and gentlemen, welcome to the show...

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

VISITORS from across the county crammed into Dover's Cruise Terminal to enjoy KOS Media's highly successful Travel and Leisure Show.

More than 4,000 people attended the event last Sunday to discover the wealth of tourist attractions the county has to offer – as well as snap up bargain deals from cross-Channel ferry firms, travel operators and more.

KOS Media events manager Liz Hare said the show was even better than last year's, which also attracted huge crowds.

She said: "Last year exceeded all expectations and we were delighted that even more people came and enjoyed the show this time around."

"The exhibitors were thrilled with the turnout and the visitors I spoke to thought it was great to find everything under one roof."

"Some of the stands had people queuing next to them all day. It was just a phenomenal success."

The show, which received official accreditation from the organisers of British Tourism Week, gave firms in the travel, tourism and leisure industry the opportunity to demonstrate what they are all about.

And as well as being able to check out the great deals Kent's ferry operators have to offer, visitors also had the chance to win a two-week cruise courtesy of Fred. Olsen Cruise Lines.

A further 25 prizes were also snapped up, including a half-hour karting session at Buckmore Park, tickets to Port Lympne and Howletts wild animal parks and a return crossing to Calais courtesy of P&O.

Entertainment for children came in the form of the TechZone, which gave youngsters the chance to play on video games.

Meanwhile, face-painting provided by Face/Off kept the little ones happy.

Exhibitors pleased with the turnout inundated KOS Media with messages of thanks the next day. Many also asked to book an early spot for 2010. Marketing and events manager



DOFF THE HAT: Alan Flint and John Hippersley of Canterbury Ghost Tours



# Dover's Western Docks as Kent's finest attractions showcase their wares



All pictures by PHIL HOUGHTON

## GOOD TASTE: The Hop Farm's Colin Felton

Richard Purvis said: "The day was a huge success and the visitors I spoke to really enjoyed it."

"Our exhibitors were bowled over by the show. One even took £109,000 in a single booking and £7,000 in another."

"It was brilliant to be able to support local tourism and businesses in this way, especially when so many are battling to overcome the recession."

"We're confident next year's Travel and Leisure Show will be even better."

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MAIDS OF KENT: Tonbridge Castle's Liz Roberts and Carol Sansom dress up



VISIONARY: Guests at the show enjoy an audiovisual display provided by Visit Kent



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# Jacko's O2 home sure to keep him in good spirits



**LEGEND:**  
Jackson is reported to be staying near Bromley

**SINGER** Michael Jackson is rumoured to have paid £1 million to rent a mansion in Kent during his months-long series of concerts at the O2.

The 50-year-old 'king of pop' has apparently secured a 28-bedroom residence near Chislehurst Caves, Bromley, that he and his entourage will call home from the end of June.

Thought to have been dug gradually over a period of 8,000 years, the dark and spooky caves stretch some 22 miles and countless ghost sightings have been reported there.

According to a national newspaper, Jackson – who will play 50 sold-out dates at the O2 in Greenwich between July and February, 2010 – sent aides to find the perfect country retreat for him to stay in.

A property source told the newspaper: "His team signed up this week to stay there. We're not sure if he knows about the caves, but they're all around."

The undisclosed property is described as being three storeys high with an underground cinema, music room, indoor swimming pool, lake and private wood.

Fans eager to catch a glimpse of the recording legend will be kept at bay by a large network of CCTV cameras and state-of-the-art alarm systems.

By **STEVE KNIGHT**

The source added: "It is a luxury fortress. "But if he wants to get into the spirit of things before singing Thriller each night, he should take a wander to the caves. They're terrifying."

Used as air raid shelters during World War Two, the Chislehurst Caves are said to house a haunted pool where a white lady murdered by her husband is frequently spotted floating above the water.

The sounds of laughing, drilling, footsteps and whining horses have also been reported.

The caves are said to be so terrifying that a challenge for anyone brave enough to spend the night alone in them was stopped years ago following a series of violent and mysterious mishaps.

News of Jackson's plans to live nearby was greeted with ridicule by several readers who posted comments on the internet.

One wrote: "I think the ghosts would be more scared of him. It's Michael Jackson for crying out loud!"

Another said: "The haunted caves seem more suited to him as a new home than the premises above. He'd fit right in with the ghosts."

Last month it was reported that Rod Stewart was prepared to rent his mansion near Epping, Essex, to Jackson, who says he will never again perform in the UK after completing his dates at the O2.

## Getting web wise

HARNESSING the power of the web to boost business in these difficult economic times is perhaps more essential than ever.

Yet for many small businesses, the internet remains uncharted territory.

So two seminars taking place in Folkestone and Maidstone next week are designed to help the smaller enterprises across the county who want to learn the basics and how to open up a new world of commercial opportunities.

Organised by Hythe-based Counterpoint Matters, the seminars are conducted by Jo Dodds, a businesswoman and entrepreneur who has carved out a niche of assisting small firms build up their foundations.

The seminars take place at the University Centre in Folkestone on Tuesday and at the Russell Hotel in Maidstone on Wednesday.

Places cost £27+VAT. To book call 01303 263858.

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## Holidays brighten gloom

THE credit crunch has affected almost every aspect of our lives, except holidaying it appears.

Ferry company SeaFrance has found more than 80 per cent of us will be taking a break abroad this year despite, or maybe because of, the economic gloom.

The holidays the people of Kent take will be spur of the moment events too, according to the research. And a favourite trip will be with friends and family, to help reduce the cost. Just 12 per cent of us will stay in the county. But 16 per cent will be taking three or more foreign breaks this year, according to the research for SeaFrance Dover-Calais Ferries.

They quizzed 388 passengers leaving Dover last month asking about their plans for the year.

They discovered a third are ignoring financial concerns and will take at least two breaks. Just five per cent will not travel again at



**SET SAIL:** SeaFrance held survey

all this year and four per cent were avoiding the eurozone due to the poor exchange rate.

However, despite not preventing people from holidaying, the recession has affected the way they travel, with family and friends a popular option.

Almost 30 per cent of those who have already booked a holiday are intending to stay with friends and family abroad, while 23 per cent of those not yet booked are planning to do the same.

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# All tuned in for a Klassik return

## Station relaunches in the hope of making a 'net' profit 10 years on after costs caused its closure

A DIGITAL radio station forced to close 10 years ago due to a lack of cash is to be re-launched on the internet.

By **STEVE KNIGHT**

[steve.knight@kosmedia.co.uk](mailto:steve.knight@kosmedia.co.uk)

**EKR**  
European Klassik Rock

Despite finding themselves in the midst of a recession, the people at European Klassik Rock (EKR) – which has studios near Maidstone and Canterbury – believe the time is right for a revival.

Owner Pete Leutner explained that the station's new eco-friendly stance had made it cheaper to run and he no longer had to spend thousands paying for a digital slot.

He said: "The east Kent station is totally powered by renewables, as it has a 5kW wind turbine in the back-yard as well as 2.4kW solar panels.

"We just thought it would be a good idea as we won't have to pay electricity bills to link to the internet or the Maidstone station and it's obviously more eco-friendly too.

### Advertising

"Digital radio stations rent space on the airwaves from landlords, but it was too expensive for us back in 1997. The landlords can charge very high rates and I think it's worked against them because more and more stations are now switching to the internet."

When EKR launched in 1997, it was transmitted across Europe from the Maidstone Studios.

However, with no way of proving how many listeners regularly tuned in, advertising revenue was hard to come by and the costs of running such an operation soon mounted up.

Mr Leutner said the new-and-improved EKR had a far better chance of success than the original.

He said: "Our running costs are now very low and we have some very benevolent DJs who have worked in the Kent area before, like

Nigel Harris, Glenn Thompsett and John Brooks, who are prepared to work for free under the agreement that they will be paid if we start to make money.

"There's a market out there for the sort of music we play, and we'll also be playing material by unsigned bands to give them an opportunity, so we're confident it will prove as popular as we knew it was back in 1997, if not more so."

Advances in technology mean more and more cars will be able to play internet radio, providing further competition for FM, AM and digital.

EKR has been testing on-air since last June, but the station will be officially launched over the Easter weekend.

Mr Leutner said: "You have to pick your opportunities and I feel the time is now right. I think I was a bit ahead of my time in launching a station when digital radio first started, but it was too difficult to exploit. We can now relax on the funding side of it because we also now have the chance to sell advertising on the internet, which is where everyone gets their information from these days.

"We're offering something completely different to some of the big stations out there and we have a worldwide market to do it in."

Visit [www.ekr.net](http://www.ekr.net) for more information.



IN THE DRIVING SEAT: Pete Leutner

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## Body identified

POLICE have confirmed that a body discovered in the River Medway is that of a local man who had recently gone missing.

David Richardson, 43, was found in the water off Cannon Lane, Tonbridge, last Friday by a neighbourhood officer.

An inquest was opened and adjourned on Wednesday to determine the cause of death, which is currently being treated as 'unexplained'.

Police would like to hear from anyone who may have information, call 01732 379217.

## Thief owns up

DRUG addict Gentina Bignell said she was forced to go shoplifting because a dealer threatened to 'knee-cap' her.

Bignell, 25, was caught coming out of Sainsbury's Sittingbourne store with a trolley containing meat worth £266 on March 6. A month earlier she was arrested at Asda's Chatham store while loading stolen goods into a car. At Sittingbourne Magistrates Court, Bignell, of Knightsfield Road, Sittingbourne, admitted two thefts, plus four other shoplifting offences were taken into consideration. The case was adjourned for probation reports.

# Development agency faces massive job cuts

By **TONY PATEY**

tony.patey@kosmedia.co.uk

REDUNDANCIES are on the cards at the South East England Development Agency (Seeda) – with potentially up to 90 jobs to go because of a £50 million budget shortfall.

The agency is being restructured and the full extent of job losses will become known later this year, or possibly early next year.

Cuts will probably be made through a voluntary scheme, restricting external recruitment and cutting down the costs of hiring temporary staff.

The government-funded quango represents Kent, Berkshire, Buckinghamshire, Hampshire, the Isle of Wight, Oxfordshire, Surrey and East and West Sussex.

Set up in 1999 to drive the economic regeneration of the South East, it has 370 staff at Chatham and Guildford.

In a statement Seeda said the economic downturn had had a "significant impact" on its financial resources.

"Funding for regional development agencies has been redirected towards measures to help businesses and home-buyers survive the downturn and our budgets are reduced further as we will not now earn expected capital receipts from sale of land and properties.

"As a result, we have about £50m less than we expected to invest in our programmes over the next two years.

"Over the next two years we also need to save £3.6m from our administration budget. While we will reduce overheads where possible, these will mainly be taken from staff savings."

A spokesman said the number and location of the cuts would only be known following the completion of its restructuring programme.

It is responsible for the redevelopment of Chatham Maritime and has offices in grounds of the former Royal Navy dockyard.

This week Seeda said it had been instrumental in creating jobs equivalent to a £2.64 billion addition to the South East's economy in four years.

Research, by PricewaterhouseCoopers (PwC), shows every £1 spent by Seeda during 2002-03 to 2006-07 generated £5.60 in 'gross value added' for the region. The study reviewed 25 Seeda programmes, which amounted to 81 per cent of its programme expenditure during the period.

The research identified the creation or safeguarding of over 39,000 jobs; 33,000 businesses assisted; 216 hectares of brown-field land made fit for development; the creation of more than 2,500 new businesses and more than 66,000 people helped to develop new skills.

It also reports a potential 150,000 further jobs will be created during the total lifespan of projects with long-term objectives.

Seeda chief executive Pam Alexander said: "This research demonstrates the value we have added by supporting businesses and individuals, creating additional jobs and skills, and working with local authorities to deliver social and physical regeneration.

"Especially at this time of economic uncertainty, we aim to be an agile, focused and responsive regional development agency, adding further value to the South East economy in the key areas of international trade and inward investment, nurturing global companies; innovation, through collaborations to commercialise new ideas; and business growth, through excellent infrastructure and expert support."

## Council to rule on freight depot bid

A DATE has been set for Maidstone council's planning committee meeting to consider the Kent International Gateway proposals.

The committee will formally consider the planning application for a giant road-rail freight depot near Bearsted on May 7.

Despite an appeal by the developer for the application to go straight to a public inquiry having been approved in February, the council will still decide how it would have ruled to finalise its Statement of Case.

The meeting will take place at the Maidstone Studios in New Cut Road at 6pm.

Residents have until May 29 to send their comments to the Planning Inspectorate before the inquiry is held. All responses that have been made on the application up to now have already been forwarded to the Planning Inspectorate and the appellant.

Any further comments need to be submitted directly to the Planning Inspectorate by sending three copies, quoting the appeal reference number APP/U2235/A/09/2096565, to Room 4/04 KITE, Temple Quay House, 2 The Square, Temple Quay, Bristol BS1 6PN.

Housing and planning minister Margaret Beckett will make the final decision on the KIG application, after calling in the matter due to its high profile and impact.



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# Choir perform in Rome while school tunes into its history

By **CHRIS MURPHY**

editorial@kosmedia.co.uk

IT'S been a big week for the staff and students at the Sutton Valence School, near Maidstone.

Its choir was raising the roof at the Vatican in Rome, and the school founder's original parchment dating back to 16th century was handed back.

The choir is made up of 46 pupils aged 12-18. Escorted by eight members of staff, they sang for priests and visitors at the Vatican during a six-day singing tour of some of the city's most prestigious venues.

They started at The Pantheon on Tuesday, and then it was on to St Mary's Maggiore and St Peter's Basilica, in the Vatican, as well as in the catacombs of Southern Rome.

The choir has been rehearsing a programme of 12 traditional anthems and choral music written by a range of English composers, from Thomas Tallis and William Byrd, to classics by Mozart, which they performed throughout the week.

The tour was arranged by the school's director of music Phil Horley, following a highly successful tour to Verona in 2002.

He said: "The classical background of Rome is a perfect setting for this wonderful choral music and it should give the choir a great experience, as well as confidence in performing in front of a much wider audience than usual."

As well as singing their hearts out, the students also had a chance to visit the Colosseum and the harbour in Anzio, site of the famous Allied amphibian landings during World War Two.

Meanwhile, a handwritten parchment, dated April 12, 1580, and signed by William Lambe, the founder of Sutton Valence School and a trusted friend of King Henry VIII, was handed back to the school for its archives by the Worshipful Company of Clothworkers.

It reflects the school's fascinating history. William Lambe, who lived near the school at Chart Sutton, was originally a chorister at



**IMPORTANT NOTE:** David Pickard holds the 15th century parchment about the school's chorister founder; and top, the choir performed in St Peter's Basilica

the Court of King Henry, before later becoming a Gentleman of the Chapel Royal and making his fortune in the wool trade and land ownership.

He became Master of the Worshipful Company of Clothworkers, and founded the school in 1576 to educate the sons of clothworkers and Kentish yeomen. He died in 1580.

The school's archivist David Pickard said: "This is a wonderful acquisition. The parchment is in excellent condition, clearly readable, and bears William Lambe's own signature."

The document is an 'indenture', pledging that the school would continue to be maintained and run by the Worshipful Company after Lambe's death, which happened just months later.

The clothworkers owned the school until 1910, when it was sold to the United Westminster Foundation, a charity maintaining independent schools.

Today, Sutton Valence is a flourishing private school with 580 pupils, much-expanded from the site occupied by William Lambe's original grammar school, and with an associated 380-pupil preparatory school.

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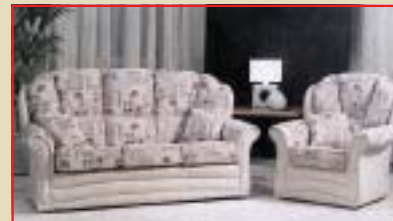
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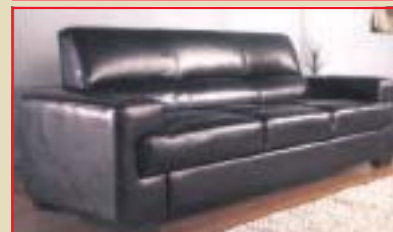
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## Port jobs move to new firms

THE final transfers of landside jobs at the Port of Dover have taken place.

The move follows a battle from quayside workers to put a stop to outsourcing, with strike action taking place in November last year. But on January 5, the first of the 190 staff were transferred, with about 70 from the security sector taken over by international

company G4S Services. As planned by Dover Harbour Board, the final transfers of the other 88 workers to P&O and labour supply company OCS took place on Wednesday. A further 34 staff accepted a voluntary severance package.

Services affected are ship mooring, trailer handling and draw-bridge operation.

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## Battered women backing Home Office initiative

# Action to tackle domestic abuse

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

"IT'S truly terrifying when the man you think might one day kill you says he will never let you leave."

Those are the words of Julia Branch, 43, from Bexley, who until she escaped from the clutches of her violent husband was one of the thousands of women in the UK who suffer emotional and physical abuse at the hands of their partners every year.

Last month the Home Office launched a nationwide consultation on the subject, which included a roadshow at Bluewater where shoppers could voice their opinions on how they feel domestic violence should be tackled.

Speaking to KOS Media to help publicise the strategy, Miss Branch offered an insight into the life of an abused woman: "My husband would often punch me and pull me about by my hair, even when I was pregnant. He also threatened to kill me quite a few times, and over things that appeared quite trivial. He didn't like me having my own opinions and he wouldn't let me go to work. It was all about control with him."

"Eventually he threw me and the children out, so we had to sleep at friends' houses until we were taken in by the women's refuge. They've been great and I've managed to get myself back on my feet now."

According to a survey conducted by Ipsos MORI, more than a third of people know a woman who has been the victim of domestic violence.

Furthermore, just over two in five believe a woman should be held either partly or fully responsible for being sexually assaulted or raped if she has been flirting heavily with a man.

Kelly James, 36, from Gravesend, said it can often be difficult for women to leave violent relationships: "I believed marriage was for life and that my husband and I



**SHOCKING:** More than a third of us know a victim of domestic violence

would be able to sort out our problems. When he hit me I was made to believe it was my fault and that I deserved it. It didn't occur to me I was a victim of domestic abuse."

"I was married to him for seven years, he controlled who I could be friends with and when I could see my family. I couldn't go out, sometimes he would beat me if he didn't think the house was clean enough."

### Depression

"It was a nightmare. The problem was he looked so calm and innocent and was very softly-spoken. You wouldn't have believed he was capable of the things he did to me."

Over the coming weeks, Government representatives will be speaking to thousands of people across the country through the internet, in focus groups and roadshows in more than 40 towns across the country.

The new strategy will also include a review into police powers for dealing with serial perpetrators of

domestic violence and a review of the sexualisation of teenage girls.

Both Miss Branch and Miss James were able to get back on their feet due to the help and support of women's refuge volunteers.

Deborah Jordan, of the north Kent branch of Women's Aid, is glad the Government was taking the issue seriously.

She said: "Most of the women who come through our doors are suffering with depression. They could also be using drink or drugs as a coping mechanism. But in the worst case scenario they wouldn't even make it to us because they have either committed suicide or been murdered."

"Anything that helps publicise domestic violence is a good thing because for too long it has been swept under the carpet."

Take part at [www.homeoffice.gov.uk/keepwomensafe](http://www.homeoffice.gov.uk/keepwomensafe).

• **The names of the women who KOS Media spoke to have been changed to protect their identities.**



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**CHRIS BRITCHER**  
CAMPAIGN EDITOR  
chris.britcher@kosmedia.co.uk



**BUY LOCAL:** Karen Williams, inset, of the Mulberry Tree understands the importance of sourcing food from local suppliers and giving the Kent economy the vital support it deserves

**Restaurateur champions the little people and urges us all to make the effort**

## Encouraging our growing interest in food from Kent

FLIPPING over a menu in a restaurant today is rarely an eye-opening experience.

Maybe it will have the desserts...or perhaps simply a heavy hint to leave a tip if you believe the service has been up to scratch. Some, simply offer a splotch of someone else's leftovers.

Yet for one restaurant, in a pretty village just outside Maidstone, the menu has been turned into an opportunity to underline its Kentish credentials.

Because in the award-winning Mulberry Tree in Boughton Monchelsea, owners list the suppliers of all the main ingredients.

Want to know who plucked your fish and shellfish from the cool waters of the Channel? Easy. Want to know where the succulent lamb was reared? Take a peek.

It is a transparency which has proved a big hit for the restaurant – and played a role in it scooping the prestigious and hotly contested title of restaurant of the year in the Taste of Kent awards at Leeds Castle in February.

The Produced in Kent-backed awards reward those who support local suppliers and producers. Putting the source of the food in the diners' face proved a shrewd move.

Karen Williams, the amiable owner of the Mulberry Tree, explained: "Putting the suppliers on the back of the menu works in two ways. It's great advertising for them but it keeps them on their toes too.

"For example, and not that it's ever happened, but if someone is eating a piece of meat they don't think comes up to scratch, well, the supplier's name is on the menu so they are named and shamed.

"It's quite an unusual thing to do but we get a lot of comments about it."

The Mulberry Tree is something of an oddity in itself. Finding the restaurant, hidden deep within classic Kentish countryside features of oast houses and rolling hills, is something of a challenge in itself, and when you do finally arrive, it looks more like a residential property than a restaurant.

It has been purpose built and walking inside is a mix between entering someone's home and a London eatery. There's a small bar area, and the tables are well spaced in a light and airy dining area.

Mrs Williams is no stranger to the hospitality business, with 19 years' experience and, most recently, a five-year stint running a hotel in the Cotswolds under her belt. But a desire to return to the county she grew up in – she hails from Dartford – and to be close to her mother (who lives in West Malling) saw her plant the seeds of the Mulberry Tree.

Today, nearly two years on, it has bucked the downward trend as its revenues increase in what is traditionally one of the slowest periods of the year. And with both her mother and daughter involved in the day-to-day running, it is very much a personal, family-run business.

Yet it is the food which puts this hidden treasure in the spotlight. In a perfect fit with KOS Media's campaign of urging our readers to demand locally produced and sourced food and drink – spearheaded by our [www.foodforkent.co.uk](http://www.foodforkent.co.uk) website – it is a vision embraced wholeheartedly by the Mulberry Tree.

And it takes the need to 'go local' very seriously. All of its meat comes from nearby Cranbrook; for example the beef from the Angley School farm and the venison from Staplehurst. Wild mushrooms are foraged in the fields locally by an expert and the fish is chosen fresh from the catch of the day by crews in Hythe. Even the flour for the freshly made and baked bread is local.

The salmon, admittedly, comes from Scotland... but, jokes Mrs Williams, "our chef is Scottish, so he claims it's local to him".

It has even secured the once thought impossible and put together an entirely Kentish cheeseboard.

The owner adds: "Sourcing local is the way forward. Life changes and we evolve with it. By doing this we're championing the little people. I've always dealt with local suppliers – not as consciously as I do now – but it is important to me.

"We are a little person, an independent. We have to fight hard to survive. Spending locally is vital.

"Campaigns such as yours are tapping into a real shift right now. It's like cutting down on using carrier bags. Now when I go shopping I consciously make an effort to buy seasonal, local, food."



### In season this week

Spring greens, spring lamb, Dover sole, red mullet  
See [www.foodforkent.co.uk](http://www.foodforkent.co.uk)



### Traditionally well bred

WHAT better way to celebrate Easter this year than sitting down to a delicious feast of Kent food and drink?

And by shopping at [www.foodforkent.co.uk](http://www.foodforkent.co.uk) you can do just that. We have teamed up with the top producers from across the county to allow you to order up a tasty Easter for your friends and family.

Our one-stop online shop makes buying local easy – just browse the huge range and select your delivery window. Before you know it, your food will be delivered straight to your door.

This week, we have Easter lamb, reared in Ash, near Canterbury. It comes from one of the oldest breeds in the world, The Romney – sometimes referred to as The Kent – producing consistent quality for hundreds of years. And at £17.25 per leg you can save £2.73 on Sainsbury's prices of Welsh lamb.

We're also working closely with Griggs of Hythe to bring you some fabulous local fish while being kind to your pocket. There is 10 per cent off all our prices until Good Friday.

You can make savings compared to all the major supermarkets and be comfortable in the knowledge your fish has come straight from the English Channel.

It's spring too, which means lots of fresh local vegetables and salads coming into season to arrive with you the day after they were picked and with minimal environmental impact.

So have a happy, and local, Easter this year with [www.foodforkent.co.uk](http://www.foodforkent.co.uk).



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We are committed to adding more local suppliers to our online service and any local business or producer that wishes to join our campaign should contact us at [foodforkent.co.uk](http://foodforkent.co.uk) or email us at [feedback@kosmedia.co.uk](mailto:feedback@kosmedia.co.uk)



# Rugby event is side-lined after trouble

A POPULAR family sporting event that attracts hundreds of revellers through the gates has been cancelled.

Thanet Wanderers rugby club called off their Easter 7s tournament after last year's event was dogged by frayed tempers and under-age drinking. It has led club officials to postpone the event until next year, when they hope to bring it back.

A Thanet Wanderers spokesman said: "The tournament had started to outgrow itself and was attracting some local undesirables who we couldn't stop coming – it was becoming more and more of a problem."

The day has been an annual event held at the club's home of St Peter's recreation ground in Callis Court Road, Broadstairs, which is a public park. Club associates are often invited to join in, forming teams of their own to take part, but in recent years many teams who have not played rugby before have participated, too. It has led to on-pitch scuffles.

Meanwhile, youngsters who have brought alcohol along with them to drink on the sidelines have been arrested as the action takes place, while the bill to remove the rubbish was starting to hit club finances.

The spokesman said: "We thought it was wise to have a rethink. It's a great community event, so we want to downscale it a bit and will be having a 7s event sooner than that. As it's a public area it's hard to control who comes along."

A statement on the club's website said: "It is with regret the annual Thanet Wanderers RUFC Easter 7s tournament will not take place in 2009. We hope to reintroduce the tournament in 2010."



## images of Kent

THESE daffodils at Wye churchyard were photographed last month by Win Dalton of Kennington.

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- Guide to visiting the Kent Downs
- Orchids
- Woodlands feature
- Cycle route
- Book reviews
- Cherry orchards
- Events and more



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You could stack six London buses on top of one another in the deepest part of Bewl and they would all be underwater, and the surface area is the same size as 436 Wembley football pitches.



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**2. How long is the new zip wire at Bewl Water?**

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If you do not wish to receive any literature please write 'no literature' on your entry.

Cruise times are subject to availability and must be booked in advance.

## Abused mum left homeless by the council for two years

A HOMELESS mother who fled to Medway to escape domestic violence was failed by bungling council chiefs, an independent ombudsman has found.

And the case has highlighted town hall procedures that mean council housing may not have been allocated fairly.

The woman – given the pseudonym of Miss James for legal reasons – moved to the towns with her daughter in 2006 after suffering horrific abuse at the hands of her ex-partner.

She applied to the council for housing in August and found temporary accommodation at a women's refuge four months later. After eight months of constant setbacks and complex council red tape, the refuge manager took up her fight for housing but her emails were ignored and not placed on record.

The Citizens Advice Bureau took on her case in March last year to seek clarification of Miss James' position and complained to the local government ombudsman three months later – nearly two years after Miss James fled to Medway.

### Errors

Ombudsman Tony Redmond's report into the case heavily criticised council bosses and called for the authority to pay her £500 compensation for "its errors in handling her housing application".

Mr Redmond found the council had been allocating accommodation on the basis of an undocumented system of 'sub-bands' since September, 2002.

He wrote: "In the absence of any documentation to support the verbal explanation of how sub-bands operate, it seems

By **SIMON ROBINSON**

[simon.robinson@kosmedia.co.uk](mailto:simon.robinson@kosmedia.co.uk)

unlikely they have been applied consistently. This raises the possibility people have not been treated equitably. But who, or how many, it is not possible to say."

The ombudsman found the council failed to maintain proper records of contact with Miss James' support workers at the refuge and failed to reply to correspondence from the refuge and the CAB.

The council also offered her temporary accommodation and subsequently discharged its duty when this was refused. Furthermore, the council failed to advise Miss James of her statutory review rights before discharging its duty towards her. More errors were made with Miss James' priority banding, but these were later corrected.

A Medway Council spokesman said: "We apologise for the distress caused to Miss James."

"In 2008 Medway Council was subject to an external assessment by the Audit Commission. This identified a number of areas and issues the council needed to address."

"Good progress has been made in addressing these areas, including those highlighted within the ombudsman's report."

"The council has already taken a number of positive actions to improve all of its housing services and this includes the way in which housing is allocated."

"A new policy has already been implemented. The council is confident this will lead to an improved service for those requiring assistance."

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**PRIZES:** Bluewater goodies await the contest winner

# Bluewater's prize guys can win it for posterity

BLUEWATER is offering customers the chance to contribute to a time capsule as part of the shopping centre's 10th anniversary celebrations.

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Store. Other goodies include chocolates from Godiva, a £25 Jessops voucher, Super Smoothies from Cruss, a Waterstone's goodie bag and a £20 SheRunsHeRuns voucher.

To enter, customers are asked to create a drawing, painting, photograph or written piece on the subject of what Bluewater means to you in 2009.

Entries should be sent to: Sue

Jameson, Bluewater 10th Anniversary Time Capsule Competition, Bluewater Management Suite, Upper Rose Gallery, Bluewater, Greenhithe, Kent DA9 9ST.

Entries must be submitted before April 15 and must be on a piece of A4 paper that can be rolled into a scroll.

The burial of the time capsule will take place on April 21.

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For all our Traffic Regulation Orders, please go to pages **73 & 74**

# Man, 60, jailed after horrifying child abuse



**PREDATOR:** David Ransley

A PAEDOPHILE has been put behind prison bars for 15 years after being convicted of a string of sexual attacks on two young girls.

David Ransley, 60, of Frank Apps Close, Newington, was found guilty of 10 counts of sexual offences including rape, sexual assault of a child and causing a child to engage in sexual activity. Ransley was told he must serve at least half the jail term before he is eligible for release.

Sentencing at Maidstone Crown Court on Wednesday, Judge Martin Joy said Ransley had shown significant planning to commit the offences, even obtaining a prescription of Viagra so he could have sex with his victims.

He also said Ransley had shown his victims "no empathy at all" and he had used "significant interpersonal skills to gain the trust of these victims and then abused that trust".

Judge Joy added that "he had no doubt the degree of harm Ransley had done to his victims will last a very long time".

The prosecution was a result of a year-long investigation by child protection officers based at Sittingbourne police station. Det Con John Milham, who led the investigation, said: "Ransley was a dangerous predator who cynically abused the trust shown to him by the victims and their families, for his own sexual gratification."

## Sheer bravery

"The success of this investigation would not have been possible without the sheer bravery of the victims and they should be commended for their courage in coming forward to report these crimes. Without that courage, this case may never have come to court."

"I hope this sentence will allow the victims to continue to rebuild their lives, safe in the knowledge that this man will remain in prison for a long time."

"Every child matters and those who abuse children will be pursued by police, no matter how long ago those crimes were committed."

Ransley will have to sign the Sex Offenders Register for life and will not be allowed to work with children.

He will also be subject to a Sexual Offences Prevention Order for an indefinite period.

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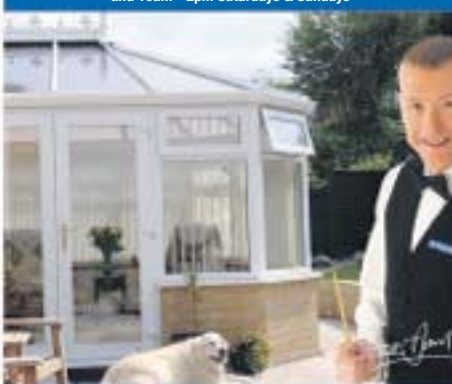
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## Dockyard's new role – 25 years on



SET SAIL: The 1966 launch of HMCS Okanagan, the last warship built at Chatham Dockyard

Picture: CHATHAM HISTORIC DOCKYARD TRUST

# Rising from the ashes of a post Cold War world

WHEN Chatham Dockyard shut down 25 years ago this week, the lives of thousands of Kent workers were changed for ever.

For more than 400 years the naval base had played a crucial role in the defence of Britain and the development of the Empire and Commonwealth, but its glorious history was not enough to save it from closure.

In the dockyard's place has risen the Chatham Historic Dockyard Trust, which celebrated its anniversary on Wednesday with a 25-gun salute in front of hundreds of former workers and dignitaries.

Among them were housing minister Margaret Beckett and Medway Council leader Cllr Rodney Chambers.

"The closure of the dockyard in 1984 meant the loss of thousands of jobs and the pay packets that went with them. It was a massive blow to the community and the local economy," Cllr Chambers said.

"This was a devastating time for the area and some people said we would never recover from this awful milestone in our history.

"However, this area is tough, resilient and resourceful. Because of this, Medway has managed to move on.

"Since the closure, we've seen the successful development of the Historic Dockyard into a national tourist venue and candidate for World Heritage Site status, the regeneration on St Mary's Island and Chatham docks.

"In addition, there has been major growth at the Medway City Estate with 600 companies now providing 6,000 jobs. Four universities have also expanded into the area, meaning 10,000 students now take their courses here."

By **STEVE KNIGHT**

steve.knight@kosmedia.co.uk

Chatham's association with shipbuilding can be traced to the 16th century, when vessels were prepared for the Elizabethan navy's battles against the Spanish Armada.

When wood and sail gave way to iron and steam, Chatham underwent a major expansion. In the first decade of the 20th century the dockyard began constructing submarines and 57 boats would be supplied to the Navy within the next 60 years.

It also played a key role in both world wars, as well as the peacekeeping duties that followed.

Chatham Dockyard Historical Society chairman Brian Jenkins said at Wednesday's festivities that he was delighted to see the dockyard thriving once more.

He said: "I was one of the team that disposed of the last items at the dockyard when it shut down – I was here until the last.

"I've always thought that we need to see the dockyard being occupied and being used as it is today.

"It's great to see all these people in the dockyard again – there are quite a few ex-workers here.

"What we need to see in the future is more money being invested in the dockyard but I'm aware that finances are very tight."

• See the business section for our special four-page report on the dockyard trust's 25th anniversary.



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on preserving  
them in France.

**FRONTLINE:**  
Soldiers trained  
for warfare at  
Shorncliffe before  
they left for the  
battlefield (below)



# WWI discovery could become a big attraction

A **UNIQUE** system of trenches that has remained undiscovered for almost a century has been revealed by a team of archaeologists and historians.

By **NICK AMES**

The overgrown remains of the dug-outs used to train soldiers during World War One lie in woods behind the current Army base at Shorncliffe.

They include a zigzagging network of trenches, bunkers, shelters and artefacts which have been buried under a tangle of trees and shrubs since they were abandoned in late 1918.

They are close to the military cemetery just outside the base in an area at one time used as a rubbish dump. It is now littered with broken water tanks, crockery and metal fittings.

## Specialist

The team that made the discovery had studied old maps of the area that showed the likely location of the fortifications. But members were stunned at the dimensions of the network they uncovered.

Some of the trenches still have in place the original corrugated iron used to prop up the earth.

Other discoveries were fragments of a rum bottle and an old gasmask.

The next stage will be to fully clear the site as it is hidden beneath 90 years of vegetation growth. Then history buffs intend to open up the remains and turn them into a visitor attraction for Shepway.

Archaeologist Dr David Kenyon specialises in uncovering 1914-18 remains and has done important work on preserving them in

France. He has also worked with Channel Four's Time Team.

He said: "What we have found is a network which stretches across a large area. There are mock frontline trenches, communication trenches and rear areas.

"This is a major part of our heritage we have got here – especially for the local area.

"We have found what would have been the last training area for soldiers who went off to the real trenches in France.

"They would have marched from here just a few miles to the docks in Folkestone and many, of course, would never return."

Volunteers and a group of military re-enactors who specialise in World War One all took part in last Sunday's rediscovery.

They were supervised by members of the Shorncliffe Redoubt Preservation Society, which aims to record the history of the base, that dates from 1796 and is the current home of the Gurkhas.

Chairman Chris Shaw said: "Our long-term aim is to rebuild the whole system for educational and re-enactment purposes.

"The trenches will be a key focus of the Shorncliffe Museum and Heritage Park which we plan to build.

"It will be called the Trench Experience and give visitors the chance to see what it was like to fight in France and Belgium all those years ago."



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That's why we have produced this Money Matters guide aimed at offering some timely advice to businesses fighting their way through the recession.

We have also included some top tips for individuals trying to balance their own books and plan for their safer financial future.

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# Be prepared, it will be to your credit

By **TONY PATEY**

EXPERTS are predicting that more than 40,000 companies will be declared insolvent during 2009 – a rise of 35 per cent in last year, and 62 per cent higher than in 2007.

To help ensure your firm doesn't become one of the victims, national insurance broker Bluefin Insurance Services, which has offices in Gravesend, Maidstone and Tonbridge, has drawn up a list of protection tips for recession-battered firms.

Peter Castle, executive director, pinpointed, for example, money owed as a crucial factor that could affect cash flow.

"Money owed may represent as much as 40 per cent of a company's actual assets.

"What would happen to your business if a major supplier or creditor went under? As insolvencies climb, having adequate credit insurance could mean the difference between your business surviving or failing."

His six top tips to keep one step ahead of the increased dangers facing businesses in 2009 are:

- Take a long-term view over redundancies. Cutting too much from your skills base may create irreversible workload pressures.



**POCKET WATCH:** Take appropriate steps to see your business survive economic downturn

- Ensure your business employs best practice in employment matters. Recent rises in statutory redundancy pay rates mean layoffs are more expensive than ever.

- Take care when changing your insurance cover, and do so only if you are sure it will not compromise your ability to win new business. Many organisations, particularly in the public sector, have strict insurance requirements included in their supplier contracts.

- Be realistic about any insurance premium savings obtainable from changes to your cover. Remember that legal and regulatory risk exposure does not recede in a recession.

- Don't give staff a reason to defect to rivals by cutting back on training and risk management. Dissatisfied staff are more likely to try to commit fraud, which is on the rise as the economy worsens.

- Credit insurance can provide vital protection from the potentially terminal disruption of bad debt and late payment. Make sure you have adequate cover.

Mr Castle said: "With professional advice, awareness of the risks ahead and perhaps just a little bit of luck, well-prepared businesses have every chance of surviving the downturn."

## Your guide to get through the recession

A NEW guide to help businesses in Kent find their way through the economic crisis has been published by the South East England Development Agency (Seeda).

It's called Open for Business – A Guide to Business Support in the South East and it offers businesses a simple map to what is on offer through Seeda and its regional partners.

Seeda said it is working with Jobcentre Plus, the Learning and Skills Council and the Government's Real Help for Businesses Now scheme to provide help in areas from accessing finance through to tackling redundancy.

Many of these initiatives are available through Business Link, the Seeda-funded business support service, which also offers free business 'health checks'.

Jeff Alexander, Seeda's executive director for global competitiveness, said: "We are now focusing our efforts on helping South East businesses through these extremely challenging times.

"This package of measures can make a real difference, and thousands of businesses have already taken advantage.

"I would strongly urge any business feeling the effects of the downturn to get in touch with Business Link to see what help is available."

For further information, Business Link is on 0845 6009006.

For copies of the Open for Business booklet, send an e-mail detailing the number of copies required and recipient address to [pressoffice@seeda.co.uk](mailto:pressoffice@seeda.co.uk).

Seeda is a government-funded agency responsible for the sustainable economic development and regeneration of the South East.



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# Ready for the new employment law?



**Solicitor Nadia Omar offers this checklist for recession-hit firms who will also be facing new employment law rules coming in early in April**

### The New ACAS Code of Practice

The Employment Act 2008 will repeal the controversial statutory dispute resolution procedures.

It will be replaced by the new ACAS Code of Practice on disciplinary and grievance procedures.

This is expected to reduce the regulatory burden for employers and provide greater flexibility for managing workplace disputes.

The code only applies to disciplinary and grievance matters and does not apply to redundancy dismissals.

Employers are encouraged to resolve disputes informally and consider the use of mediation.

Employers should carry out the disciplinary and grievance process without delay and ensure all matters are fully investigated.

Failure to follow the disciplinary procedure will no longer render a dismissal automatically unfair and employers will not be penalised for technical breaches of the code.

Employers should beware: grievances have been extended to cover all concerns, problems or complaints, and employees no longer need to raise a grievance and wait 28 days prior to issuing a claim.

Tribunals will have the power to increase or decrease an award by 25 per cent for an unreasonable failure to comply with the code.

### Trade union membership rules

The implementation of section 19 of the act will entitle a trade union to exclude or expel members who belong to a political party such as the BNP.

To safeguard individuals from arbitrary abuse, union rules must allow it, a fair procedure must be followed and it must not result in the loss of an individual's livelihood or other "exceptional hardship".

The low number of claims that are lodged

against unions for wrongful expulsion suggests that this amendment is unlikely to have much practical effect.

### The Employment Tribunals (Constitution and Rules of Procedure) (Amendment) Regulations 2008

The regulations remove a judge's discretion not to issue a default judgment if a response is not filed.

This makes it essential for respondents to file a response within the 28-day time limit. Failure to do so will bar the respondent from submitting a defence and may result in the claim being determined without a hearing.

The rules relating to the withdrawal and dismissal of claims have been clarified.

If a claim has been withdrawn, respondents should apply to have the claim dismissed within 28 days. This will bar a claimant from re-lodging the claim.

Furthermore, proceedings which have been withdrawn and settled through ACAS will be automatically dismissed by the tribunal. This will avoid the need to make a separate dismissal application.

New rules on electronic communication will assist parties relying on evidence by disabled witnesses or those abroad who are unable to attend the hearing.

### Employment Tribunals Act 1996 (Tribunal Composition) Order 2009

This will enable cases of unpaid holiday pay to be heard by an employment judge sitting alone.

Claims are usually heard by an employment judge and two lay members.

This order should result in such cases being dealt with faster and more efficiently.

• *Nadia Omar is a solicitor in the employment department at law firm Thomson Snell & Passmore, which has offices in Tunbridge Wells and Greenhithe.*

## Taxman will be getting tough

KENT companies could soon find they're getting unexpected visits from the taxman as HM Revenue and Customs picks up tough new powers to enter business premises.

Steve Carpenter, tax manager at Maidstone-based DSH Chartered accountants and business advisors, warned: "From April 1, HMRC will have a new code of powers and penalties that will make it easier for them to obtain information and, if irregularities are found, to match a penalty to the seriousness of the mistake or omission."

The powers being given to HMRC, which aim to identify situations where there is a greater risk of mistakes being made in the completion of tax returns, will enable officers to:

- Obtain documents from a business at any time, even if a return has yet to be filed.



**ADVICE: Steve Carpenter**

- Request information from third parties, such as banks.

- Enter business premises to inspect the premises, business assets and documents.

Mr Carpenter continued: "Although genuine mistakes will not incur a charge, penalties will be charged as a percentage of any additional tax due and are banded depending upon circumstances."

"For example, if the mistake arises because you

failed to take reasonable care in completing your tax return, the penalty will be up to 30 per cent, but if it is a deliberate understatement that you attempt to conceal, the penalty could be up to 100 per cent.

"The concept of 'taking reasonable care' is key to the value of the penalty and will vary from taxpayer to taxpayer."

"A large company with its own accounts department will be expected to have a higher standard of accuracy in its record keeping than an individual, but both must keep adequate records to enable them to complete the required returns and to spot a significant error."

"The processes are becoming more structured and so, to avoid penalties in the future, it is important to ensure your records are adequate and to seek advice for your particular situation."



By **PAM LOCH** and **ANDREW BAYJOU**

**EMPLOYERS** need to brace themselves now for more employment law changes.

Some changes will have an impact on how businesses have to manage their employees, while others will result in a greater financial burden on businesses.

On April 6 the Employment Act 2008 abolishes the much-criticised statutory disciplinary, dismissal and grievance procedures, and businesses will be required to comply with the new ACAS Code of Practice.

The code will not be legally binding but it will be regarded as best practice and it will be used to determine whether a fair procedure has been followed.

Defending an employment claim will become easier, though Employment Tribunals will no longer be compelled to decide that a dismissal was automatically unfair if the employer failed to follow one part of the old procedure.

Interestingly the code will not apply to all dismissals. For example it won't apply to redundancies.

There are also complex transitional provisions and employers should exercise caution and take early advice as a failure to follow the code could result in an employment tribunal increasing an award of compensation by up to 25 per cent.

Aside from the demise of the statutory procedures, other changes impacting on businesses from April 6 include increases in:

- Statutory Sick Pay to £79.15 a week
- Statutory Maternity, Paternity and Adoption Pay to £123.06 a week.

These increases are in line with the annual changes the Government announces in these benefits and in certain cases the payments can be recovered from the Government. Rumours abound that statutory redundancy pay may be increased from the present cap of £350 a week – but these remain rumours at present.

Aside from those benefits increasing, holiday entitlement is also increasing. From April 1 the

**NEW LAW:** From April 1 the minimum paid holiday for workers will increase to 5.6 weeks or 28 days each year



## Businesses prepare for the tide of change

minimum paid holiday for workers increased to 5.6 weeks or 28 days each year. This should be pro-rated for part-time workers.

For businesses already offering workers 28 days including bank holidays there is no change.

For those that don't offer this at the moment though, they should review their terms and conditions to ensure 28 days holiday is the minimum entitlement.

April also sees the extension of the right to request flexible working to parents of children up to 16 years of age being introduced.

Businesses should ensure that their employment policies and procedures reflect this new right. Although it does not give a right to flexible working, businesses should prepare themselves for an increase in requests to work flexibly from employees with children

over six years of age.

From April 6, a failure to pay the national minimum wage to workers could result in a criminal penalty and a claim for underpayment of arrears plus a financial penalty.

HM Revenue and Customs will have compliance officers with additional inspection powers to search, seize and remove documents.

National minimum wage offences will carry criminal penalties ranging from £100 to £5,000.

Some of these changes could have a negative impact on businesses and increase their costs at an already difficult time. However the abolition of the statutory procedures should be a very positive step for businesses going forward.

• *Pam Loch and Andrew Baxjou of employment law firm Loch Associates.*

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# Renting or buying? Move your business into the right property

■ BY TONY PATEY

MANY firms battling the recession are thinking of moving – but a commercial property is a major undertaking not to be taken lightly as it can affect a company's growth for a long time.

Experts say there are as many opinions regarding buying or renting commercial properties as there are commercial properties – so before you decide which way to jump, your business should take into account its own strengths, weaknesses and future plans.

What suits others won't necessarily suit you. Your premises may turn out to be your business's largest fixed asset, which makes your choice of whether to rent or buy property an important one.

There are many reasons for renting, including:

- Saving capital outlay
- Flexibility of location
- Savings on maintenance and other costs.

As a rule of thumb, renting is a good option for new businesses as it cuts down on the capital outlay needed and potentially saves having to borrow as much capital from other sources.

If you have a low cash flow and prefer to keep your property costs flexible, then renting may be the best option as it releases more money to invest in equipment, stock and employees' salaries.

Renting also enables your business the flexibility to relocate at relatively short notice should you need to expand or follow business trends.

The responsibility for maintenance, fixtures and security also rest with the owner of the property, taking away the uncertainty of these costs and helping you to budget better.

One downside of renting is the possibility of future rent rises, so it is important to know how and when the rent will be reviewed, prior to signing the lease.

The main advantages of buying are:

- Owning an asset
- Flexibility of the space to suit the business
- Tax advantages

In the long term a property that has been purchased with a commercial mortgage has the potential to increase in value, which strengthens your assets.



**EASY?: If you have a low cash flow and prefer to keep your property costs flexible, then renting may be the best option**

A mortgage is usually the highest fixed cost of any business, so if you are a company with a good cash flow and relatively low fixed costs then purchasing a property may well be right for you.

When you own your commercial property you can develop the space as you require with the possibility of subletting any unused room, giving your business extra income.

Generally mortgage repayments are at similar levels to rental payments, and although mortgage interest rates may increase on a commercial mortgage these are tax-deductible.

When you own a property the possibility of large rent increases is removed, which enables you to budget better and provides greater security.

One of the downsides of buying is you'll need to come up with a large deposit, and in the initial stages of any business this money could be put to other more immediate business uses.

It also becomes more difficult to relocate your business should circumstances change.

Getting out of a rental agreement is far easier and usually a lot quicker than selling premises or re-letting.

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# Where there's a will there's a better way

WE can always be sure of two things – recession or no recession – and that's taxes and the Grim Reaper.

And in a time of economic turmoil you don't want your family having to cope with your tangled estate if you drop off the twig and don't leave a will.

Those of us who have come across the chaos which can happen when someone dies intestate invariably have some awful tales to tell of 'what went to whom' – and why.

## Intestacy

With intestacy rules having changed recently, the picture is likely to become even more confusing, says Chatham-based law firm Stephens & Son.

Although people who inherit under the rules have not changed, the amounts involved have.

If you are married with children, the first £250,000 of your estate will now go to your surviving spouse, with the rest divided among your children.

However, the picture gets much more complex if you don't have a spouse or civil partner, or children – as surviving parents and siblings are then brought into the equation.

Ultimately, half-brothers and sisters and cousins can fall into the frame if there is no closer next of kin.

Stephens solicitor Caroline Brooks-Johnson

■ BY TONY PATEY

said: "Too many people still think that it doesn't matter to them what happens to their estate once they are dead and gone.

"In reality, it can be a costly and time-consuming process for surviving relatives to deal with intestacy and all too often it leads to family disputes and bitter arguments.

"Making a will and keeping it up-to-date is the only sure-fire way of ensuring your legacy is left to those whom you want to inherit.

"Long-lost cousins that you fell out with more than 20 years ago often emerge from the woodwork when there's no will to be found.

"If you die without a valid will your estate will be administered in accordance with the intestacy rules.

"This is a statutory 'pecking order' which dictates who gets what from your estate and who is entitled to administer that estate.

"By their very nature the intestacy rules must be general and it therefore stands to reason that they will not be suitable for everyone."

Wills can be used to encompass not only who you would like to administer your estate upon your death and to list your beneficiaries, but also to appoint guardians of children under 18, make personal gifts (of jewellery, for example), set out your funeral wishes, incorporate tax saving measures and deal with a whole host of business and family matters.



**BLACK AND WHITE:** Making a will and keeping it up-to-date is the only way of ensuring your legacy is left to who you want

## Essential guide to where you can save

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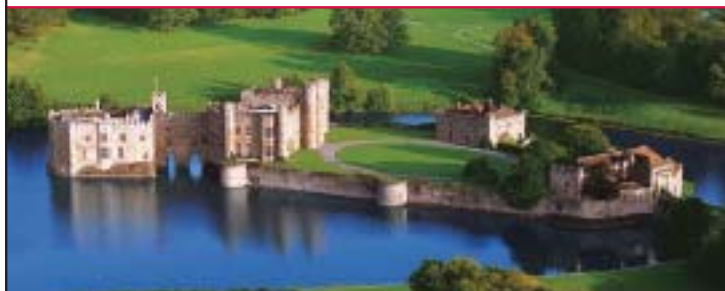
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## Further events this year include:

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Gardening & Craft Weekend	6 – 7 June
'Plant to Plate' Food Festival	5 – 6 September
Family Fun Weekend with Jousting	19 – 20 September

† Admission to the trials is free but a valid 'Key to the Castle' ticket is required to gain entry to the castle and attractions.

Keep up to date with events by visiting [www.leeds-castle.com](http://www.leeds-castle.com)



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# Keep things sweet and safe at work

By **TONY PATEY**

IN recession business can't afford to trip up – literally.

So Canterbury chocolate shop, Madame Oiseau, has teamed up with the Health and Safety Executive (HSE) to showcase good practice as part of an anti-slips, trips and falls campaign.

Kent's HSE principal inspector, Mike Walters, said the food manufacturing sector is one of the high risk areas of work.

The new Shattered Lives campaign aims to cut the number of slips, trips and falls in the workplace. Last year in Kent, 1,107 people suffered an injury because of these at work.

Madame Oiseau has a flawless health and safety record since setting up shop in 2005. To protect staff, the shop takes simple measures to clear up any spills immediately and keeps work areas clean and tidy.

The shop is a member of Produced in Kent, an organisation promoting local businesses and raising awareness of local food produce available to Kent's residents.

Mr Walters said: "It is good to see that a small business has put in place simple measures to help prevent this type of accident."

"Workers at Madame Oiseau have adopted the 'see it, sort it' approach. If someone sees a spillage on the floor, they clear it up."



**HEALTH AND SAFETY:** Madame Oiseau has teamed up with the Health and Safety Executive to promote safety at work; and (below) chocolates from the shop

"This is a common-sense approach to a serious health and safety issue."

Sandrine May, owner of Madame Oiseau, said: "We are pleased to support this HSE campaign to encourage workplace safety."

"We are proud of our health and safety record and wish for other small businesses like ours to take note of the statistics and advice to ensure their staff are also safe at work."

Fatalities and serious injuries arising from slips, trips and fall incidents cost the South East around £78,615,000 last year.

Three people died and 1,830 suffered major injury as a result of a slip, trip or fall from height in workplaces in the region last year.

A further 3,473 sustained injuries that kept them off work for three days or more.



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# Keep good credit in tough times with these top tips

WITH the economy in decline, businesses should be concentrating on getting back to basics and revisiting well known and established ways of doing business successfully and economically.

Follow these top tips to help your business through the current challenges and make them standard practice in future:

## Terms and conditions of business

- Review your existing terms and conditions to ensure your business is adequately protected, alternatively put fresh terms and conditions in place.

- Ensure the 'battle of the forms' is won, impose your terms and conditions at each stage of the contract formation process, especially when providing samples and quotes.

- In the event that delivered goods are not paid for, ensure they remain your property by including a 'retention of title' clause within your terms and conditions.

- Agree to the terms of payment before orders are placed, including both the time for payment and the right to charge for interest in the event of late or non payment. You have the option to charge interest for late payment of invoices either under the terms of the contract or under the Late Payment of Commercial Debts (Interest) Act 1998.

- Effective terms and conditions could save your business from becoming engaged in costly litigation.

By **KERRY POOLE**  
and **MARIE THERESE**

## Receiving payment on time

- Issue clear and accurate invoices on time and always follow them up.

- Offer as many methods of payment as you can.

- Send letters at predetermined intervals which ask for written confirmation of satisfactory delivery of the goods/services, indicate the amount outstanding, and demand payment in accordance with your terms.

- If you state that you will be instructing solicitors if payment is not received, make sure you do so and promptly. Your credibility is key to you getting paid.

- Record the date and outcome of all contact made with the debtor.

- Be proactive and chase late payments, late payments and bad debts lead to liquidity and cash-flow problems, and may even force a business into insolvency.

## Good credit control

- Know your debtor – do credit checks, stick to credit limits and monitor the behaviour of your debtors.

- If you are having difficulty in recovering what is owed to you, seek assistance quickly.

- When dealing with outstanding payments decide whether it is worth a fight.

- Consider your customer and, if they are key to your business, approach it diplomatically.

- Listen to your debtor and, if there is a com-

plaint, be objective and resolve it.

- If you decide to instruct debt collectors ensure you make checks before using an agency.

- Find out what methods the agency uses. Maintaining business relationships and a good reputation are as important to your business as getting paid. Remember that unlawful methods such as harassment could lead to you being liable and can constitute a criminal offence.

- Avoid the last resort. Explain what steps you intend to take and try to reach an agreement. Recovery without legal proceedings is invariably the most desirable option.

- Always try to have a meaningful dialogue with your customer to find out why the debt has not been paid. If possible, consider offering instalments as a payment option. If you have a good system for dealing with debtors, paying someone else to collect your debts will hopefully be a rarely used last resort.

- Managing credit and cash flow in tougher economic conditions is as important, if not more, as obtaining sales.

- Make sure you take the time to deal with this critical issue.

- Lastly, make sure the payment terms you agree with your suppliers match, as far as possible, your own cash-flow forecasts. If your suppliers are reducing the credit period available to you then you will need to try to do the same with your customers.

• **Kerry Poole and Marie Therese, are solicitors in the corporate and commercial department at Thomson Snell & Passmore which has offices in Tunbridge Wells and Greenhithe.**

To see this clip, search 'driving habits' @ [yourkenttv.co.uk](http://yourkenttv.co.uk)



Julie Maddocks looks at how changing your driving habits could have a big effect on your pocket at the petrol pump

## Essential guide to where you can save

■ H&H Flooring in Deal is offering an extra 10 per cent off all carpets

■ Avalone Flooring Ltd in Strood is offering 10 per cent off decorative flooring

■ Avinco Limited aerial and satellite store in Ramsgate is offering 15 per cent off aerial installation

■ GC Stevens & Son, garden machinery and woodstoves store in Sittingbourne is offering £10 off Honda mower servicing and £20 off Honda and Husqvarna ride-on mower servicing

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Drain 12mm @ 30" high

**Julie Maddocks discovers how charity shops let you make a fashion statement and save cash**

## Essential guide to where you can save

■ Living Out log cabin store in Chestfield, Maidstone is offering 15 per cent off plus free delivery on all DIY log cabins

■ County Garage Motors in Herne Bay is offering free protection pack worth up to £400. Free full tank of fuel, free Gard X Paint and interior protection, free front and rear mats, on all new or used vehicles

■ Wells Clinic in Ashford is offering £50 off skin lifting and tightening lines and wrinkle treatments. Wrinkle reduction (b/tox)

■ Baileys Nissan in Canterbury is offering 15 per cent off all servicing

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TERMS AND CONDITIONS APPLY TO ALL OFFERS

# Drivers weigh poor savings returns against cutting bills

BY STEVE LOADER

WITH savings accounts currently delivering such poor interest, many people see trading in a 'gas guzzler' for a cheaper and more economical model as a better return on their investment.

And there is also some 'green'

kudos to be had. The Government is using escalating road tax or VED (vehicle excise duty) to drive people into smaller and cleaner cars too.

A new scale of zero to £405/year came into force on April 1 (see later story) and is set to become tougher. By 2010, gas guzzling limos or 4x4s may face £950 road tax in the first year, although anyone spending £50-100,000 on a car is unlikely to be put off by such a paltry sum.

As a result, some manufacturers have produced models that are actually exempt from VED by

sneaking below the 100g/km CO2 emissions mark and into band-A.

Most manufacturers also now have an 'Eco' sub-branding for their lowest emission models – Vauxhall uses the ecoFLEX sub-branding.

Brilliant as they are, 'eco' models often cost more since they have diesel engines and special 'green' features that do not yet deliver the economy of scale savings available to makers across the whole model range.

What is more, saving road tax is not such a great incentive when many conventional superminis sit in the lowest road tax band of £35 a year anyway; over three years with an eco model, saving £105 is irrelevant if you spend far more on buying that car in the first place and are then putting expensive diesel in the tank.

So, check out conventional equivalents of eco models and don't dismiss petrol power; that fuel is still cheaper and makes sense for lower mileage users, while emission and consumption levels are closing the gap on diesel equivalents.

Diesel engines also tend to be heavier, so you could find yourself going through tyres more quickly.

Don't ignore alternative power options either, such as liquid petroleum gas (LPG) or hybrids.

Finally, just look again at what you have to part-exchange; you might have lost a packet in depreciation on that big 4x4, but work out what it will cost you to run it for the next three years – it might be a lot less than the cost of chopping it for a new car.



**TREND:** Government road tax as well as fuel costs is powering the downsizing trend favouring small cars like the lighter and greener Mazda2 supermini

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Fuel consumption figures in mpg (l/100km) for Soul range: Extra urban: 61.4 (4.6) - 48.7 (5.8); Combined: 54.3 (5.2) - 42.8 (6.6); Urban: 44.8 (6.3) - 35.3 (8.0). CO2 emissions: 137 - 156 g/km. Model shown Soul Shaker @ £12,495 On The Road (OTR). Price includes VAT, number plates, delivery, 12 months VED and vehicle first registration fee. Pictures for illustration purposes only. Finance is available subject to status to UK residents over 18. Guarantees/indemnities may be required. This product is marketed by Kia Financial Services, a division of Kia Motors (UK). On the road (OTR) prices include VAT, number plates, delivery, 12 months Government Vehicle Excise Duty and vehicle first registration fee. Terms and conditions apply.



**KIA SOUL**  
A NEW SHAPE



BY **STEVE LOADER**

SAVE money by downsizing and running a cheaper car and then gain even more by smarter driving and journey planning.

For a start, you can save pounds and wear and tear on the car by avoiding short journeys and perhaps get fitter too by walking or cycling; a cold engine can produce 60 per cent more pollution than a warm one and a car used for many short journeys needs extra servicing and wears its engine out faster.

More fuel is wasted and higher emissions are also generated from a cold start – traffic on UK roads contributes 26 per cent of the nation's total carbon dioxide emissions (CO<sub>2</sub>).

However, if your car journey is a must then follow these tips from the IAM (Institute of Advanced Motorists) and RAC Foundation motoring watchdogs:

- Plan your route – forethought can save wear and tear on car and driver. Try to take the most direct route – a sat nav can help – and go off peak if possible. If you have to commute, think about car sharing, 'Park and Ride' bus schemes or other public transport.

- Have your vehicle serviced regularly to maintain efficiency and economy. Under-serviced engines reduce fuel economy by ten per cent or more. Catalytic converters are environmentally friendly, but only when properly maintained.

- Check tyres – under-inflated tyres need replacing more often (itself an environmental problem), are dangerous and waste fuel. Anybody who has cycled on 'flabby' tyres knows what extra effort is involved, so check pressures weekly.

- Obey speed limits to save money and stay legal. Try to 'feather' the throttle as you reach cruising speed; 56mph uses 25 per cent less fuel than 70mph and a smoother driving style will save fuel, but never coast in neutral or with clutch pedal depressed to save fuel – vehicle control must not be compromised.



**TOP TIPS:** Adopt our driving advice to save money and also think about downsizing to city cars like the Chevrolet Matiz (above) or the forthcoming Nissan Pixo (right)

## Clever driving is key to cheaper motoring



- Accelerate briskly without racing the engine – pulling away too fast uses up to 60 per cent more fuel. Intelligent gearchanges at modest engine speeds can cut fuel consumption by up to 15 per cent.

- Reduce drag – remove roof racks and carriers when not in use. Driving with windows open also mars aerodynamics and lowers fuel economy. Remove unnecessary and heavy boot luggage and avoid heavy accessories and wide tyres that add rolling resistance. Air conditioning lowers fuel economy so use the fan and vents unassisted as much as possible.

- Buy green fuel and use less. Seek out low sulphur diesel (City diesel) or cleaner petrol (low sulphur/aromatics) supplies locally. Consider a conversion to LPG (liquid petroleum gas), which is half the price of petrol, generates almost as much power and emits much less CO<sub>2</sub>.

- Use 'accelerator sense'. Do you go straight from accelerator to the brake? You save fuel if you plan ahead and, rather than have to brake as you hit traffic, gently let the speed of the vehicle bring you to a halt as you join a queue. There is no point in rushing and then having

to brake suddenly.

- Reverse in when you park. When you start off again, the engine is cold and inefficient. If you can drive away smoothly without having to reverse, you save fuel and have better visibility.

- Be a tank miser. Why fill the tank to the brim and carry more weight than is necessary?

- If you are stuck in a jam then you are doing zero mpg – turn off the engine after two minutes to save fuel and emissions.

For more eco driving tips see Julie Maddocks' online video report at:  
<http://www.yourkenttv.co.uk/community>.

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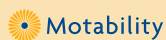
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Cars shown for illustration purposes only. Finance subject to status. \*£35 road fund licence applies to Matiz 0.8 S. 1167.3mpg applies to Matiz 0.8 S. Chevrolet range fuel consumption in mpg (L/100 km), urban 40.9 (6.9) to 26.4 (10.7), extra urban 67.3 (4.2) to 38.7 (7.3), combined 54.3 (5.2) to 32.8 (8.6) the official CO<sub>2</sub> emission is 119 to 225 g/km.

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# Is diesel demand peaking?

By **STEVE LOADER**

**DIESEL** has become the fuel of choice recently as UK buyers seek to cut costs, but do the sums still add up?

Its original appeal was the cheapness of the fuel, greater mpg and the better low down pulling power of the engines and their ability to meet tighter emissions legislation.

However, diesel now commands an increasing premium against petrol and there are doubts whether the engines can continue to meet ever tougher emission laws.

Meanwhile, petrol power has hit back with smaller, lighter and cleaner engines with turbocharging for extra flexibility, while there are other options emerging to save money and the planet:

• **HYBRID**

These partner conventional engines with electric units, but two powerplants and power supplies – fuel tank plus batteries – mean extra weight, while production complexity raises prices so buyers must cover many miles to balance this. Motorway mpg is also hardly better than a standard car.

• **LPG**

Liquid petroleum gas (LPG) seems an excellent alternative fuel due to lower duty and emissions and cheaper car tax.

However, the calorific value and consequent mpg is slightly lower than petrol and it will cost at least £1,500 to convert an existing vehicle via an approved LPG Association operator.

There are many more LPG filling points

across the country than before though – Kent has some 40 LPG sites – and LPG costs about half that of petrol and diesel at the pump, emits about 20 per cent less CO<sub>2</sub> than petrol and slightly less than diesel and with fewer NO<sub>x</sub> and particulates.

• **ELECTRIC**

These should be cheap to run, but battery technology cannot yet guarantee ranges to

satisfy many would-be owners. There is the worry too that the car's emissions are simply transferred from an exhaust pipe to the chimney of a fossil fuel-burning power station.

• **BIOFUELS**

Fuel derived partly from vegetable matter

appeals since plants absorb CO<sub>2</sub> during growth and simply release it again when burned – a virtuous circle. Most road fuels sold in the UK will contain at least five per cent biofuel by next year anyway, but there is concern that using arable land or forest to grow 'biofuel' plants will strain global food supplies.



**TAX TIP:** Diesel ecoFLEX versions of the Vauxhall Corsa qualify for the lowest payable road tax (£35) and return more than 60mpg on average

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The official fuel consumption figures in mpg (l/100km) for the Mazda range: Urban 18.0 (15.7) – 55.4 (5.1), Extra Urban 31.0 (9.1) – 80.7 (3.5), Combined 24.6 (11.5) – 68.9 (4.3). CO<sub>2</sub> emissions (g/km) 107 – 299.

Retail sales only. Subject to availability at participating dealers only on vehicles registered between 01 April 2009 and 30 June 2009. \*0% finance available on Mazda Hire Purchase and Mazda Personal Contract Purchase on all Mazda 2, Mazda3, Mazda5, Mazda6, Mazda RX8, Mazda MX-5 and New Mazda3. Finance subject to status. Terms and conditions apply. Applicants must be 18 or over. Guarantees/Indemnities may be required. Mazda Financial Services RH1 1SR. Models shown: Mazda3 2.0 5dr Sport. OTR price £16,257. Mazda6 2.5 5dr Sport. OTR price £19,326. Mazda MX-5 Roadster Coupe 2.0i Sport. OTR price £20,657. All models shown (excluding Mazda RX-8 R3) feature optional metallic/mica paint (£385). On the road prices include 15% VAT, number plates, delivery, 12 months' road fund licence, 1st registration fee, 3 year or 60,000 mile warranty and 3 years' European Roadside Assistance. Details correct at time of going to print. All models now available with free 7 day drive away insurance.

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# A smoking exhaust can really damage your motoring wealth

By **STEVE LOADER**

GOVERNMENT efforts to use road tax to beat drivers into giving up so-called gas guzzlers have met with mixed success.

There can be no doubt that escalating tax or vehicle excise duty (VED) over the past couple of years has helped fuel downsizing, but there was outcry after the March 2008 Budget at 'draconian' rates to be applied to larger cars, especially with the recession looming.

Consequently, Chancellor Alistair Darling

backtracked last November and proposed amended charges from April 1, 2009 to soften the blow at the top end of the market, though the Government says VED will continue to be amended in future to maintain downward force in vehicle sizes and emissions.

They will also continue to be based on CO2 emissions rather than fuel consumption and apply only to cars registered after March 1, 2001; inconsistent emissions data on older cars means these are taxed simply at £120/year if the engine is 1,549cc or less and then £185 if it is above – something of a bargain for the owners of large older 'gas guzzlers' if they are content to bear higher fuel bills, opt for a £1,500-2,000 LPG (liquid petroleum gas)

conversion or cover relatively few miles.

The new rates are weighted even more in favour of the latest, cleanest and most miserly small cars.

Models emitting 100g/km of CO2 or less like the new Ford Fiesta ECONetic, for instance, continue to qualify for Band A or zero rating.

**The payable steps are:**

**Bands B and C (101-120g/km) – £35**

**Bands D and E (121-140g/km) – £120**

**Band F (141-150g/km) – £125**

**Band G (151-160g/km) – £150**

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**Bands J and K (181-225g/km) – £215**

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**GREENER IS CHEAPER:** All Hyundai i10 city cars (above left) qualify for the lowest road tax band (£35) and also come with a five-year warranty; and the low emissions of Skoda Fabia Greenline (above right) also attract only £35-a-year in road tax bills

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**Julie Maddocks discovers how recycling can be not only good for the environment – but save you money**

## Essential guide to where you can save

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■ A&A Gliderobes in Canterbury is offering up to £100 off

■ Avinco Limited in Ramsgate is offering free consultation on digital TV

■ KOS is offering goose down surround pillows from only £24.99 inc p&p, save up to £125 on RRP

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# Tap into a way your firm could be saving money

By **TONY PATEY**

CASH-strapped businesses could be literally pouring money down the drain – by not taking simple steps to turn off the tap of water waste.

Sustainable business expert Envirowise is calling on businesses in the South East to take on board low-cost initiatives to reduce water consumption which it says could help save thousands of pounds every year.

With reports predicting water is set to become an increasingly scarce and expensive resource, and that UK businesses are using enough of it every year to fill 2.6 million Olympic-sized swimming pools, it says local businesses could be pouring money down the drain.

To make it easy for businesses to introduce water-saving measures, Envirowise has launched a new step-by-step online tool that helps companies identify where and how water is used and treated, the costs involved, and practical ways to reduce and re-use it.

The tool also helps organisations keep control of costs and future proof against rate rises and supply shortages.

Last year Envirowise ran Rippleffect, a free initiative designed to help businesses tackle water use.

Around 500 businesses signed up for the scheme and it is hoped many more will benefit from water savings by using the new tool.

Holly Firmin, South East regional manager,

said: "While many of us consider water to be a cheap and endless resource, the reality is that we are using and wasting far too much, and this is placing extra pressure on existing supplies as well as impacting on the bottom line."

"It is crucial that people are aware of the serious and complex issues around water supply and use and we hope our new tool will help businesses address these challenges in the most effective way."

For details about the scheme visit [www.envirowise.gov.uk/water](http://www.envirowise.gov.uk/water).

Envirowise is a government-funded programme which aims to put sustainable use of resources at the top of the UK business agenda.

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By JEREMY GATES

THERE are probably two reasons why the annual pension of around £700,000 awarded to Sir Fred Goodwin, as he sidesteps the wreckage of the Royal Bank of Scotland (RBS), is arousing such fury.

The first is that much of his cash could come from taxpayers, possibly for decades, because RBS pension schemes worldwide already face a near £2 billion deficit. RBS non-contributory pensions are fully guaranteed by the firm.

The second, is that while Goodwin hits the jackpot, some seven million workers in money purchase defined contribution (DC) pensions are seeing their retirement income slashed by the credit crunch, despite years of saving.

### Private

Financial advisor Hargreaves Lansdown thinks the average employee saving £150 per month would take 209 years, allowing for investment growth and inflation, to match Sir Fred's pension pot, which RBS accrued for him since 1998. Meanwhile, those in DC schemes have seen their likely pension income slashed 20-25 per cent in the past 18 months.

Over-55s, in particular, feel powerless as markets slide because a full recovery before they retire is unlikely. How long will it take to recoup £50bn worth of share values in London one day this week?

To have any hope of a decent payout, workers must stick with pension saving through thick and thin. The eventual payout might be healthier than they fear – or expect.

Even Sir Fred needed a bit of luck at the end: if RBS had gone bust, he would have got a maximum pension of £27,000 a year. Those who make no private pension arrangements miss out particularly badly, if their employer is willing to pay into a pension on their behalf. Besides the boss's contribution, pensions are helped to grow over the years by tax relief.

# Protecting your pension through the tough times

The dwindling number still in the private sector final salary pensions, mostly assume they don't have a problem. In fact, their fund may face a rising deficit, so it might be prudent for them to save more through an AVC (Additional Voluntary Contribution) scheme to boost their eventual pension income.

For others outside final salary schemes, an obvious vehicle for extra saving is a SIPP (Self-Invested Personal Pension), a concept devised in the early 90s. Many self-employed workers use a SIPP as their main pension plan.

Laith Khalaf, pension analyst at Hargreaves Lansdown (HL) says a "Bed and SIPP" enables savers to switch unwanted shares into a SIPP, with generous tax relief on top.

"HL figures suggest there are as many as 10 million private shareholders, many with shares from demutualisations," Khalaf says.

Basic rate payers putting £1,000 worth of shares into the SIPP get an additional £250 in tax relief, while higher rate taxpayers get up to another £250 back from the taxman.

"Markets and asset values move in a cyclical direction and every 10-15 years, something bad happens. In good times, people happily put money away, and in bad times, they don't."

"We should invest on a counter-cyclical basis. The fact is that Government – regardless of party – will soon raise taxes, particularly income tax and National Insurance, to handle vast debts building up, so it is vital to use the tax shelter which pensions provide.

"At the very least, put spare money into a

pension pot, to hold it there as cash until you find an attractive investment. In pensions invested in managed funds, you might step up contributions to buy in at the lower price," Khalaf says.

Malcolm Cuthbert at financial advisor Killik & Co says some savers fatten up SIPPs either by putting in ISA money currently earning a low interest rate, or a lump sum generated by cashing in a poorly performing endowment.

He cites the example of a higher rate taxpayer at 50 moving £8,000 from an ISA into a SIPP who receives £2,000 tax relief immediately, and can claim back £2,000 through his tax return, so a net £6,000 outlay produces an extra £10,000 in the pension.

The average sum held in SIPPs is around £50,000, but Cuthbert says it is important to check each investment inside it to ensure good performance. Switching to a better performing fund might involve no charges.

### State

Next, we come to the State pension: those with a full NI contribution record can count on £90.70 per week, and in many cases will collect more. From 2010, the minimum number of years' work required to qualify for a full basic State Pension falls to 30.

For a prediction on your state pension, check with the Department of Work and Pensions at 0845 300 0168 and at [www.thepension-service.gov.uk](http://www.thepension-service.gov.uk). Khalaf says people may be tempted to lessen the impact of this downturn

by delaying their pension by two or three years, and living on savings or part-time work in between.

When retirement actually arrives, savers in DC pensions should use the open market option (OMO) to find the most generous annuity, instead of merely accepting the quotation from their pension provider.

Steve Hunt, at Rockingham Retirement, reckons pensioners lose £1.4bn a year by failing to do this. Figures from the Association of British Insurers (ABI) indicate that 169,000 retirees turned down an annuity offered by their pension provider in 2008 and presumably found something better elsewhere, just over a third of the total annuity market.

"Research shows that those approaching retirement can increase their income by more than 20 per cent by shopping around, compared to the default option," Hunt says.

Finally, it is worth remembering that the bleaker prospects might appear in the pension sector, the more likely it is that new products will enter the field.

Next week, Prudential launches its New Income Choice Annuity, available for clients with pension pots of at least £10,000 after tax-free cash has been taken. It will enable savers to select a starting income which can be varied over time.

If Prudential's new product catches on, rivals will respond. As the older population grows, pensioners have a bit more bargaining clout than they realise.

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# For poorer and poorer

BY MELANIE DEN BRINKER

THERE have been a spate of recent headlines about highly paid people trying to renegotiate so-called 'big money' divorce settlements they can no longer afford as the bonus culture declines.

So it's not surprising divorce lawyers are seeing a marked increase in the number of previously high-earning men seeking to reduce maintenance payments to their ex-wives.

They believe that, having shared in the good times, their ex-spouses should now share in the bad.

Although orders for the payment of ongoing maintenance are variable, orders dividing capital assets have historically not, save in rare and unforeseen circumstances, been variable, even where there is a change in financial circumstances.

Where does this leave previously wealthy divorced couples whose capital assets were valued and subsequently divided shortly before the credit crunch hit, and who may now be looking at a reduction in the value of some of their assets by as much as 90 per cent?

In many cases this ill fortune will be shared between the parties.

However, often the wife will have received the bulk of the 'copper-bottomed' assets, including the former matrimonial home, while the husband retains a larger percentage of the risk-laden assets such as shares, options or even possible future bonuses.

In such cases, while the wife may be facing a fall in the value of her assets, it may be as nothing to that faced by the ex-husband.

## How the recession could see divorce settlements head back to the court room



The result may be that he ends up with significantly less capital than the ex-wife.

For such ex-couples, the outcome of an application made to the Court of Appeal by Bryan Myerson, a city fund manager may have huge implications.

He has asked the Court of Appeal for leave to apply to reopen a divorce settlement finalised in March last year, whereby he was ordered to pay 43 per cent of a total £25.8 million assets to his wife.

She received £9.5m cash, while he retained most of his shares. Since the settlement, the value of his shares has plummeted by 90 per cent.

The result is Mrs Myerson will hold 105 per cent of the couple's assets, while Mr Myerson, who would have to borrow to pay the £2.5m that he still owes, will be half-a-million

pounds out of pocket rather than retaining £14.6m, as had been anticipated at the time of the settlement.

She opposes the application, with her lawyer predicting that, if allowed, it will open the floodgates to applications by many other men in a similar position.

Indeed, Jim Moore, the so called 'buy-to-let king' has already announced he will represent himself in an attempt to reopen his divorce settlement on the grounds the fall in property values has made it unaffordable.

Whether or not they are successful remains to be seen, but what is clear is that in these difficult times, divorce will increasingly be seen to be for poorer as well as for richer.

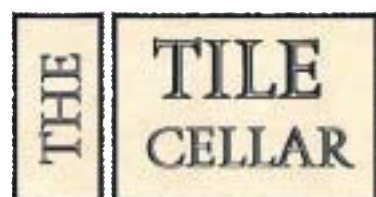
• *Melanie den Brinker is a solicitor at leading Kent solicitors Buss Murton, with offices in Tunbridge Wells, Cranbrook and Dartford.*

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# Don't let the financial climate be a taxing time for your relationship

CREDIT-crunched couples can cut down their tax burden and ease the stress caused to relationships by the economic slump.

The charity Relate has highlighted financial pressures as causing potential relationship problems – but tax should not be an extra issue.

In fact, couples who work together in planning their tax affairs can save tax and so keep much-needed cash available.

These savings mainly apply to married couples and civil partnerships, to whom special rules apply, but some can also apply to unmarried couples.

The tax savings available depend on making the best use of both partners':

- annual tax allowances;
- lower and basic rate tax bands;
- exemptions on transfers of assets between them, so enabling the best use of tax losses.

Mostly the savings will reduce current liabilities, but there will be cases where refunds of tax from previous years may be claimed.

Make full use of income tax allowances. Interest returns are low at present but if only one spouse is in paid work, putting savings in the name of the other makes use of their personal allowance.

BY PAUL HODGE

This tip will remain worthwhile even when interest rates recover if the account-holder does not resume employment.

Where one spouse is the main earner, forming a company or partnership can enable the profits to be shared between both.

Again, this makes use of both personal allowances and, if the main earner expects to have assessable income of more than £43,875 in the year 2009-10, he or she will pay higher rate tax unless some of that can be transferred to the other spouse.

This can be done by:

- employing the spouse and paying him/her a reasonable wage for the work done;
- giving the spouse shares in the company and paying dividends;
- making the spouse a partner in the business.

'Bed and breakfasting', commonly by one spouse selling and the other buying shares whose value has risen, is usually done to reduce future capital gains tax by using annual exemptions.

But not all shares will be standing at a loss and many people who have sold shares before they fell to below their original cost will have made taxable gains on those shares.

If their gains are more than the annual exemption, but they have other shares that are showing a loss, bed and breakfasting the loss-making shares

can create a loss that will reduce or eliminate the CGT on gains already realised.

If one spouse is about to sell an asset and the other has already made capital losses, the asset can be transferred to the spouse with the losses before selling, so that those losses reduce the taxable capital gain.

A similar arrangement can work if a higher rate taxpayer

is about to cash in an insurance policy.

Chargeable event gains are liable to higher rates but if the policy is first transferred to a spouse who does not pay higher rate tax, the tax bill can be reduced.

• Paul Hodge is a partner at accountants and business advisors Baker Tilly, which has offices in Bromley and Tunbridge Wells.



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# Put yourself ahead of the game when searching for a new job

GETTING a new job these days is tough in the extreme – recent reports say anything up to 60 people are going for jobs which wouldn't even make a tiny blip on the radar in normal economic times.

So when it comes to looking for new jobs it's essential you know a little about the companies you apply to.

That would put you in pole position, at least when it comes to interviews.

By understanding a company you will be able to know more about the kind of work they do, if it suits you, whether you're the right person for the job, what qualities they're looking for in job applicants – and crucially also how you should position yourself in your CV and cover letters.

Using relevant information during the application process will show potential employers you have researched their company, understand them and are keen to work for them specifically.

Susan Yallop, a director at recruitment firm Adecco, has set out some tips on how to find background information on potential employers, helping to make the job-seeking process a lot more targeted and potentially successful.

## Company websites

Company websites are a great place for you to start your research – nearly every company now has a web page, which will include information about the organisation, what they offer as a business and its aims and ethos.

BY TONY PATEY

This is the best place to start when building up your knowledge as it gives you an overall flavour of the company. Downloading company reports can offer a good insight into the direction the business is moving in; this will offer you strong background knowledge should you be offered an interview.

## Get online

The internet is a great place for finding information on a company and its recent news and announcements.

While the company website may offer some information on the company, looking for its presence online with relevant newswires and national and trade publications will give you a more comprehensive impression of what it has done in the past 12 months, the direction the company appears to be moving in and how it is competing in its market.

## Social networking

This is not just a way of sharing photos and chatting with friends. A number of companies use social networking for business purposes.

While some use the sites for a communal place for employees to chat and share information, there are a number of companies who have started to use these sites for recruitment purposes.

Sites such as Facebook, LinkedIn and Twitter might be just the thing to help you to find information on companies and job openings while staying up to date with specific industries.

## From the horse's mouth

While external sources are all useful they don't offer an inside perspective, only news that a company has released or been involved in.

If you have a friend or an acquaintance who has either worked for or in some way been involved with a company, they can be extremely valuable.

While this information source isn't essential, personal recommendations and incite offer a huge bonus as you can learn about working culture and everyday goings on at any companies that might be of interest.

## If you don't ask you don't get

If you are struggling to find out about the company don't be afraid to call the main help desk and ask for company brochures or advice as to where you can find out more.

HR may even be able to supply you with a more detailed job description.

## Competitors

It can be worthwhile researching the companies that compete in the same space as the organisation you are looking to work for.

It will impress the employer if you can demonstrate knowledge of the key players and offer an opinion on the industry as a whole.

Ms Yallop said: "Obviously, companies always try to give the best impression of themselves through various formats but by investigating a number of avenues you will be able to get a much clearer and rounded impression of the image and culture that each company is trying to promote and aspire to."

## Essential guide to where you can save

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BY JEREMY GATES

IF NEW figures detailing our personal borrowings are even vaguely accurate, Gordon Brown isn't alone in convincing himself the best way out of any financial squeeze is to step up the spending.

Professional advice website Unbiased.co.uk says personal loan debt rose by over £1.6 billion to £11.4bn during 2008.

The website nominated March 25 as Debt Freedom Day – and reckons we worked for the first 83 days of the year to earn the money to service interest charges on our debts, despite the fact that credit card debt actually fell by just over £4.9bn during 2008.

"Perhaps it takes an occasion like Debt Freedom Day to illustrate just how deeply in debt we are, and it will hopefully spur people into action to tackle debts," says spokesman David Elms.

"It's a daunting task, but with interest rates at a record low, this is the time to make money work hard to ensure any debt is repaid as quickly as possible."

Many will not escape current financial difficulties: accountants KPMG predict more than 150,000 people are likely to enter into an Individual Voluntary Arrangement (IVA), be declared bankrupt or enter into a Debt Relief Order (a new option for people with little hope of repaying debts) to be introduced on April 6, 2009.

"Falling house prices, the general downturn and increases in unemployment are starting to have an impact," says Mark Sands, KPMG's director of personal insolvency.

# Our personal debt is out of control

"Whilst consumers fight to keep their jobs and homes, for those that lose both there is often little reason for someone with debts and assets not to declare themselves bankrupt."

John Fairhurst at Payplan, a free debt advice and solutions service started in the early 1990s to offer insolvency solutions to public sector workers, says in many cases people fail to realise they are in trouble until it is too late. "They often go to the wrong place for help," he says. "Typically they fix another loan to consolidate debts, and find themselves in even deeper difficulties before long."

The average Payplan client has net household income of £1,700 per month, including benefits. They are sitting on £30,000 worth of unsecured debts and after meeting all commitments, face a shortfall of about £650 per month. Around half of Payplan clients who are homeowners have paid the mortgage at some stage by credit card, and they don't tell creditors of their problems for fear of losing their credit card.

Since August, 2008, the 600-strong Payplan team in Grantham, Lincolnshire, has seen a sharp rise of owner/occupiers in trouble. Unemployment and redundancy have not yet figured largely in the cases it is handling.

**DON'T RUN AWAY: Tackle debts, and now is a good time with current interest rates low**

Although the group with the most problems is aged 35-45, the sector seeing the fastest rise in problems is older – in the 50-60 bracket.

The average owner-occupier in trouble has a net monthly income of £2,100 and unsecured debts of £41,000, including credit cards, personal loans, and car loans, creating a monthly deficit of about £950.

Fairhurst says they have been hit particularly hard by the clampdown on credit in 2008, and the end of easy remortgaging caused by the plunge in house prices. For many, the escape routes are cut off.

Payplan's initial strategy is to bring the household budget back into balance: creditors are requested to stop adding interest and other charges, if clients agree to pay an affordable monthly sum to each creditor.

About a third of Payplan clients agree to a repayment arrangement, with six out of seven choosing Debt Management Plans (DMPs) and the remainder opting for Individual Voluntary Arrangements (IVAs).

Debt Relief Orders is a third, simpler option to reduce the administrative work triggered by the great debt mountain. Fairhurst believes they will be offered to people with debts below £15,000, no assets and minimal income, and little hope of paying anything off.

On payment of a £90 fee, debtors will have debts written off, and will find it extremely difficult to get credit in the future.

Some debt problems are solved informally, without using any of these vehicles. Around five to six per cent of Payplan customers take advice on making contractual repayments and handle their own financial arrangements thereafter.

## Essential guide to where you can save

■ Lexterten furniture store in Westgate-on-Sea is offering £100 off Elevating TV cabinets

■ Old Sawmills furniture store in Ashford is offering 20 per cent off all showroom items

■ Oliver Carpets in Ramsgate and Herne Bay is offering 10 per cent off when you spend more than £250

■ Pomphreys Motors in Bapchild, Sittingbourne, is offering a half-price MOT with every service

■ Village Hotel in Maidstone is offering £5 off the carvery lunch on any Bank Holiday Monday

■ Living Out log cabin store in Chestfield, Maidstone, is offering free installation on all standard range of cabins

■ Aylesford Self Storage in Aylesford is offering three months' free storage for a year for all new document storage clients

■ County Garage in Herne Bay is offering free health check and free 29 point including wash and vacuum

■ Baileys Nissan Motors in Canterbury is offering 15 per cent off MOTs

■ Medway Stoves solid fuel heating store in Medway is offering 15 per cent off all stoves and installations purchased before June 30, 2009

■ KOS is offering a Remington Titanium Washable Shaver only £49.99 inc p&p save £50 off RRP

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### Kent

- 5 Marlie Farm New Romney  
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Please Call 0845 815 9756
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# KENT ON SUNDAY

COMMENT

## Honesty should be applauded

NEWS that a Kent hospital trust is among a small group nationally not to have met all the Government regulations on infection control is bound to worry some patients.

However, as the trust has rightly said, it told the new health and social care regulator that it believed it did not tick all the boxes on the self-assessment form.

The trust's honesty is to be applauded and, therefore, when the head of infection control at Medway says the hospital is clean, patients should feel reassured. It has good rates on superbugs so it must be meeting tough standards on infection control.

But health bosses must ensure the area that the regulator says must be improved upon, which was cleaning standards, is met in the allotted time frame.

Patients have reason to be concerned after the horrendous mistakes made at the Maidstone and Tunbridge Wells trust, which led to the deaths of 90 people, which remain fresh in the minds of many.

The new regulator, the Care Quality Commission, has tough new powers and let's hope it is not afraid to use them.

## Good role models

DAME Kelly Holmes clearly felt privileged to have been invited to the G20 dinner at Downing Street this week.

The double Olympic gold medallist found much in common with the US First Lady Michelle Obama and both are great role models for young people. They are inspirations.

## OPINION:

## Here's to the next 60 years

## The world is crying out for Nato to redefine its role, argues Tim Garbutt



NATO – created on April 4, 1949, – can celebrate 60 years of peace in Europe. Perhaps, with the European Union, it is the greatest success story of modern times. And, with the expansion of Nato to include former Eastern Bloc states and even agreement with Russia, the last building blocks of permanent peace are in place. Meanwhile, seeking China's support for action against the real Axis of Evil – North Korea, Burma and Pakistan – is increasingly a priority to end the War on Terror.

Almost all Nato's achievements have come with barely a shot being fired – excepting a few weeks in Kosovo in 1999, and now Afghanistan. Even France is within the command structure for the first time since 1966.

The notion of Nato "keeping the Americans in Europe and the Russians out" has been a spectacular success – albeit at the cost of a divided Germany and the lost decades of Soviet dictatorship.

So, is it time to abolish Nato? A full-scale European war is neither likely nor foreseeable. The Cold War peace dividend could surely be more fully realised with a joint EU-US force. Afghanistan has shown the weakness of the European aspects of Nato, with the fighting borne largely by the British and Dutch. So with Kent-based troops fighting in Helmand and peace talks under way with elements of the Taliban, a couple of thoughts

occur. What purpose does Nato serve if it is unable to pour troops and equipment into zones like Afghanistan? Nato needs to be retooled for conflict resolution. In Kent, we can see thousands of war refugees and economic migrants from Africa and Asia assembling in Calais.

They are heavily outnumbered by all the military personnel quartered in barracks across Europe, watching their rifles, tanks and jets rust.

It is surely in our interests for more active Nato deployment to Africa. The French are already in the Central African Republic, at the Chad-Sudan border, and the Djibouti, Eritrea and Somalia borders. The British are in Sierra Leone.

The next 60 years must surely see peace in Africa; an end to the carnage in Congo; and regime change in the failed nations of Somalia and Sudan. With millions of deaths each year from diseases such as cholera, typhoid and malaria, medical companies such as Pfizer can do more here, too – under the auspices of Nato. The USA must surely question

its past commitment to Europe, or a new military role in Africa, if the European forces in Nato are not more proactive in securing our freedom.

Colonel Tim Collins spoke of going to "liberate, not conquer" – in Africa now, rather than Iraq?

Money? We've just given a year's worth of Government money to the banks, remember.

A price in blood? Certainly. Though I doubt any European troops would balk at fighting for democracy in Africa. And I doubt the war-crime regimes of Congo and Sudan would resist for long against the F16s and helicopter gunships of the German, French, British and Spanish military.

I'm sure fewer Africans would vote with their feet after stability was provided by Nato.

The War on Terror is a weak substitute for the Cold War. The real challenge is creating democracy in failed nations and repressive regimes across Arabia and Africa.

Kent can do more as a Euro-region, and so can KCC. Divest shares in war-crime regimes such as Burma; increase police

and governance support to the African Union and Eastern Europe; and help create the European element of the World Parliament Assembly.

Nato could provide the structure, with reform of European forces, along with the USA and Canada, to ensure peace within the African Union.

The political will for conflict resolution in Congo, Chad, Sudan and Somalia seems lacking – yet military power is pointless unless used to enforce peace.

A reinvigorated Nato might help ensure more Africans and Arabs want to rebuild their own countries for a better life. Less raising the drawbridge on Europe than creating a democratic Africa and Arabia to greater withstand the natural forces of climate change.

In the meantime, though, happy birthday Nato.

• **Tim Garbutt is MD of Sincerity Agency, a green and ethical advertising agency based in Canterbury.**

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## KCC's crocodile tears

Peter Read's analysis of school admissions (March 29) says some schools have "rejected first choices".

He should know better than most that schools do not accept or reject applicants – it is KCC which does that. Schools only learn which children will be coming to them when KCC tells them, a few days before parents get their letters.

Even if it was up to schools to decide which children best fit their entry criteria, first choice has nothing to do with it. Schools don't know if an applicant has put the school first or last on their list. It may be that KCC has given places to children who had put a school fourth on their list and rejected some that has put it first. I know this seems too crazy to be true, but it is the case.

As for the crocodile tears at KCC about children being turned away from grammar schools, many schools pleaded with KCC and the adjudicator not to allow parents to know the results of the Kent Test before they put down their school choices.

KCC argued this was fairer and would lead to fewer appeals. The schools said this change would lead to many more applicants to grammar schools and many more appeals.

Sadly, the schools seem to have got it right. So now we have the unedifying spectacle of KCC trying to shift the blame onto the Government.

If only they'd listen to the schools.  
*Martin Frey, Stop The Eleven Plus, Appledore*

## The price of arrogance

I refer to last week's story about legal warnings to the Audit Commission from Kent County Council over claims of negligence regarding the Icelandic banks fiasco.

It does not surprise me that two councillors have been put forward as fall guys.

After all, it has been KCC policy to pay the highest salaries in the country on the pub-

## Selective recall of the facts

I WAS fascinated that Medway Council claimed last week that late testing for Medway grammar school places has been available for several years rather than introduced in the middle of this year's admission process following media pressure, as I believe.

Perhaps the person who gave the statement did not know that Medway's own prospectus states that late testing can only take place in exceptional circumstance; that it is not even mentioned in the legal document that sets out Medway's admission procedure; that when the council commented on the media debate I initiated they were solely concerned with defending the status quo and forgot to mention this

central issue; that parents were consistently told last year there was no provision for late testing; that when I contacted grammar schools early in March they were not aware of the change in procedure; and that one of my clients living in Kent contacted the council offices two weeks ago and was told that there was no such procedure.

However, the good news is the council has indeed bowed to that pressure and some Kent children allocated to inaccessible grammar schools will now be able to take up the vacant spaces previously barred to them if they now take and pass the Medway selective tests.

*Peter Read, Kent*

## Our resort is in freefall

So the famous water-powered cliff lift at The Leas is likely to be closed and abandoned to the elements, adding to Folkestone's neglect and decay.

Then, almost simultaneously, it is announced that Network Rail is considering closing the historic harbour branch line and Folkestone Harbour station. Just look at what the town has lost over the years: the Victorian pier, pleasure gardens, theatre, passenger and car ferry services, Rotunda amusements and the Sunday market.

What has replaced these? Apart from Folkestone police station being built on the

pleasure garden site, absolutely nothing.

What is there left? The small market trading area in Harbour Street; The Stade, complete with unkempt toilets and vandalised phone box; and Sunny Sands beach.

The new, but ugly, Bouverie Place shopping precinct replicates the same chain stores and burger bars found in every other town, so its not an attraction at all. The council's hefty increase in parking charges will clearly act as a further deterrent to visitors.

Folkestone's seafront is an embarrassment. In the past, most of it has been a recreational area and should remain so. The alternative is to simply allow the town to drift into becoming an exclusive dormitory for those seeking employment and enjoyment elsewhere.

If people want to see our town retain its own identity we have to build or retain something unique to drive the town forward as both an attraction for visitors, a good place to do business and as a reasonably prosperous area in which all of us can live. The Leas lift and the harbour railway are unique features and should be seriously capitalised upon.

The success of Chatham Dockyard shows that people do love visiting historic sites and their sometimes ancient facilities.

*Andy Cadier, Folkestone*

## I'm proud to be British

The Government's indifference to the 65th anniversary of the D-Day landings is shameful. (Letters, last week).

The intention is to avoid positive associations with the word British. Defeat of dictatorship from Europe is something to be proud of, yet although resources are being poured into education, we live in a society where eight per cent of under-25s believe Hitler was Britain's leader during World War Two.

Who does it suit to have our young people ignorant of history? Let's look at the politicians. The Conservatives want the UK to be a

### YOUR LETTERS

KOS Media welcomes your comments and letters for publication. Please send correspondence to: Letters to the Editor, KOS Media, Apple Barn, Smeeth, Ashford, Kent TN25 6SR. Alternatively fax them to: 01303 817002, or email them to [editorial@kosmedia.co.uk](mailto:editorial@kosmedia.co.uk). Please include your name and address, although these will be withheld in exceptional circumstances. Please also include a daytime telephone number for verification (this will not be published). We reserve the right to edit letters.

Letters continued on page 62



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## BIRTHS

### ABBOTT

Tyler James born on 18th March 2009, weighing 4lbs 6oz. Son to Philip and Rachael in Maidstone.

### BARDEN

Kylah born to proud parents Matt and Annie of Tonbridge on 20th March 2009 at 10.09 pm weighing 5lb 11oz.

### BASHFORD

Mark and Emma of Penshurst are proud to announce the birth of their second son, who came into their world on the 6th March 2009. A new baby brother for Leyton.

### BENSON

Clare Simmonds and Kevin Benson of Margate celebrate the birth of their son Keiran Christopher Benson on 25th March 2009.

### BLAKE

Philip and Amy of Canterbury are very pleased to announce the birth of their daughter, Grace Abigail, on 23 March 2009.

### BROUGHTON

Shelley is proud to announce the arrival of her beautiful new daughter Lydia on 4th March 2009 weighing 5lb 4oz. A perfect start to a new year.

### BURNAP

Faye and Andrew of Ramsgate are delighted to announce the birth of their daughter Jasmine Sophie, born on 7th March 2009 at QEQM. Sister to Jack and Leo.

### HOLDEN

Kristjen and Caroline of Herne Bay are delighted to announce the arrival of our handsome little boy Samuel David on 24th March 2009.

### JOHNSON

Jamie Amelia Johnson born on the 15th March weighing 6lbs 14oz beautiful daughter to Charlotte Dent and Daniel Johnson.

### LENCH

Lewis Sharp James born on 9th March 2009 weighing 11lb 7oz. Son to Jody and Darren and little brother to Jack.

### MALET

Mia Angel Jain born on 18th March 2009, weighing 7lb 4oz. Precious daughter to Carley Malet in Maidstone.

### MATHEWS

David and Angela of Whitstable are very proud to announce the early but safe arrival of their beautiful son, Zach, on 16th March 2009 at 9.45pm weighing 4lb 15oz.

### McCANN

Daniel and Joanne of Herne Bay are very proud to announce the birth of their daughter, Chloe Ruby, on 19th March 2009 at 9.30am weighing 8lb 12oz.

### PAYNE

James and Lauren Payne of Whitstable are pleased to announce the birth of Miles James Payne on 26th March, weighing 8lb 15oz. A beautiful first born.

### RAINEY

Jennifer and Paul Rainey are delighted to announce the birth of their daughter Eva Louise Rainey on 11th March 2009.

### SHOEBRIDGE

Alex and Katie celebrate the birth of Isaac James born on 24th March 2009.

### SULLIVAN

Andrew and Leah are delighted to announce the birth of their son Riley Finn Sullivan born on the 21st March 2009 at 1.46 pm weighing 6lb 9oz. A brother to Keela Niamh.

### THOMPSON

Ian and Jessica Thompson celebrate the birth of their daughter Taylor Melissa Thompson on 27th March 2009.

### TURNER

Rob and Caroline celebrate the birth of their beautiful daughter Libby Mae on 23rd March 2009.

### WEST

Matthew and Laura West celebrate the birth of their son Charles William on 17th March 2009.

### WILKINSON

Lee and Louise of Canterbury are delighted to announce the birth of their second daughter, Katie Elizabeth, on 22 March 2009. A new sister for Emma.

## DEATHS

### BOLTON

Thomas Arthur of Ramsgate passed away peacefully on 27th March 2009 after a

short and sudden illness. Former Sub Postmaster of Chilton Post Office and Newsagents. A retired ambulance man and serving brother of St John Ambulance Brigade. Enquires to H and I Palmer Ramsgate.

### CARD

Preiscilla Vera Card passed away peacefully in her sleep on the 21st March 2009, at 8.15am. Donations to the Salvation Army.

### EDWARDS

Joyce Edwards of Faversham passed away suddenly but peacefully on 25th March 2009. She will be sadly missed by family and friends. Funeral enquiries to Co-Operative Funeral Services, Faversham 01795 532498.

### HEADECH

Colin Phillip Headech of Ramsgate died peacefully on March 22nd 2009. Funeral service at Thanet Crematorium at 12.40pm on 7th April 2009.

### McMAHON

John McMahon of Capel-le-Ferne passed away on the 24th March 2009. Enquiries to Farriers of Dover. In loving memory of a wonderful Father and Grandfather, who will be greatly missed.

### SAUNDERS

Fred Saunders of Canterbury unexpectedly passed away on the 21st March. Dearly loved, sadly missed. Funeral arrangements at Lyons Canterbury.

## Dishonourable MPs

MPs' expenses are a scandal. Every time you open the newspaper there is yet another headline about sleaze or incompetence.

The taxpayer is now even stumping up for MPs' families to travel first class and watch porn.

MPs are elected as honourable members. It doesn't seem very honourable to me.

*Cllr Julie Rook, Deal*

## A feather in your cap

I was sad to read about the closure of Dartford's paper mill. My family are Dartfordians with a long history.

I would like to remind people that this is where foolscap paper originated. A watermark of a fool's cap was included in the sheet of paper cut to that specific size. Many people make the mistake of calling it fullscap.

The fool's cap is incorporated into the Dartford coat of arms. To my knowledge, the watermark dates back to the time of Sir John Spielman.

Thank you for an interesting newspaper, which covers more of the county for us.

*Janet B Hullett, Wye*

## More grist to the mill

Your story about Dartford paper mill mentioned that Sir John Spielman set up the first paper mill in England in 1588.

According to The Technical Section of The British Paper and Board Makers' Association book Paper Making (1950), the first paper mill in England belonged to a John Tate, and was established in 1498, near to Stevenage, in Hertfordshire.

*P Hull*

## Not special? Nonsense

I read with interest the letter from David Morley of Erith regarding the 65th anniversary of D-Day.

I agree with him and am sure thousands of others do, especially those who were alive at the time. Minister Quentin Davies is quoted as saying this D-Day anniversary was not special enough to celebrate. Was he even alive during those dark days?

If he was, he wouldn't talk so damned silly. The Normandy veterans and Battle of Britain pilots saved Europe. If it wasn't for them he wouldn't be here. I wonder what these brave men would think now. We are governed by Brussels, yet if it wasn't for their heroism, there wouldn't be any Brussels.

We haven't got a government with the guts to stand up for this country. Anything Brussels says, they agree with. Sad, but true.

*N Bentley, Edenbridge*

## Higher tax, higher fees

This week, Medway residents will find their council tax bills arriving, with the unwelcome news that charges will be going up by nearly five per cent.

As your council tax is going up by so much more than the rate of inflation, you would expect costs would be frozen, or that services would be greatly improved.

However, the Tories voted through 20 per cent increases in fees for adult learners, and for parking permits. These permits have increased from £10 to £25 in three years, despite the Tories promising they'd keep costs down.

The most disgraceful increase, however, was the 40 per cent hike in Meals on Wheels. That's an extra £10 per week for many who can ill afford it.

At the same time, the Labour proposal to provide one hour's free parking in all car parks was voted down, leaving residents with only the vague promise from the Tories to allow a couple of days' free parking around Christmas.

The Labour group will always vote against budgets that are unsustainable and contain price hikes that seem designed to hit the most vulnerable.

It is also nonsense for the Tories to say

Labour members don't support spending on schools or transport when we vote against the budget. The vote on the budget is on the whole budget, not on each item separately. Unless, of course, the Tories believe David Cameron wants to dismantle the NHS, sack every police officer and close every single care home because the Conservative Party have voted against every Labour budget?

*Cllr Bill Esterson, River Ward*

## I'm all right, Jacqui?

Undeterred by revelations that she claimed £116,000 in expenses for a second home, while allegedly living with her sister, Home Secretary Jacqui Smith is back in the news for using our money to pay for porn movies and other items ranging from a £1,000 antique fireplace to a 88p sink plug.

In Labourland, while a pensioner is only worth £90 a week, plus an extra 25p at 80, MPs have unlimited access to our money.

Ms Smith's husband, Richard Timney, is paid £40,000 a year out of the public purse to be her advisor.

He should have been in no doubt as to what was being claimed on her expenses, as he was apparently the end user of the porn films.

These examples are not the first, or the largest, misuses of public money seen at Westminster. In any other walk of life, this would mean instant dismissal and possible prosecution. But at Westminster they make their own rules and survive on a "There but for the grace of God go I" morality.

Soon our arrogant, brass-necked, corrupted MPs will be asking the public to vote for more of the same. And if we don't, they talk of "voter apathy".

Don't just sit there – write and tell them what you really think.

*Phil Granger, West Malling*

## Feeling the tax pinch

Lydd Town Council's council tax precept has gone up by 9.6 per cent. Now as you know, we pensioners are on fixed incomes and have lost out on our savings, which we use to top up our incomes.

By putting our council tax up by that amount, the town council is making people who are already feeling the pinch even poorer. If councillors cannot manage the budget they are given each year, then they should resign. It is disgraceful that they are allowed to do this. I thought the Government had a cap on all increases above five per cent.

I am also writing to the Government and the Conservatives, asking how this can be justified.

*Edward Gibbens, Greatstone*

## D-Day our finest hour

I am in full agreement with the sentiments of David Morby (Letters, last week) about the seeming inability of the Government to recognise and celebrate the achievement of the D-Day landings.

Having been born in 1943 – and evacuated from Chislehurst to Lancashire with my mother and sister in 1944, when the V1 flying bombs came – I do not understand this dismissive attitude.

The memories will live with me for ever. I was regularly woken during the night by searchlights, and recall the rationing that continued for many years. I had four uncles who went to war.

One was killed at Portsmouth by enemy action just after he had completed his naval training. Another was captured in the desert in the early years and spent the rest of the war as a PoW.

Another was stationed in India until the end of the war, and the fourth was in the

## Letters continued from page 61

province of Europe and Labour act as if we are the 51st state of America. We are never allowed to be ourselves. As we have a Government unwilling to acknowledge the people it is supposed to represent – the British – let us remember who we are. We are the people who, while Europe fell under successive dictatorships and poisonous ideologies, remained free.

As a result, we slowly developed a moderate political culture, broadened the franchise and developed our parliamentary democracy.

We have suffered no invasions for centuries and no falls of regime since the 17th century. The defeat of Hitler was our finest hour.

As the Government is showing such apathy regarding this anniversary it falls to us, the people, to make sure we acknowledge the importance of the Normandy landings. I will also be proudly ticking British on my census form.

*Paul Hadlow, Canterbury.*

## Keep the flag flying

I was disgusted by Alan Hayes's letter about not supporting our troops. As a "little Englander" I have and will always continue to wave a flag proudly at parades of our gallant returning troops.

He seems to miss the whole point of these parades, which are to salute the troops' bravery and safe return, not an acknowledgement of any conquest or triumphalism. As a father

of two sons serving with the military, I see such views as a slur on my family.

They also show a total disregard for those who have not been so fortunate and have laid down their lives or been severely injured while in uniform.

Of course we shouldn't be in Iraq or Afghanistan, but those gallant men and women of our armed services have no choice but to follow orders and serve.

*Vic Ride, Canterbury*

## Ah, the joys of spring

Now that Canterbury council has approved replacing the Marlowe Theatre with an up-to-date theatre fit for the 21st century, I would like to congratulate members on their decision.

At last, a council has grasped the nettle and acted in a positive, courageous manner, securing the future of this important entertainment and cultural centre.

Another jewel in the capital of Kent's crown, second only to the Cathedral. I shall follow its progress with interest. Secondly, I must also praise Shepway council for the displays of crocuses on the approaches to Folkestone.

After a gloomy winter, it was a joy to have a bright, sunny day adding to the riot of colour in some of the town's main thoroughfares.

Thank you for brightening our first holiday this year just after one of the severest cold snaps for many years.

*John Gamet, Keston*

South East before D-Day.

As a result of a vehicle fault his embarkation was delayed until June 7. Two weeks after VE Day he was shipped to Burma, where he remained until 1947.

His diary, in an old notebook found after his death, was most illuminating and although he told us stories, it was only as he got older that we heard anecdotes that were not pleasant – there were stories he would not tell.

Although my history education did not get as far as World War Two, I grew up with knowledge of events because they were never hidden from us.

I can only conclude defence minister Quentin Davies must not be old enough to have seen ex-service amputees with crutches; others with empty jacket sleeves tucked into the pocket; some with an eye patch; or others who had been badly burned.

Or perhaps he has not been taught the history of the war, nor watched the newsreels of the time, or any of the programmes that have been produced detailing those momentous events. Most likely it didn't affect him, so it doesn't matter.

Perhaps he is one of those who has decided the war was a walk in the park, or that history is irrelevant.

It seems strange that we can revere Nelson after two centuries, but the achievements of the Tommy can be disregarded so lightly.

Above all, with D-Day being the beginning of the end of the war in Europe, Mr Davies obviously does not appreciate having enjoyed the freedom – all his life – that we have come to expect.

Not so the millions of Jews, gypsies and others who were exterminated on the orders of Hitler. That death toll would probably have amounted to millions more had the war continued.

I suggest he looks at the history books and hears eyewitness accounts, then decides for himself whether he feels freedom and the removal of a madman and tyrant is not enough to declare the 65th anniversary of

D-Day "special". In the meantime, I believe we should all, of whatever age, honour those who fought and died in both world wars.

When I next buy my poppies – because I always have several – I shall continue to wear them with pride. What a shame we can't display such pride in our nation and our fallen servicemen and women as do our other wartime allies.

Perhaps we should view today's credit crisis as akin to the post-war austerity I remember and value life for itself and not the materialism which our freedom has brought.

Ms M Green

## Such appalling hubris

I am appalled by the hubris of Kent County Council regarding their response to the Audit Commission's apparently correct verdict that they were negligent.

From evidence I have seen, they were grossly negligent and incompetent in the handling of our money. Nick Chard, Paul Carter and Peter Gilroy should be sacked after their letter to the commission.

The fact is there was plenty of concern regarding these banks in February, 2008. Moody's viewed Kaupthing as "fragile". Morgan Stanley had earlier revealed Kaupthing's borrowing costs were up by 400 per cent and that it was seven-and-a-half times more likely to default than any other European bank.

After these warnings I managed to withdraw a fixed bond from Kaupthing Edge. But I was unable to withdraw a fixed bond invested on February 4, 2008, with Icesave and was later reimbursed by the Financial Services Compensation Scheme.

The issue of negligence is not about the money invested in Icelandic banks, it is about when that money was invested.



Cllr Paul Carter

The problems with Iceland's banks became clear from the beginning of 2008. It was becoming very clear by May that Iceland, with a population the size of Doncaster, could not possibly compensate investors if its banks failed.

KCC should have been prudent and reviewed Icelandic investment then, particularly with the huge loan exposure of these banks to UK high street stores and a recession looming.

Moody's had put Icesave's credit rating down three notches to Aaa. To invest £8.5 million after September 30 beggars belief and justifies the Audit Commission's accusation of negligence. These people have been cavalier with our money and failed utterly to be prudent. They are now trying to spin their way out and save their jobs by blaming everyone else.

I am just a pensioner looking for safe homes for my savings. I use the internet to be informed. The Chancellor described councils as "professional investors" and therefore eligible under the FSCS.

With hindsight, it is fair to say some credit rating agencies were slow to react adequately. But the credit rating agencies were only one tool used to test these banks.

The market was expressing serious concern in March 2008 with credit default swap levels of 700-800. Was KCC completely deaf to those concerns?

Considering Bradford & Bingley had earlier sunk with a credit default swap rate of 684, would it be unreasonable to question the professional competence of KCC? I think not.

I have cited several financial barometers here that were apparently ignored by KCC. Above all, these people seriously lacked the uncommon attribute of common sense we pay them their high salaries to possess. The letter to the commission is childish pique.

These people grossly failed in their duty of care toward the people of Kent. It's time for them to grow up, pack up and go.

Ray Kellett, Canterbury



## Musketeers on the run

We would like to ask any of your fitness-minded readers to run for Meningitis UK in this year's Great North Run.

General public entries are now full, but we still have a few sought-after places in our Meningitis Musketeers team for the world's biggest half marathon, on September 20.

Meningitis UK has a single focus – to find a vaccine to eradicate all forms of meningitis. Tragically, meningitis and meningococcal septicaemia continue to affect thousands of people in the UK every year and kill more children under five than any other infectious disease.

Our Search 4 A Vaccine campaign aims to raise £7 million to fund research into eradicating meningococcal group B, the most common form of meningitis in the UK.

This accounts for almost 90 per cent of all cases and there is currently no vaccine.

Everyone who runs for Meningitis UK will be part of the Meningitis Musketeers team – with the motto All 4 One and One 4 All – to highlight the devastating fact that meningitis can kill in under four hours and the importance of our vaccine campaign.

Full support will be given and everyone who participates will receive a free running vest or T-shirt, and a handy information pack including hints and tips on how to prepare.

If you would like to take part in the Great North Run and help us achieve our vision, please contact me on 0117 302 6191 for a sponsorship pack.

Lauren Vincent, Meningitis UK

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## Smiles all round as top grade students set exams record

DENTISTRY students at a Kent university are the first in the country to scoop the highest mark awarded by the examining body, *writes Jenna Pudelek.*

Kathryn Marshall and Kirsty Stevens are both studying for a degree in primary dental care at the University of Kent.

Both were awarded distinctions by the Royal College of Surgeons of England's Faculty of General Dental Practice (FGDP) for their work in a keys skills assessment.

The students had to demonstrate their knowledge and understanding in areas including radiography, communication and complaints handling, medical emergencies and infection control. It is the first time the FGDP has awarded distinctions to students since the assessments were launched in 2007.

Debbie Reed, course director for the primary dental care BSc and lecturer in the university's division of den-



**GRADE A: Kirsty (left) and Kathryn**

tistry, said the students set an inspiring example for others.

"Kirsty and Kathryn have demonstrated what this degree is all about.

"They have striven for excellence from day one and have a really strong desire to improve their skills," she said.

"The degree programme seeks to equip professionals for enduring and rewarding careers in the profession,

not only in dental care, but in areas such as teaching, research and health promotion."

The course was launched at the university's Medway campus last year and is aimed at dental care professionals who want to gain an academic qualification.

Ms Stevens, achieved two distinctions for communication and radiography and Ms Marshall, was awarded the top accolade for her communication work.

Both of the students combine studying with their work as dental nurses. Ms Stevens also lectures in the subject at West Kent College and Ms Marshall is clinical dental lead for dental care professionals at Kent, Surrey and Sussex Deanery.

The degree is work-based and is also open to hygienists, orthodontic therapists and dental technicians.

The university's division of dentistry is holding an open day at the Chatham Maritime-based campus on April 25 from 9.30am-12.30pm.

For more information email Ms Reed at [D.Reed@kent.ac.uk](mailto:D.Reed@kent.ac.uk).

## NHS staff listen to former Apprentice

APPRENTICE runner-up Claire Young has made an appearance at a NHS staff training day in Medway.

The 30-year-old, who missed out on the top job with Sir Alan Sugar in the 2008 series of the hit BBC show, was keynote speaker at the conference Growing Our Own in NHS Medway.

She said: "The NHS is investing huge amounts in learning and developing facilities – we need to grab every opportunity they can give us with both hands and run with it.

"I really hope the attendees of the event are inspired and motivated for change."

The event was held for the primary care trust's team of clerical, administration and support staff and was also attended by workers from Medway NHS Foundation Trust.

Ms Young added: "Their contribution to the process is critical to the success of delivering high quality patient care."

## Fundraiser blazes trail across India

THE work of a PhD student has inspired him to embark on a fundraising adventure of a lifetime.

Charles Whitfield, 28, who studies at the Natural Resources Institute at the University of Greenwich at Medway, is set to take part in a two-week, 3,000-mile race around India – travelling in a rickshaw.

His three-strong team – the Blazing Chillies – face a trek from Shilong, in the far north east of the country, to Goa in the south west, in a vehicle with a top speed of 30mph.

Mr Whitfield sets off on April 11 and hopes to raise £10,000 for FRANK Water Projects and SOS Children, which support orphaned Indian children in extreme poverty and without access to safe, clean drinking water.

The team has so far raised more than £7,000 towards its target. To make a donation visit [www.rickshawrun09e.theadventurists.com/blazingchillies](http://www.rickshawrun09e.theadventurists.com/blazingchillies).



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The candidate should be able to work under pressure, meet strict deadlines and be eager to work within a team environment to ensure the smooth operation of our fast-paced production department. Hours will be variable.

To apply, send a CV and covering letter to:

Personnel

KOS Media

Apple Barn

Hythe Road

Smeeth

Kent TN25 6SR

or email: personnel@kosmedia.co.uk



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KOS Media, publisher of the award-winning Kent on Sunday, the Saturday Observer, and the YourLocal midweek titles and associated websites, has vacancies for

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KOSMEDIA

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Fax: 01303 817004

Email: [appointments@kosmedia.co.uk](mailto:appointments@kosmedia.co.uk)

Online: [www.jobsforkent.co.uk](http://www.jobsforkent.co.uk)



St Simon Stock Catholic School  
Galveston Park, Maidstone, Kent, ME16 8LP

### SCIENCE LABORATORY TECHNICIAN DESIGN & TECHNOLOGY TECHNICIAN

Science Laboratory Technician, 35 hours per week for 38 weeks a year (term time only).

Design & Technology Technician, part-time for 38 weeks a year (term time only).

Both salaries dependent on experience - Band 3 Kent Scheme Salaries

For further information please contact the Headteacher's P.A. Mrs. Theisen on telephone number 01622 689422 or email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk)

You can also visit our website to download an application form and job description at [www.st-simon-stock.kent.sch.uk](http://www.st-simon-stock.kent.sch.uk)

Closing date, Friday 24th April 2009 at 2pm - interviews will take place shortly afterwards.

We are committed to safeguarding and protecting the welfare of children and vulnerable adults



## A Key Stage 1 Teacher Vacancy

Temple Ewell C.E.  
Primary School

To cover maternity leave from September 2009 in a very popular, small, supportive and friendly C. of E. village school. Mixed year group class.

Would suit NQT or experienced teacher who is well motivated and has knowledge of creative curriculum.

If you are interested in this position, please call the school office (01304 822665) to book an appointment to view the school and receive an application pack.

Closing date - 24th April 2009  
Date of interview - 5th May 2009



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## Career Opportunities

Sheppey College is an equal opportunities employer



Sheppey College is a satellite of Canterbury College and has been open since 1996. We offer a variety of courses in a modern and friendly learning environment and enjoy excellent rates of success.

### Supply Lecturer Administration

Ref: S/SH/Admin

Various hours available, salary range £18,387 – £26,363 pro rata per annum

The closing date for the above posts is Monday 20th April 2009 at 12 noon.

For an information pack please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24 hr answerphone) quoting the above reference.

### Staff benefits include:

- Pension & Life Assurance Scheme
- Generous Holiday Allowance
- Proximity to main bus & train stations
- Close to Town Centre



CLICK  
[www.canterburycollege.ac.uk/job-vacancies](http://www.canterburycollege.ac.uk/job-vacancies)



CALL  
01227 811282 (24 hr answerphone)



HEADTEACHER: PEGGY MURPHY, MA  
BOUGHTON LANE, MAIDSTONE  
KENT ME15 9QL  
TEL: 01622 743925  
FAX: 01622 744828  
EMAIL: [office@five-acre.kent.sch.uk](mailto:office@five-acre.kent.sch.uk)  
WEBSITE: [www.five-acre.kent.sch.uk](http://www.five-acre.kent.sch.uk)

## Five Acre Wood School is looking for a RECEPTIONIST/CLERICAL ASSISTANT to join our lively admin team

The hours will be 32.5 hours per week term time only. You will be paid on the Kent Scale Band 3 salary range points 7–11 £10450-£11847 actual.

This job will be subject to satisfactory references and an enhanced CRB. Please contact the school for an application pack. Closing date will be Thursday 9th April. Interviews will be held on Monday 27th April.

Five Acre Wood and all its personnel are committed to safeguarding children and young people.

To  
advertise  
in this  
section



**01303  
817040**

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## Opportunities at



Canterbury City Council is a big business with a turnover of more than £100 million and over 900 employees. Rated an Excellent Council and a Times Best Council to Work For, Canterbury is a great place to work. Our conditions include final salary pension scheme plus benefits, flexible working hours and relocation package (where applicable).

### Economic Development Officer

Chief Executive's Department ■ Salary range £20,517 to £25,719 pa ■ Permanent position ■ 37 hours per week

We are looking for an individual to manage projects that promote and support local economic development.

You will demonstrate an understanding of economic development issues and have excellent communication skills to develop relationships within the organisation and with partners including the business community.

Please quote job reference: 1814

### Transmanche Enterprise Network Project Officer

Chief Executive's Department ■ Salary range £25,729 to £28,191 pa pro rata 22.5 hours per week ■ Three year fixed term contract

Are you self-motivated, excellent at project management and partnership development and experienced in European funding?

This exciting role involves supporting and encouraging entrepreneurship, the development of micro businesses and encouraging cross border trading. French or Flemish language skills would be an advantage and the ability to travel and work flexible hours are required.

Please quote job reference: 1815

Closing date for receipt of completed application forms: 12 noon 17 April 2009

Interviews and assessment process will take place on:

Job reference 1814: 29 April 2009 Job reference 1815: 30 April 2009

We prefer applications on-line. For further details of these positions and all our latest opportunities and to apply on-line, visit our website at [www.canterbury.gov.uk/jobs](http://www.canterbury.gov.uk/jobs) or e-mail [jobs@canterbury.gov.uk](mailto:jobs@canterbury.gov.uk) If you are unable to access the internet, telephone 01227 862 072 (24 hour answerphone).

**We can supply application packs in Braille or large print format if required**

We are an equal opportunities employer.

Putting people first



## Career Opportunities

Canterbury College is an equal opportunities employer



Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M Campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you.

<b>Head of Faculty Arts, Media and Publishing</b>	<b>09/11</b>
37 hrs per week, salary starting at £42,128 per annum	
<b>Manager Health &amp; Social Care</b>	<b>06/110</b>
37 hrs per week, salary starting at £33,858 per annum	
<b>Temporary Manager Equine, Animal Care, Veterinary Services and Environmental Conservation</b>	<b>09/04</b>
37 hrs per week, salary starting at £33,858 per annum. Temporary post to cover maternity leave not to exceed 12 months.	
<b>Supply Registered Dental Nurse or Registered Hygienist required to lecturer on a range of courses</b>	<b>S/RDN</b>
Various hours available, salary range £18,387 – £26,363 pro rata per annum	
<b>Supply Lecturer required in the following areas:</b>	
Floristry	<b>S/FL</b>
Security	<b>S/SEC</b>
Various hours available, salary range £18,387 – £26,363 pro rata per annum	
<b>Examinations Coordinator</b>	<b>ECO</b>
37 hrs per week, salary starting from £18,963 per annum	
<b>Supply NVQ Assessors required in the following areas:</b>	
Early Years	<b>S/NVQ/EY</b>
Playwork	<b>S/NVQ/PW</b>
Cleaning Support (Cleaning and Domestic)	<b>S/NVQ/CS</b>
Security	<b>S/NVQ/SEC</b>
Various hours available, salary range from £18,295 - £26,232 pro rata per annum	
<b>Supply Lecturers within the Faculty of Engineering and Construction</b>	<b>S/EC</b>
Various hours available, salary range £18,387 – £26,363 pro rata per annum	

We run a wide range of courses from basic to advanced level and we are looking for professionals from the various trades to join our team of part-time staff. You will need to have suitable qualifications – such as C&G, BTEC, IMI, CITB or similar and current experience in one of the areas. We offer a teacher training programme to suitable applicants who wish to join us in providing this important service to the local community.

- |                           |                           |                           |
|---------------------------|---------------------------|---------------------------|
| • Mechanical Engineering  | • Vehicle electrics       | • Plumbing                |
| • Bench fitting           | • Brickwork               | • Gas fitting             |
| • Turning and milling     | • Carpentry               | • Key Skills              |
| • CAD                     | • Electrical installation | • Mathematics             |
| • Welding                 | • Vehicle painting        | • ICT                     |
| • Motor vehicle mechanics | • Vehicle body work       | • Any other related trade |
| • Vehicle parts           |                           |                           |

The closing date for the above posts is Monday 20th April 2009 at 12 noon

For an information pack please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24 hr answerphone) quoting the above reference.

### Staff benefits include:

- Pension & Life Assurance Scheme
- Sports Hall & Gym
- Proximity to main bus & train stations
- Generous Holiday Allowance
- Close to City Centre
- Staff Discount Scheme



CLICK  
[www.canterburycollege.ac.uk/job-vacancies](http://www.canterburycollege.ac.uk/job-vacancies)



CALL  
01227 811282 (24 hr answerphone)





**TERMS AND CONDITIONS****KOS MEDIA (PUBLISHING) LTD  
TERMS AND CONDITIONS**

- Advertisements will be accepted only on the express condition that the advertiser warrants that the advertisement does not in any way contravene any existing legislation and in particular the Trade and Description Act 1968 and the Consumer Credit Act 1974.
- It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
- All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
- All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
- Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
- KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain.
- Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various forms of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permission must have been given by any potential beneficial owner voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
- Where shrinkage of an advertisement occurs for whatever reason, the advertiser will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full pages even in the event of shrinkage.
- KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertisement" shall be construed to include any person or organisation placing an advertisement on behalf of another.
- A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owners for that advertising.
- No liability is accepted for any loss or damage alleged to have arisen through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
- Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publishing.
- KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
- KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately publish out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
- Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
- A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card (effective July 2008-June 2009) and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discounts will be reapplied and any refunds or surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
- Seasonal contracts, Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be invoiced in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
- All uplift advertisements must be booked in at least three months in advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
- The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement, (Platinum, Gold, Silver standard of commercial). Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV production at its standard published hourly rate should the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will approve and accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the PRS rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner until the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any cost of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
- Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
- Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
- a. All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.  
b. In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.  
c. In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.  
d. Notwithstanding anything in these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.  
e. The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.  
f. Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
- Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
- Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms.
- All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
- The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
- An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed on an order by an Advertiser shall be null and void in so far as it conflicts with them.
- Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

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Tel 01303 817040 Fax 01303 817004  
Email: info@kosmedia.co.uk



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## TEACHER OF FOOD TECHNOLOGY / TEXTILES – MPS

As a Specialist Technology College we are seeking to appoint a well-qualified, enthusiastic and energetic teacher to join this successful and developing department that is expanding into KS5 with Food Technology and Textiles. Ability to teach other design and technology subjects would be an advantage.

For further information please contact the Headteacher's P.A. Mrs. Theisen on telephone number 01622 689422 or email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk)

You can also visit our website to download an application form and job description at [www.st-simon-stock.kent.sch.uk](http://www.st-simon-stock.kent.sch.uk)

Closing date, Tuesday 21st April 2009 at 4pm – interviews will take place shortly afterwards.

We are committed to safeguarding and protecting the welfare of children and vulnerable adults



## FOXWOOD SCHOOL SEABROOK ROAD HYTHE KENT CT21 5QJ Tel: 01303 261155

**Do you like a challenge?  
Do you always like to be busy?  
Can you perform 4 jobs all at once?  
Can you work 37 hours week?**

**If the answer is yes then we would like to hear from you.**

Our long serving School Administrator is leaving the area and we are looking for an enthusiastic person to replace her as soon as possible. Experience of working in a school environment and knowledge of Sims.net would be an advantage.

**Salary:** Kent Scheme Grade 6 **£18,288 – £20,061 p.a.**

Application forms and job description available from the school or email:

[margaret.bociek@foxwood.kent.sch.uk](mailto:margaret.bociek@foxwood.kent.sch.uk)

Closing date for applications **Friday 10th April**. Shortlisted candidates will be notified.

Interviews will take place on Wednesday 29th April

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## The smart way to find a job in the County

### CAREERS IN HEALTHCARE ACROSS EAST KENT



Eastern and Coastal Kent

From Whitstable to Dover, Ashford to Canterbury, over 710,000 people depend on Eastern and Coastal Kent. We work hard to improve health and wellbeing, to tackle health inequalities and to provide high quality, responsive and efficient services.

As one of Kent's largest employers, we aim to have a world-class workforce. Invest your skills in us and we'll invest in you with personalised career development, flexible working, childcare, final salary pension scheme and many other valuable benefits.

## Health Visitor X 2 (\*) (🚗)

**Ref: 767-ECL1021**

**Band 6: £24,831 - £33,436 per annum (pro rata for part time)**

**Herne Bay & Whitstable, Kent**

**Full Time: 37.5 Hours per week**

**(30 Hours would be considered)**

We are looking for two dynamic, innovative, self-motivated, qualified Health Visitors to work in Herne Bay and Whitstable. You will be joining teams supported by skill mix and working towards integration with school nursing to provide a seamless service to children and families in our locality. We work within the Eastern and Coastal Kent Framework for Health Visiting, providing a progressive universal service.

If you are pro-active and keen to develop the Public Health Agenda and are also interested in developing services which respond to the needs of the community, then we would love to hear from you.

Excellent communication skills, a flexible, forward thinking approach and commitment to team working are crucial.

It is recommended that you phone the teams for an informal discussion and they will be very happy to facilitate an informal visit. Please contact the Whitstable Team on 01227 378558, the Herne Bay team on 01227 594773 or Susan Gough, Locality Clinical Co-ordinator on 01843 855487.

Some re-location expenses may be agreed as per our Relocation Policy.

A comprehensive corporate induction programme is provided at the commencement of employment.

Please ensure that you check your NHS Jobs account regularly in order to see if you have been successful in obtaining an interview.

(\*) Employment in this post is subject to a satisfactory Enhanced Disclosure from the Criminal Records Bureau

(🚗) Car owner/driver essential, subject to the provisions of the Disability Discrimination Act [1995]

**For further information and to apply, please visit**

**[www.easternandcoastalkent.nhs.uk](http://www.easternandcoastalkent.nhs.uk)**

**Completed applications by: 17 April 2009.**

**Interviews to be held on: 6 May 2009 (Provisionally)**

We are an equal opportunities employer  
Committed to safeguarding children and vulnerable adults



## Intervenor for Children and Young People with Multisensory Impairment/Deafblind

**Starting salary £23,053, with progression through  
contribution related pay to £26,421 pro rata**

**3 x 25 hours per week**

**Fixed Term posts until 31st March 2011**

**Countywide**

Work bases for each post are:

West Kent: Kings Hill, West Malling

Mid Kent: Kroner House, Ashford

East Kent: Clover House, Whitstable

This is an exciting initiative under Aiming High for Disabled Children: Better Support for Families.

This is an opportunity for practitioners experienced in working with children and young people with sensory impairment to work as intervenors with deafblind children from birth to 19 years of age.

Also working with families to develop and support individual communication modes, you will support children and young people with Multisensory Impairment (MSI)/deafblind to participate in extended services and community activities and so to enable families to experience "short breaks".

Working within the Specialist Teaching Service and in liaison with Disabled Children's Service, you will enskill service providers to communicate effectively with children and young people with MSI/deafblind and to support smooth transitions.

You should hold a suitable qualification within this field at NVQ level 3 or equivalent coupled with an additional qualification in MSI/deafblind, sign language, Braille, mobility or guide-communicator.

The 25 hours per week will be delivered flexibly to meet the needs of children, young people and their families as the post is likely to require some work in the evenings and/or weekends.

The ability to travel across a wide geographical area in a timely and flexible manner at various times of the day to meet the requirements of the service is essential.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau.

**To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) Alternatively,  
please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call  
0845 8247 904. Please quote reference: CFE/09/0113.**

**Closing date: Midday, 21st April 2009.**

A great place to work.

*Our services aren't the same,  
so neither are our people.*



**[www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs)**

## New Career for 2009



The Royal School of Military Engineering, Brompton Barracks, Chatham

## Faculty Manager c£40k plus performance related pay

Candidates should have management experience and be well organised and disciplined. Reporting to the Head of Division you will be responsible for the efficient "day to day" operation of the faculty with a number of Programme Area Leaders, covering a wide range of engineering trade disciplines, reporting to you.

Leadership, Influence and Decision Making are critical skills that a candidate will be able to evidence.

## Programme Area Leader £30,312 - £35,000

Candidates should possess relevant trade qualifications and experience in Air Conditioning & Refrigeration (ACR) or Heating and Plumbing (H&P) and be able to demonstrate supervisory skills and experience, ideally within these trade areas. Candidates will be required to undertake teaching duties in these trade disciplines, if required to maintain course continuity.

Evidence of formal teaching experience or qualifications is not critical as candidates will be provided with appropriate training and supported to achieve appropriate teaching qualifications. You will supervise a number of trade Instructors.

MKC Training Services Limited is responsible for delivering the trade, technical and professional training to the Royal Engineers at Chatham and has recently been awarded a 30 year contract. These positions are therefore permanent full time posts with the opportunity for the right candidates to join an exciting organisation making a real difference to the British Army.

If this looks like the right career move for you, contact Ken Pullan on 07725 128661 for an informal discussion or forward a copy of your CV to [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk)

Job descriptions for these posts are available at [www.midkent.ac.uk](http://www.midkent.ac.uk) (follow RSME vacancies)

**Closing date: 19th April 2009**

The College is committed to Equal Opportunities and to selection on merit. It welcomes applications from all sections of society. We particularly welcome and encourage applications from under represented groups including black, minority ethnic and disabled people.

*MidKent College is an equal opportunity employer*



## MidKent College

MidKent College based in the Medway Towns and Maidstone is seeking to appoint outstanding individuals in the following area:

### Personal Tutor (Full-time, Part-time and Fixed Term)

Ref: P0316

**Salary: £20,368 - £26,255 per annum/pro rata**

We currently have a number of opportunities for full-time and part-time Personal Tutors. As a Personal Tutor you will plan and deliver a full range of group tutorials to learners with a wide range of abilities. You will be able to work with minimum supervision and have experience of working in a coaching, mentoring or teaching capacity and be willing to undertake an appropriate teaching qualification. When applying, please state clearly your preferred role.

**Closing date: Friday 17 April 2009**

Mid-Kent College is working in partnership with RBLI Employment Solutions to support individuals who have a disability or health condition in the application, interview and employment with the college. If you would like any further information regarding RBLI, or require assistance with your application process then please contact RBLI on 0800 783 1144 or visit their website [www.rbli.co.uk](http://www.rbli.co.uk) for information, advice and guidance.

The College is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. Any offer of employment is subject to a Criminal Records Bureau check in accordance with the College procedure.

Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number.

Mid-Kent College is an equal opportunities employer



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**01303 817040**



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### Accountancy

#### Finance assistant

**Ashford**  
**Salary:** TBA  
CCL Label is the leading global supplier of decorative, informational and promotional labels to the world's largest healthcare, consumer and agrochemical companies. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions. One Finance assistant to provide support with monthly Accounts preparation, looking after fixed assets, journals, cashbooks. Ideally from an Accounting background, accounting technician studier or at least 2 years experience. Payroll and HR support would be an advantage. Salary will be dependent on experience. Candidates applying for the Plate-maker or Quality technician positions would ideally have some experience in similar roles, but trainee positions will also be considered. For more information, request application form or send your C.V. please contact: Human Resources

Manager, CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333 or email: [GMorgan@cclind.com](mailto:GMorgan@cclind.com)  
**To apply/more information:**  
CCL Label (Ashford) Ltd  
Quoting Job Ref: kos  
Tel: 01233 503333  
Email [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

#### Accounts processing clerk

**Ashford**  
**Salary:** TBA  
CCL Label is the leading global supplier of decorative, informational and promotional labels to the world's largest healthcare, consumer and agrochemical companies. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions. One Accounts processing clerk (Part-time approx 20hr/week) Salary will be dependent on experience. Candidates applying for the Plate-maker or Quality technician positions would ideally have some experience in similar roles, but trainee positions will also be considered. For more information, request application

form or send your C.V. please contact: Human Resources Manager, CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333 or email: [GMorgan@cclind.com](mailto:GMorgan@cclind.com)  
**To apply/more information:**  
CCL Label (Ashford) Ltd  
Quoting Job Ref: kos  
Tel: 01233 503333  
Email [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

#### Accounts Clerk

**Maidstone**  
**Salary:** TBA  
**Closing Date:** Friday 24 April 2009  
Six month contract, Salary dependant on experience. Clive Emson Auctioneers has a vacancy for a full time Accounts Clerk to join our Maidstone office. Duties: All aspects of the running of our busy Accounts department including data inputting, daily management of invoices, payroll, clients account, monthly bank reconciliations and all other duties up to trial balance level. Sage Line 50 experience essential. AAT qualification or equivalent desirable. Apply in writing, with CV to: Miss Andrea Bennett, Clive Emson Auctioneers, Rocky Hill, London

Road, Maidstone, ME16 8PY or email [andrea@cliveemson.co.uk](mailto:andrea@cliveemson.co.uk)  
**To apply/more information:**  
Clive Emson Auctioneers  
Quoting Job Ref: kos  
Email [andrea@cliveemson.co.uk](mailto:andrea@cliveemson.co.uk)

### Administration, Secretarial, PA

#### Secretary / Administrative support

**Tenterden**  
**Salary:** £8.00 per hour  
**Closing Date:** April 17th 2009  
We also require a flexible and adaptable person to work on a part-time basis offering secretarial and administrative support to the Age Concern Day Centre Manager and staff. An ability to work with older people an advantage. Working hours – 9.00 to 12.30pm Monday to Friday. Salary £8.00 per hour. Annual leave 20 days plus statutory Bank Holidays. For details contact Nicky Tredway 01580 762882. Tenterden & District Day Centre, Church Road, Tenterden, TN30 6AT. Closing date April 17th 2009. All appointments subject to Enhanced Criminal Records Bureau checks.

**To apply/more information:**  
Thanet & District Day Centre  
Quoting Job Ref: kos  
Tel: 01580 762882  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

#### School Administrator

**Hythe**  
**Salary:** £18,288 - £20,061 p.a.  
**Closing Date:** Friday 10th April  
Do you like a challenge? Do you always like to be busy? Can you perform 4 jobs all at once? Can you work 37 hours week? If the answer is yes then we would like to hear from you. Our long serving School Administrator is leaving the area and we are looking for an enthusiastic person to replace her as soon as possible. Experience of working in a school environment and knowledge of Sims.net would be an advantage. Salary: Kent Scheme Grade 6 £18,288 - £20,061 p.a. Application forms and job description available from the school FOXWOOD SCHOOL SEABROOK ROAD HYTHE KENT CT21 5JL or email [margaret.bociek@foxwood.kent.sch.uk](mailto:margaret.bociek@foxwood.kent.sch.uk). Shortlisted candidates will be notified. Interviews will take place on Wednesday 29th April.

**To apply/more information:**  
Foxwood School  
Quoting Job Ref: kos  
Tel: 01303 261155  
Email [margaret.bociek@foxwood.kent.sch.uk](mailto:margaret.bociek@foxwood.kent.sch.uk)

#### SCHOOL RECEPTION SECRETARY

**Gravesend**  
**Salary:** TBA  
**Closing Date:** 9th April 2009  
A Temporary, part time, position has arisen, due to retirement, in Riverview Junior School's front office. The contract will be for 3 months. We are looking for someone with good people skills, professional telephone manner and who enjoys working with children. The successful candidate must be computer literate. Closing date for applications is 9th April 2009. Please contact the Headteacher Mrs R Dymond or the School Business Manager Mrs S Donovan at Riverview Junior School Cimba Wood Gravesend Kent DA12 4SD. Email: [headteacher@riverview-junior.kent.sch.uk](mailto:headteacher@riverview-junior.kent.sch.uk)  
**To apply/more information:**  
Riverview Junior School  
Quoting Job Ref: kos  
Email [headteacher@riverview-junior.kent.sch.uk](mailto:headteacher@riverview-junior.kent.sch.uk)

#### Receptionist/clerical assistant

**Maidstone**  
**Salary:** £10,450 - £11,847 pro rata  
**Closing Date:** Thursday 9th April 2009  
Five Acre Wood School is looking for a receptionist/clerical assistant to join our lively admin team. The hours will be 32.5 hours per week term time only. You will be paid on the Kent Scale Band 3 salary range points 7 – 11 £10450 - £11847 pro rata. This job will be subject to satisfactory references and an enhanced CRB. Please contact the school for an application pack. Interviews will be held on Monday 27th April. Five Acre Wood and all its personnel are committed to safeguarding children and young people.  
**To apply/more information:**  
Five Acre Wood Special School  
Quoting Job Ref: kos  
Tel: 01622 743925  
Email office@five-acre.kent.sch.uk

### Catering, Hospitality

**Cook**  
**Isle of Sheppey**

**Salary:** TBA  
Food hygiene certificate essential. Shifts/hours: Fri - Evening, Sat - Lunch, Sun - Lunch. Please contact the Marina Office on 01795 521562 or email enquiries to [swale.marina@virgin.net](mailto:swale.marina@virgin.net)  
**To apply/more information:**  
Swale Marina Services Ltd  
Quoting Job Ref: kos  
Tel: 01795 521562  
Email [swale.marina@virgin.net](mailto:swale.marina@virgin.net)

### Construction, Architecture, Surveyors

#### Supply Lecturers within the Faculty of Engineering and Construction

**Canterbury**  
**Salary:** £18,387 - £26,363 pro rata pa  
**Closing Date:** Monday 20th April 2009 at 12 Noon  
We run a wide range of courses from basic to advanced level and we are looking for professionals from the various trades to join our team of part-time staff. You will need to have suitable qualifications - such as





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C&G, BTEC, IMI, CITB or similar and current experience in one of the areas. We offer a teacher training programme to suitable applicants who wish to join us providing this important service to the local community. Mechanical Engineering Bench Fitting Turning and milling CAD Welding Motor Vehicles mechanics Vehicle parts Vehicle electrics Brickwork Carpentry Electrical installation Vehicle painting Vehicle body work Plumbing Gas fitting Key Skills Mathematics ICT Any other related trade For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/EC  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Quantity Surveyor

### Ramsgate

**Salary:** TBA  
All candidates must be educated to HND/HNC Building Studies or BSC Quantity Surveying or equivalent and come from an Engineering/Construction background with a proven track record in Quantity Surveying. The successful applicants must be commercially aware in dealing with sub-contract payments, interim monthly accounts, re-measurement, controlling contracts to budgetary requirements and final accounting. Please apply in writing to Mr N Piper, Piper Double Glazing Ltd, 140 Newington Road, Ramsgate Kent CT12 6PP.

**To apply/more information:** Piper Windows  
**Quoting Job Ref:** kos  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Education, Teacher, School



To learn about teaching careers in Kent, visit [www.kent-teach.com](http://www.kent-teach.com)

## Teacher of ICT

**Kent**  
**Salary:** TBA  
**Closing Date:** Friday 17 April required for September 2009 to teach from KS3 to GCSE or A Level. Buckswood (NOR 350) is a thriving independent, co-ed, day & boarding school with a strong international ethos located on the East Sussex coast. For a Job Description e-mail: [wisdom@buckswood.co.uk](mailto:wisdom@buckswood.co.uk) See [www.buckswood.co.uk](http://www.buckswood.co.uk) for a fuller picture of life at Buckswood.

**To apply/more information:** Buckswood School  
**Quoting Job Ref:** kos  
Email [wisdom@buckswood.co.uk](mailto:wisdom@buckswood.co.uk)

## Teacher of Mathematics

**Kent**  
**Salary:** TBA  
**Closing Date:** Friday 17 April Required for September 2009 to teach from KS3 to A Level.

Buckswood (NOR 350) is a thriving independent, co-ed, day & boarding school with a strong international ethos located on the East Sussex coast. Closing Date: Friday 17 April For a Job Description e-mail: [wisdom@buckswood.co.uk](mailto:wisdom@buckswood.co.uk) See [www.buckswood.co.uk](http://www.buckswood.co.uk) for a fuller picture of life at Buckswood.

**To apply/more information:** Buckswood School  
**Quoting Job Ref:** kos  
Email [wisdom@buckswood.co.uk](mailto:wisdom@buckswood.co.uk)

## Hourly Paid Lecturers in Beauty Therapy

### Medway

**Salary:** £20.37 - £28.92 per hour

**Closing Date:** Friday 17 April 2009

The College is currently looking to recruit dynamic and enthusiastic Lecturers in the Beauty Department to deliver high quality training and assessment procedures to full and part time learners. The applicants must have a relevant vocational/academic qualification and have or be willing to work towards a teaching qualification. Recent industry experience would be advantageous. The College is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. Any offer of employment is subject to a Criminal Records Bureau check in accordance with the College procedure. Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk).

Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number. Mid-Kent College is an equal opportunities employer

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** SE001  
Tel: 01634 884402  
Email [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk)

## Hourly Paid Lecturers in Hair Design

### Medway

**Salary:** £20.37 - £28.92 per hour

**Closing Date:** Friday 17 April 2009

We are looking to recruit passionate individuals to teach assess and contribute to the development of Hair Design programmes. The applicants must have a relevant vocational/academic qualification and should hold or be willing to work towards a teaching qualification. Recent industry experience would be advantageous. The College is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. Any offer of employment is subject to a Criminal Records Bureau check in accordance with the College procedure. Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk).

Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote

the appropriate job title and reference number. Mid-Kent College is an equal opportunities employer.

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** SE002  
Tel: 01634 884402  
Email [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk)

## Faculty Manager

### Medway

**Salary:** c£40k plus Performance Related Pay

**Closing Date:** 19th April 2009

The Royal School of Military Engineering, Brompton Barracks, Chatham Candidates should have management experience and be well organised and disciplined. Reporting to the Head of Division you will be responsible for the efficient "day to day" operation of the faculty with a number of Programme Area Leaders, covering a wide range of engineering trade disciplines, reporting to you. Leadership, Influence and Decision Making are critical skills that a candidate will be able to evidence. MKC Training Services Limited is responsible for delivering the trade, technical and professional training to the Royal Engineers at Chatham and has recently been awarded a 30 year contract. These positions are therefore permanent full time posts with the opportunity for the right candidates to join an exciting organisation making a real difference to the British Army. If this looks like the right career move for you, contact Ken Pullan on 07725128661 for an informal discussion or forward a copy of your CV to [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk). Job descriptions for these posts are available on [www.midkent.ac.uk](http://www.midkent.ac.uk) (follow RSME vacancies).

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** kos  
Tel: 07725 128661  
Email [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk)

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** kos  
Tel: 07725 128661  
Email [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk)

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## Programme Area Leader

### Medway

**Salary:** £30,312 - £35,000

**Closing Date:** 19th April 2009

The Royal School of Military Engineering, Brompton Barracks, Chatham Candidates should possess relevant trade qualifications and experience in Air Conditioning & Refrigeration (ACR) or Heating and Plumbing (H&P) and be able to demonstrate supervisory skills and experience, ideally within these trade areas. Candidates will be required to undertake teaching duties in these trade disciplines, if required to maintain course continuity. Evidence of formal teaching experience or qualifications is not critical as candidates will be provided with appropriate training and supported to achieve appropriate teaching qualifications. You will supervise a number of trade Instructors. MKC Training Services Limited is responsible for delivering the trade, technical and professional training to the Royal Engineers

at Chatham and has recently been awarded a 30 year contract. These positions are therefore permanent full time posts with the opportunity for the right candidates to join an exciting organisation making a real difference to the British Army. If this looks like the right career move for you, contact Ken Pullan on 07725128661 for an informal discussion or forward a copy of your CV to [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk). Job descriptions for these posts are available on [www.midkent.ac.uk](http://www.midkent.ac.uk) (follow RSME vacancies).

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** kos  
Tel: 07725 128661  
Email [ken.pullan@midkent.ac.uk](mailto:ken.pullan@midkent.ac.uk)

## Key Stage 1

### Dover

**Salary:** TBA

**Closing Date:** 24th April 2009

To cover maternity leave from September 2009 in a very popular, small, supportive and friendly C of E village school. Mixed year group class. Would suit NQT or experienced teacher who is well motivated and has knowledge of creative curriculum. If you are interested in this position, please call the school office (01304 822665) to book an appointment to view the school and receive an application pack. Closing date - 24th April 2009 Date of interview - 5th May 2009

**To apply/more information:** Temple Ewell CEP School  
**Quoting Job Ref:** kos  
Tel: 01304 822665  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer Administration

### Isle of Sheppey

**Salary:** £18,387 - £26,363 pro rata pa

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various Hours available. Sheppey College is a satellite of Canterbury College and has been open since 1996. We offer a variety of courses in a modern and friendly learning environment and enjoy excellent rates of success. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus/Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack to apply, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24 answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/SH/Admin  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Head of Faculty Arts, Media and Publishing

### Canterbury

**Salary:** £42,128 pa

**Closing Date:** Monday 20th April 2009 at 12 Noon

Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and

Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** 09/11  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Manager Health and Social Care

### Canterbury

**Salary:** £33,858 PA

**Closing Date:** Monday 20th April 2009 at 12 Noon

Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** 06/110  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Temporary Manager Equine, Animal Care, Veterinary Services and Environmental Conservation

### Canterbury

**Salary:** £33,858 PA

**Closing Date:** Monday 20th April 2009 at 12 Noon

Temporary post to cover maternity leave not to exceed 12 months. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** 09/04  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Registered Dental Nurse of Registered Hygienist

### Canterbury

**Salary:** £18,387 - £26,363 pro rata pa  
**Closing Date:** Monday 20th April 2009 at 12 Noon  
Required to lecturer on a range of courses. Various hours. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**Salary:** £18,387 - £26,363 pro rata pa

**Closing Date:** Monday 20th April 2009 at 12 Noon

Required to lecturer on a range of courses. Various hours. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/RDN  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Floristry

### Canterbury

**Salary:** £18,387 to £26,363 Pro Rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/RDN  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Floristry

### Canterbury

**Salary:** £18,387 to £26,363 Pro Rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** ECO  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Early Years

### Canterbury

**Salary:** £18,295 - £26,232 pro rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/FL  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Security

### Canterbury

**Salary:** £18,387 - £26,363 pro rata pa

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/NVQ/EY  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/NVQ/EY  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/NVQ/EY  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/SEC  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Exams Coordinator

### Canterbury

**Salary:** £18,963 pro rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/RDN  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Floristry

### Canterbury

**Salary:** £18,387 to £26,363 Pro Rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** ECO  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Early Years

### Canterbury

**Salary:** £18,295 - £26,232 pro rata

**Closing Date:** Monday 20th April 2009 at 12 Noon

Various hours available. Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you. Staff benefits include: • Pensions and Life Assurance Scheme • Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/FL  
Tel: 01227 811282  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Supply Lecturer - Security





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• Proximity to Main Bus & Train stations • Close to City Centre • Sports Hall and Gym • Generous Holiday Allowance • Staff Discount Scheme. For an application pack, please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24hr answer phone) quoting the post reference.

**To apply/more information:** Canterbury College  
**Quoting Job Ref:** S/NVQ/SEC  
Tel: 01227 811282  
Email  
[applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

### SCIENCE LABORATORY TECHNICIAN

**Maidstone**  
**Salary:** Band 3 Kent Scheme  
**Closing Date:** Friday 24 April  
Science Laboratory Technician, 35 hours per week for 38 weeks a year (term time only). For further information please contact the Headteacher's P.A. Mrs. Theisen on telephone number 01622 689422 or email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk). You can also visit our website to download an application form and job description at [www.st-simon-stock.kent.sch.uk](http://www.st-simon-stock.kent.sch.uk). Closing date, Friday 24th April 2009 at 2pm - interviews will take place shortly afterwards. We are committed to safeguarding and protecting the welfare of children and vulnerable adults.

**To apply/more information:** St Simon Stock Catholic School  
**Quoting Job Ref:** kos  
Tel: 01662 689422  
Email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk)

### DESIGN AND TECHNOLOGY TECHNICIAN

**Maidstone**  
**Salary:** Band 3 Kent Scheme  
**Closing Date:** Friday 24 April 2009 @ 2pm  
Design & Technology Technician, part-time for 38 weeks a year (term time only). For further information please contact the Headteacher's P.A. Mrs. Theisen on telephone number 01622 689422 or email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk). You can also visit our website to download an application form and job description at [www.st-simon-stock.kent.sch.uk](http://www.st-simon-stock.kent.sch.uk). Interviews will take place shortly afterwards. We are committed to safeguarding and protecting the welfare of children and vulnerable adults.

**To apply/more information:** St Simon Stock Catholic School  
**Quoting Job Ref:** kos  
Tel: 01622 689422  
Email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk)

### Teacher of Food Technology / Textiles – MPS

**Ashford**  
**Salary:** TBA  
**Closing Date:** Tuesday 21st April 2009 at 4pm  
As a Specialist Technology College we are seeking to appoint a well-qualified, enthusiastic and energetic teacher to join this successful and developing department that is expanding into KS5 with Food Technology and Textiles. Ability to teach other design and technology subjects would be an advantage. For further information please contact the Headteacher's P.A. Mrs. Theisen on telephone number 01622 689422 or email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk). You can also visit our website to download an application form and job

description at [www.st-simon-stock.kent.sch.uk](http://www.st-simon-stock.kent.sch.uk). Interviews will take place shortly afterwards. We are committed to safeguarding and protecting the welfare of children and vulnerable adults.

**To apply/more information:** St Simon Stock Catholic School  
**Quoting Job Ref:** kos  
Tel: 01622 689422  
Email [headteacher@st-simon-stock.kent.sch.uk](mailto:headteacher@st-simon-stock.kent.sch.uk)

### Personal Tutor

**Medway**  
**Salary:** £20,368 - £26,255 per annum/pro rata  
**Closing Date:** Friday 17 April 2009  
We currently have a number of opportunities for full-time and part-time Personal Tutors. As a Personal Tutor you will plan and deliver a full range of group tutorials to learners with a wide range of abilities. You will be able to work with minimum supervision and have experience of working in a coaching, mentoring or teaching capacity and be willing to undertake an appropriate teaching qualification. When applying, please state clearly your preferred role. Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number. Mid-Kent College is an equal opportunities employer

**To apply/more information:** Mid Kent College  
**Quoting Job Ref:** P0316  
Tel: 01634 884402  
Email  
[job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk)

## Engineering, Manufacturing, Utilities

### Workshop Controllers

**Canterbury**  
**Salary:** TBA  
Experience Essential Brownhills Motorhomes Limited is well known and established in the UK and enjoys the status of being Britain's largest motorhome distributor boasting 6 sites of which Canterbury is one, with a portfolio that includes no less than 15 different manufacturers offering a staggering choice of 750 interior layouts. At Brownhills, we recognise that the dedication and effort of our team towards providing excellence in customer service is the reason for its success. We in turn pledge our support to staff by providing career, self development and training opportunities. We would like to invite you to a Recruitment Evening on 30th March from 4-8pm at Howfield Lane, Canterbury Brownhills Motorhomes offer excellent working conditions, a competitive salary, generous holidays and are committed to equal opportunities.

**To apply/more information:** Brownhills Motorhomes  
**Quoting Job Ref:** kos  
Email  
[applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

### Folding setter operator

**Ashford**  
**Salary:** TBA  
CCL Label is the leading global supplier of decorative,

informational and promotional labels to the world's largest healthcare, consumer and agrochemical companies. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions. One Folding setter operator with experience of operating large format folding machines. Salary will be dependent on experience. Candidates applying for the Plate-maker or Quality technician positions would ideally have some experience in similar roles, but trainee positions will also be considered. For more information, request application form or send your C.V. please contact: Human Resources Manager, CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333 or email: [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

**To apply/more information:** CCL Label (Ashford) Ltd  
**Quoting Job Ref:** kos  
Tel: 01233 503333  
Email [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

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**01303 817040**

### Plate-maker

**Ashford**  
**Salary:** TBA  
CCL Label is the leading global supplier of decorative, informational and promotional labels to the world's largest healthcare, consumer and agrochemical companies. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions. One Plate-maker to join our Studio team, role mainly consists of making and checking printing plates before going to press. Salary will be dependent on experience. Candidates applying for the Plate-maker or Quality technician positions would ideally have some experience in similar roles, but trainee positions will also be considered. For more information, request application form or send your C.V. please contact: Human Resources Manager, CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333 or email: [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

**To apply/more information:** CCL Label (Ashford) Ltd  
**Quoting Job Ref:** kos  
Tel: 01233 503333  
Email [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

### Quality technician

**Ashford**  
**Salary:** TBA  
CCL Label is the leading global supplier of decorative, informational and promotional labels to the world's largest healthcare, consumer and agrochemical companies. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions. One Quality technician to support our Quality Assurance team in its daily quality checks & inspection and in the continuous improvement of our Quality

Management System Salary will be dependent on experience. Candidates applying for the Plate-maker or Quality technician positions would ideally have some experience in similar roles, but trainee positions will also be considered. For more information, request application form or send your C.V. please contact: Human Resources Manager, CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333 or email: [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

**To apply/more information:** CCL Label (Ashford) Ltd  
**Quoting Job Ref:** kos  
Tel: 01233 503333  
Email [GMorgan@cclind.com](mailto:GMorgan@cclind.com)

### PROJECT SUPERVISOR

**Medway**  
**Salary:** TBA  
**Closing Date:** 6 April 2009  
The Fuji Seal Group is the only shrink sleeve manufacturer offering a complete single source solution utilising its network of manufacturing operations in the UK, Netherlands, France, Poland, USA, Asia and Japan. Duties will include providing the sales team with administration support as well as liaising directly with customers and other internal departments to ensure projects run smoothly and delivery dates are met. Effective communication is key as well as good organisation skills. You'll enjoy a full range of employee benefits. To apply please send your CV to HR Department, Fuji Seal Europe Ltd, Scimitar Close, Gillingham Business Park, Gillingham, Kent ME8 0RJ or alternatively you can email to [jobs@uk.fujiaseal.com](mailto:jobs@uk.fujiaseal.com). Strictly no agencies. Fuji Seal Europe are an equal opportunities employer.

**To apply/more information:** Fuji Seal Europe Ltd  
**Quoting Job Ref:** kos  
Email [jobs@uk.fujiaseal.com](mailto:jobs@uk.fujiaseal.com)

## Industrial, Warehouse, Factory

### GENERAL DUTIES PRINT (DAYS)

**Medway**  
**Salary:** TBA  
**Closing Date:** 6 April 2009  
The Fuji Seal Group is the only shrink sleeve manufacturer offering a complete single source solution utilising its network of manufacturing operations in the UK, Netherlands, France, Poland, USA, Asia and Japan. Duties will include making of Doctor Blades for printing presses, operation of automated cleaning of Ink buckets, maintaining equipment and housekeeping. Full training will be provided. You'll enjoy a full range of employee benefits. To apply please send your CV to HR Department, Fuji Seal Europe Ltd, Scimitar Close, Gillingham Business Park, Gillingham, Kent ME8 0RJ or alternatively you can email to [jobs@uk.fujiaseal.com](mailto:jobs@uk.fujiaseal.com). Strictly no agencies. Fuji Seal Europe are an equal opportunities employer.

**To apply/more information:** Fuji Seal Europe Ltd  
**Quoting Job Ref:** kos  
Email [jobs@uk.fujiaseal.com](mailto:jobs@uk.fujiaseal.com)

## Leisure, Tourism, Travel

**Bar Staff**  
**Sittingbourne**  
**Salary:** TBA

Bar work experience and food hygiene certificate preferable. Shifts/hours to suit Fri/Sat/Sun/Mon. Please contact the Marina Office on 01795 521562 or e-mail enquiries [swale.marina@virgin.net](mailto:swale.marina@virgin.net)

**To apply/more information:** Swale Marina Services Ltd  
**Quoting Job Ref:** kos  
Tel: 01795 521562  
Email [swale.marina@virgin.net](mailto:swale.marina@virgin.net)

## Motor Trade, Driver

### PARTS ASSISTANT

**Canterbury**  
**Salary:** TBA  
**Closing Date:** TBA  
Parts Assistant for busy parts department. Parts experience is essential. Nissan knowledge an advantage. Clean driving license required.

**To apply/more information:** Guy Tong  
Baileys Nissan  
**Quoting Job Ref:** kos  
Tel: 01227 766777  
Email  
[guy.tong@baileysnissan.co.uk](mailto:guy.tong@baileysnissan.co.uk)

### Technicians

**Canterbury**  
**Salary:** TBA  
Mechanical, Electrical and PDI Technicians required to carry out servicing and parts fitting in a safe and economical manner with previous experience required at our busy workshop on the outskirts of Canterbury. Brownhills Motorhomes Limited is well known and established in the UK and enjoys the status of being Britain's largest motorhome distributor boasting 6 sites of which Canterbury is one, with a portfolio that includes no less than 15 different manufacturers offering a staggering choice of 750 interior layouts. At Brownhills, we recognise that the dedication and effort of our team towards providing excellence in customer service is the reason for its success. We in turn pledge our support to staff by providing career, self development and training opportunities. We would like to invite you to a Recruitment Evening on 30th March from 4-8pm at Howfield Lane, Canterbury Brownhills Motorhomes offer excellent working conditions, a competitive salary, generous holidays and are committed to equal opportunities.

**To apply/more information:** Brownhills Motorhomes  
**Quoting Job Ref:** kos  
Email  
[applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Nursing, Medicine, Care Work

### Community Carers

**Kent**  
**Salary:** TBA  
Fancy a change in career that is rewarding? All shifts required, especially evenings and weekends in Canterbury, Deal, Sandwich and Dover. Full training given, Competitive rates of pay with enhanced supplement paid for NVQ qualification. Uniform supplied and mileage allowance paid. Please contact Sharon or Leon for further details. For canterbury, Deal and Sandwich call 01227 712300. For dover call 01304 240424 or email us.

**To apply/more information:** Sharon or Leon  
Meridian Care  
**Quoting Job Ref:** kos  
Tel: 01227 712300  
Email [meridiancanbury@aol.com](mailto:meridiancanbury@aol.com)

### Project Worker

**Dover**  
**Salary:** £17,574  
**Closing Date:** Friday 24 April 2009  
37.5 hrs per week (part-time) may be considered for the right applicant) Salary (NJC Scale 4): £17,574 One year fixed term (possibility to extend subject to longer-term funding). The organisation provides support, advice and information to people over the age of 18 who care (unpaid) for a relative or friend. We are funded, in part, by Social Services and have contact with many other public and private sector bodies. For this post we are looking for a sensitive, confident, versatile and articulate person who will champion the role of Carers. They will provide support and information on the phone or to Carers calling in at our newly opened Carers' Centre. This busy and demanding role will also include liaising with our many contacts to provide a quality service, as well as being involved in new projects. The work will be both office-based and involve regular travel to meetings and projects outside the office. A full driving licence and your own transport are essential for this role. For an application pack, please write to: Tricia Cole, Manager, DDOS, 10 Victoria Road, Deal, Kent CT14 7AP. For further information email: [sue@carers-doverdistrict.org](mailto:sue@carers-doverdistrict.org). Please note this is NOT a Careworker post

**To apply/more information:** Dover District Carers' Support  
**Quoting Job Ref:** kos  
Email [sue@carers-doverdistrict.org](mailto:sue@carers-doverdistrict.org)

### Age Concern Day Centre Manager

**Tenterden**  
**Salary:** £18,000 pa  
**Closing Date:** April 17th 2009  
We are looking to recruit an enthusiastic and experienced person to manage the day to day running and organisation of the Day Centre, which provides a variety of day care services for older people. NVQ 3 in Care or equivalent qualification essential. Previous experience of working with older people preferred. Working hours - 35 hours per week Annual leave 20 days plus statutory Bank Holidays Starting salary not less than £18,000 pa, depending on experience and qualifications. For details contact Nicky Tredway 01580 762882. Tenterden & District Day Centre, Church Road, Tenterden. TN30 6AT. Closing date April 17th 2009. All appointments subject to Enhanced Criminal Records Bureau checks.

**To apply/more information:** Thanet & District Day Centre  
**Quoting Job Ref:** kos  
Tel: 01580 762882  
Email  
[applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

### Support worker

**Medway**  
**Salary:** TBA  
Support worker required for four hours on a Thursday evening to support a young lady with learning disabilities in her own home in Teynham. Other positions may be available. Apply to Jenny 01634 715995.

**To apply/more information:** Jenny  
Carers' Relief Service  
**Quoting Job Ref:** kos  
Tel: 01634 715995  
Email  
[c.r.service@btconnect.com](mailto:c.r.service@btconnect.com)

**Experienced Carer**  
**Ramsgate**

**Salary:** TBA  
Keele House, Ramsgate Require an Experienced Carer with at least NVQ2 Full time, Shift work - alternative weekends. Please contact Margaret on 01843 591735.

**To apply/more information:** Margaret  
Keele House  
**Quoting Job Ref:** kos  
Tel: 01843 591735  
Email  
[applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Intervenor for Children and Young People - West Kent

**Maidstone**  
**Salary:** £23,053  
**Closing Date:** Midday, 21st April 2009  
With Multisensory Impairment/Deafblind Starting salary £23,053 with progression through contributed related pay to £26,421 pro rata. 25 hours per week Fixed term post until 31st March 2011. This is an exciting initiative under Aiming High for Disabled Children: Better Support for Families. This is an opportunity for practitioners experienced in working with children and young people with sensory impairment to work as intervenors with deafblind children from birth to 19 years of age. Also working with families to develop and support individual communication modes, you will support children and young people with Multisensory Impairment (MSI) /deafblind to participate in extended services and community activities and so to enable families to experience "short breaks". Working within the Specialist Teaching Service and in liaison with Disabled Children's Service, you will enable service providers to communicate effectively with children and young people with MSI/deafblind and to support smooth transitions. You should hold a suitable qualification within this field at NVQ level 3, or equivalent coupled with an additional qualification in MSI/deafblind, sign language, Braille, mobility or guide-communicator. The 25 hours per week will be delivered flexibly to meet the needs of children, young people and their families as the post is likely to require some work in the evenings and/or weekends. The ability to travel across a wide geographical area in a timely and flexible manner at various times of the day to meet the requirements of the service is essential. This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau. To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) alternatively, please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call 0845 8247904. Please quote the reference.

**To apply/more information:** Kent County Council  
**Quoting Job Ref:** CFE/09/0113  
Tel: 0845 8247904  
Email  
[recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk)

## Intervenor for Children and Young People - Ashford

**Ashford**  
**Salary:** £23,053 pro rata  
**Closing Date:** Midday, 21st April 2009  
With Multisensory Impairment/Deafblind Starting salary £23,053 with progression through contributed related pay to £26,421 pro rata. 25 hours per week Fixed term post until 31st March 2011. This is an exciting initiative under Aiming High for Disabled Children: Better Support for Families. This is an opportunity for practitioners experienced in working with children and young people with sensory impairment to work as intervenors with deafblind children from birth to 19 years of age. Also working with families to develop and support individual communication modes, you will support children and young people with Multisensory Impairment (MSI) /deafblind to participate in extended services and community activities and so to enable families to experience "short breaks". Working within the Specialist Teaching Service and in liaison with Disabled Children's Service, you will enable service providers to communicate effectively with children and young people with MSI/deafblind and to support smooth transitions. You should hold a suitable qualification within this field at NVQ level 3, or equivalent coupled with an additional qualification in MSI/deafblind, sign language, Braille, mobility or guide-communicator. The 25 hours per week will be delivered flexibly to meet the needs of children, young people and their families as the post is likely to require some work in the evenings and/or weekends. The ability to travel across a wide geographical area in a timely and flexible manner at various times of the day to meet the requirements of the service is essential. This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau. To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) alternatively, please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call 0845 8247904. Please quote the reference.

**To apply/more information:** Kent County Council  
**Quoting Job Ref:** CFE/09/0113  
Tel: 0845 8247904  
Email  
[recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk)

## Intervenor for Children and Young People - Whitstable

**Whitstable**  
**Salary:** £23,053 pro rata  
**Closing Date:** Midday, 21st April 2009  
With Multisensory Impairment/Deafblind Starting salary £23,053 with progression through contributed related pay to £26,421 pro rata. 25 hours per week Fixed term post until 31st March 2011. This is an exciting initiative under Aiming High for Disabled Children: Better Support for Families. This is an opportunity for practitioners experienced in working with children and young people with sensory impairment to work as intervenors with deafblind children from birth to 19 years of age. Also working with families to develop and support individual communication modes, you will support children and young people with Multisensory Impairment (MSI) /deafblind to participate in extended services and community

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activities and so to enable families to experience "short breaks". Working within the Specialist Teaching Service and in liaison with Disabled Children's Service, you will enroll service providers to communicate effectively with children and young people with MSI/deafblind and to support smooth transitions. You should hold a suitable qualification within this field at NVQ level 3, or equivalent coupled with an additional qualification in MSI/ deafblind, sign language, Braille, mobility or guide-communicator. The 25 hours per week will be delivered flexibly to meet the needs of children, young people and their families as the post is likely to require some work in the evenings and/or weekends. The ability to travel across a wide geographical area in a timely and flexible manner at various times of the day to meet the requirements of the service is essential. This post is subject to an Enhanced Disclosure

Application to the Criminal Records Bureau. To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) alternatively, please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call 0845 8247904. Please quote the reference.

**To apply/more information:** Kent County Council  
**Quoting Job Ref:** CFE/09/0113  
**Tel:** 0845 8247904  
Email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk)

## Other

### THE POTENTIAL TO EARN LIKE A CEO WITH MORE FREEDOM

#### Ashford

**Salary:** TBA  
THE POTENTIAL TO EARN LIKE A CEO WITH MORE FREEDOM You Deserve It!! Personal Development Industry Outstanding Training  
Call Now 07861 238109.

**To apply/more information:** Global Success  
**Quoting Job Ref:** kos  
**Tel:** 07861 238109  
Email [applications@jobsforkent.co.uk](mailto:applications@jobsforkent.co.uk)

## Public Sector, Social Services

### Recycling Advisors and Supervisors

#### Kent

**Salary:** See Below  
Recycling Advisors/Supervisors required to join our exciting Public Engagement Team, working across Kent on behalf of the Kent Waste Partnership to promote recycling to residents. **Advisors:** £7.00 p/h + expenses.

**Supervisors:** £8.25 p/h + expenses. All positions full time (max 40 hours per week) for 11 weeks. Must be able to work evenings and weekends. Start date 08/05/09. For an application form contact Azim Khan at M+E-L Research on 0121 604 4664 or email [azim.khan@m-e-l.co.uk](mailto:azim.khan@m-e-l.co.uk)

**To apply/more information:** MEL Research

**Quoting Job Ref:** kos  
**Tel:** 0121 604 4664  
Email [azim.khan@m-e-l.co.uk](mailto:azim.khan@m-e-l.co.uk)

### Economic Development Officer

#### Canterbury

**Salary:** £20,517 - £25,719 pa  
**Closing Date:** 17 April @ 12 Noon

Chief Executive's Department - 37 hours per week Canterbury City Council is a big business with a turnover of more than £100 million and over 900 employees. Rated an Excellent Council and a Times Best Council to Work for, Canterbury is a great place to work. Our conditions include final salary pension scheme plus benefits, flexible working hours and relocation package (where applicable). We are looking for an individual to manage projects that promote and support local economic development. You will demonstrate an understanding of economic development issues and have excellent communications skills to develop relationships within the organisation and with partners including the business community. We prefer applications on-line. For further details of this position and all our latest opportunities and to apply on-line, visit our website at [www.canterbury.gov.uk/jobs](http://www.canterbury.gov.uk/jobs) or email [jobs@canterbury.gov.uk](mailto:jobs@canterbury.gov.uk). You can also call 01227 862072 (24 hour answerphone). We can supply application packs in Braille or large print format if required.

**To apply/more information:** Canterbury City Council  
**Quoting Job Ref:** 1814  
**Tel:** 01227 862072  
Email [jobs@canterbury.gov.uk](mailto:jobs@canterbury.gov.uk)

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### Transmanche Enterprise Network Project Officer

#### Canterbury

**Salary:** £25,729 - £28,191 pa pro rata

**Closing Date:** 17 April @ 12 Noon

Chief Executive's Department - 22/5 hours per week - Three year fixed term contract Canterbury City Council is a big business with a turnover of more than £100 million and over 900 employees. Rated an Excellent Council and a Times Best Council to Work for, Canterbury is a great place to work. Our conditions include final salary pension scheme plus benefits, flexible working hours and relocation package (where applicable). Are you self-motivated, excellent at project management and partnership development and experienced in European funding? This exciting role involves supporting and encouraging entrepreneurship, the development of micro businesses and encouraging cross border trading. French or Flemish language skills would be an advantage and the ability to travel and work flexible hours are required. We prefer applications on-line. For further details of this position and all our latest opportunities and to apply on-line, visit our website at [www.canterbury.gov.uk/jobs](http://www.canterbury.gov.uk/jobs) or email [jobs@canterbury.gov.uk](mailto:jobs@canterbury.gov.uk). You can also call 01227 862072 (24 hour answerphone). We can supply application packs in Braille or large print format if required.

**To apply/more information:** Canterbury City Council

**Quoting Job Ref:** 1815  
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## Retail, Wholesale, Sales

### Sales Executives

#### Canterbury

**Salary:** TBA  
Brownhills Motorhomes Limited is well known and established in the UK and enjoys the status of being Britain's largest motorhome distributor boasting 6 sites of which Canterbury is one, with a portfolio that includes no less than 15 different manufacturers offering a staggering choice of 750 interior layouts. At Brownhills, we recognise that the dedication and effort of our team towards providing excellence in customer service is the reason for its success. We in turn pledge our support to staff by providing career, self development and training opportunities. We would like to invite you to a Recruitment Evening on 30th March from 4-8pm at Howfield Lane, Canterbury Brownhills Motorhomes offer excellent working conditions, a competitive salary, generous holidays and are committed to equal opportunities.

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**Quoting Job Ref:** kos  
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**To apply/more information:** Brownhills Motorhomes  
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### GLOW SALONS LIMITED Company Number 6296268

Notice is hereby given pursuant to Section 98 of the Insolvency Act 1986 that a Meeting of the Creditors of the above named Company will be held at The Meeting Room, Virgin 1st Class Passenger Lounge, Euston Station, London on 23 April 2009 at 11.45am for the purpose provided in Section 98 et seq. of the Insolvency Act 1986.

Donna Louise Cartmel, Licensed Insolvency Practitioner, of Unique Business Finance Limited, Mansell House, Aspinall Close, Horwich, Bolton, BL6 6QQ will, during the period before the day of the meeting, furnish creditors free of charge with such information concerning the Company's affairs as they may reasonably require.

Dated 18 March 2009  
By Order of the Board  
John Anthony Walters, Director

### GRYPHON SECURITY SERVICES LIMITED (In Voluntary Liquidation) Company Number 05569029

In accordance with Rule 4.106, Mark Philip Bassford, of Grosvenor Partners LLP, 6-7 Ludgate Square, London EC4M 7AS, gives notice that on 26 March 2009, he was appointed Liquidator of Gryphon Security Services Limited by resolution of members and this appointment was ratified by the creditors on the same day.

Notice is hereby given that the Creditors of the above named Company are required on or before the 25 June 2009 to send in their names and addresses with particulars of their Debts or Claims, and the names and address of their Solicitors (if any), to the undersigned Mark P Bassford of Grosvenor Partners LLP, 6-7 Ludgate Square, London EC4M 7AS the Liquidator of the said Company, and if so required by notice in writing by the said Liquidator, are by their Solicitors or personally to come in and prove their said Debts or Claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated 26 March 2009  
Dated 26 March 2009  
M P Bassford, Liquidator

### The Insolvency Act 1986 BICRA LIMITED Company Number 05619800

Notice is hereby given, pursuant to Section 98 of the Insolvency Act 1986 that a meeting of creditors of the above-named Company will be held at Granville House, 49 The Mall, Faversham, Kent, ME13 8JW, on 15 April 2009, at 11.00 am for the purposes provided for in Sections 99 and 101 of the Act. Creditors wishing to vote at the meeting must lodge their proxy, together with a statement of claim, at the offices of Augusta Kent Limited, Granville House, 49 The Mall, Faversham, Kent, ME13 8JW not later than 12.00 noon on 14 April 2009. The proxy form and statement may be posted or sent by fax to 01795 538868. Secured creditors may only vote for the balance of the debt which will not be recovered by enforcement of the security, unless right to enforce is waived. A list of the names and addresses of the Company's creditors will be available for inspection free of charge at the offices of Augusta Kent Limited, Granville House, 49 The Mall, Faversham, Kent, ME13 8JW, on 9 April 2009 and 14 April 2009 between the hours of 10.00 am and 4.00 pm. If no liquidation committee is formed, a resolution may be taken specifying the terms on which the liquidator is to be remunerated. The meeting will receive information about, or be called upon to approve, the costs of preparing the statement of affairs and convening the meeting.

Dated: 23 March 2009  
Robert Meredith, Director

### The Insolvency Act 1986 CCR CONSULTING LIMITED (In Creditors Voluntary Liquidation) Company No: 05126521

NOTICE IS HEREBY GIVEN that Sabia S Sahota, of BBK Partnership, 1 Beauchamp Court, Vectors Way, Barnet, Herts, EN5 5TZ was appointed Liquidator of the said Company by the creditors on 30th March 2009. Sabia S Sahota, Liquidator  
Dated: 31st March 2009

### The Insolvency Act 1986 GRANITE WORKTOPS DIRECT LIMITED (In Creditors Voluntary Liquidation) Company Number 05057444

NOTICE IS HEREBY GIVEN that I, Ruth Ellen Duncan of Kent House, Romney Place, Maidstone, Kent, ME15 6LH was appointed Liquidator of the above named Company by the Creditors and Members on 31 March 2009.  
R E Duncan, Liquidator

### TEXTURED EUROPEAN FINISHES LIMITED Company Number 01049604

Notice is hereby given, pursuant to Section 98 of the Insolvency Act 1986 that a meeting of creditors of the above-named Company will be held at Nexus House, 2 Cray Road, Sidcup, Kent DA14 5DB, on 27 April 2009, at 11.00 am for the purposes mentioned in Sections 100 and 101 of the said Act. Proxy forms to be used for the purposes of the above Meeting must be lodged, accompanied by statements of claim, at the registered office of the Company situated at the above address, not later than 12.00 noon on the business day prior to the date of the Meeting.

Notice is also hereby given, pursuant to Section 98(2)(a) of the Insolvency Act 1986, that Nedim Aiyhan and Andrew Tate, of the above address, are qualified to act as Insolvency Practitioners in relation to the above Company, and will furnish Creditors, free of charge, with such information concerning the Company's affairs as they may reasonably require.

Dated 26 March 2009  
By Order of the Board  
Peter Walters, Chairman

### TONBRIDGE & MALLING BOROUGH COUNCIL TOWN AND COUNTRY PLANNING ACTS – NOTICES OF APPLICATIONS

The following applications have been submitted to the Council and are being advertised for the reason(s) given in each case.

TM/09/00661/FL – Woodbine Farm Vigo Road Fairseat Sevenoaks Kent TN15 7LT – Mr George Fowler is applying for construction of an all weather menage for the training and exercising of horses. Reason: CA

TM/09/00337/FL – Little Allens Allens Lane Paxtoll Sevenoaks Kent TN15 0QZ – Hannah West Homes are applying for conversion of half of 4 car garage block to studio/showroom. Reason: CA

**Reasons for the case being publicised:**  
CA Application is within/affects a Conservation Area

These applications are displayed on our website [www.tmbc.gov.uk](http://www.tmbc.gov.uk) – click on the button "Do It Online" and follow the instructions for "Planning Applications" online. You can submit your comments by emailing to [planning.applications@tmbc.gov.uk](mailto:planning.applications@tmbc.gov.uk) (please quote the application number by the date set out below).

Copies of applications listed may be seen during office hours (8.30 am and 5.00 pm Monday to Friday). Any applications within Hadlow, Hildenborough and Tonbridge are available at Tonbridge Castle, Tonbridge. Other applications are available at the office of the Director of Planning, Transport & Leisure, Gibson Building, Gibson Drive, Kings Hill, West Malling, Kent, ME19 4LZ. Any representations should be made in writing quoting the application number by 26 April 2009.

David Hughes  
Chief Executive

5 April 2009



### PUBLIC NOTICE EDF ENERGY NETWORKS (SPN) PLC SECTION 37 OF THE ELECTRICITY ACT 1989 REGULATION 5 OF THE ELECTRICITY (APPLICATIONS FOR CONSENTS) REGULATIONS 1990 NOTICE OF AN APPLICATION FOR CONSENT TO REFURBISH THE EXISTING 132KV OVERHEAD TRANSMISSION LINE TOWER (ROUTE REFERENCE PF) IN THE AREA OF HIGH WEALE AONB KENT (TOWERS PF50 – PF 35 TQ917254, TQ93291)

IN PURSUANCE OF THE ABOVE REGULATIONS, NOTICE IS HEREBY GIVEN THAT EDF Energy Networks (SPN) Plc, Registered Office 40 Grosvenor Place, Victoria, London SW1X 7EN has submitted to the Secretary of State at the Department for Energy and Climate Change an application for her consent under Section 37 of the Electricity Act 1989 and deemed planning permission pursuant to Section 90(2) of the Town and Country Planning Act 1990 to install and keep installed a 132kV (132,000 volts) lattice steel pylon overhead line.

The proposed refurbishment to this existing overhead line is required to maintain the existing supply of 132kV to Hastings Grid Substation and Ruckinge Grid Substation.

A full set of the application documentation, including a location plan have been deposited for public inspection at the following location:-

Ashford Borough Council, Civic Centre, Tannery Lane, Ashford, Kent TN23 1PL  
Planning Applications, Kent County Council, 1st Floor, Invicta House, County Hall, Maidstone, Kent, ME14 1XQ

Tenterden Library, Tenterden Gateway, 2 Manor Row, High Row, Tenterden, TN30 6HP  
The application documentation will be available for inspection at the above locations until 10th May 2009, without payment of any fee, during the normal business hours of the offices at these locations. Any objections and/or representations in respect of the application must be made in writing and addressed to The Secretary of State, Department for Energy and Climate Change, Onshore Electricity Development Consents, V2120, 1 Victoria Street, London SW1H 0ET on or before 10th May 2009 and should state the grounds on which they are made, and is asked to send a copy to me. Any such objections or representations will be copied to the relevant planning authority and the applicant unless the person making them requests in writing that they should not be so copied. If there is such a request then the relevant planning authority and the applicant will only be informed that an objection has been made but no details will be forwarded to them.

Date 5th April 2009.

TIM FIELD

EDF Energy c/o Turner & Partners, The Old Hospital, Ardingly Road, Cuckfield, Haywards Heath, West Sussex, RH17 5HF

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Highways - District of Ashford

**THE KENT COUNTY COUNCIL (BRIDEWELL LANE, TENTERDEN)(PROHIBITION OF DRIVING) TEMPORARY ORDER 2008 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because of gas mains replacement, the Kent County Council intends to make an Order prohibiting traffic on Bridewell Lane, Tenterden between the junction with the High Street and the junction with Highbury Lane car park area, on or after 24 April 2009, for an estimated period of 6 weeks or until the works are complete.

The alternative route for traffic is via High Street and Highbury Lane.

**THE KENT COUNTY COUNCIL (VARIOUS ROADS, ASHFORD) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because inspections of Channel Tunnel Rail Link bridges are proposed to be carried out, the Kent County Council intends to make an Order prohibiting traffic on Various Roads, Ashford, as described in columns 1 & 2 of the Schedule, from 21 April 2009, for an estimated period of two days or until the works are complete.

The alternative route for through traffic will be as shown in column 3 of the Schedule.

SCHEDULE

Specified Road	Length of road affected	Alternative routes	Programmed date
Phase 1			
Leacon Lane, Charing	20 metres either side of the CTRL bridge	Pluckley Road, Calehill Road and Hurstford Lane	From 21 April 2009 for up to one day.
Phase 2			
Godinton Lane, Hothfield	20 metres either side of the CTRL CTRL bridge	Station Road, Coach Drive, Waterfall Road and Godinton Lane	From 22 April 2009 for up to one day.

**THE KENT COUNTY COUNCIL (WHITE HILL, BOUGHTON ALUPH) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because of BT works to clear blockages in ducts, the Kent County Council has made an Order prohibiting traffic on White Hill, Boughton Aluph, between the junctions with the A28 Canterbury Road and A251 Faversham Road, on 6 April 2009 for an estimated period of three weeks or until such works are complete.

The alternative route for through traffic will be via A28 Canterbury Road, Wye Road and A251 Faversham Road.

**THE KENT COUNTY COUNCIL (VARIOUS ROADS, CHARING) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because of works to install duct crossing through the carriageway, the Kent County Council has made an Order prohibiting traffic on School Road, Charing on or after 6 April 2009 for one week, and Old Ashford Road, Charing on or after 13 April 2009 for one week. Each road will be closed between its junction with A20 Maidstone Road and The High Street

The alternative route for through traffic will be via A20 Maidstone Road and The High Street.

Highways - District of Canterbury

**THE KENT COUNTY COUNCIL (COVET LANE, KINGSTON) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that to enable BT to carry out tree cutting and cable renewal, the Kent County Council has made an Order prohibiting through traffic on Covet Lane, Kingston, between Little Duskin Farm and Duskin Farm from 6 April 2009 for an estimated period of three days or until such works are complete. The work is scheduled to be carried out between 9.30 am and 3.30 pm with the road re-opened outside these hours.

The alternative route for through traffic will be: westbound via Black Robin Lane, Bonny Bush Hill, The Street, Marley Lane and Turks Hill; eastbound via Cole Hill, Greenhills and Valley Road.

**THE KENT COUNTY COUNCIL (VARIOUS ROADS, CANTERBURY) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because Carriageway Surfacing works are proposed to be carried out, the Kent County Council has made an Order prohibiting traffic on various roads, Canterbury from as described in column 1 of the schedule to this order on 6 April 2009 for an estimated period of as described in column 3 of the schedule to this order or until such works are complete.

The alternative route for through traffic will be via as described in column 2 of the schedule to this order.

The Affected Route	The Alternative Route	Date & Times of Road Closure
Vauxhall Road, Canterbury Junction with Sturry Road	Vauxhall Road, Broad Oak Road, Kingsmead Road and Sturry Road	6 - 7 April 2009 (20:00 - 05:00)
Wincheap Rheims Way, Simmonds Road	Westbound to use Thanington slip road, A2 Dover Road, Bridge slip road, Bekesbourne Road, Roman Road, New Dover Road, St Georges Place, Upper Bridge Street, Rhodaus Town and Pin Hill. Eastbound to use St Georges Place, New Dover Road, Bridge slip road, Bekesbourne Road, A2 Dover Road, Thanington slip road and Wincheap.	8 - 9 April 2009 inclusive (20:00 - 05:00)
South Street, Whitstable Rosemary Gardens to Brooklands Farm	Chestfield Road, Thanet Way and Millstrood Road	21 - 26 April 2009 (19:00 - 02:00)
Station Road, Adisham Cooting Lane to station	Love Lane and Bossington Road	27 April - 28 April 2009 inclusive (08:00 - 18:00)
St Stephens Hill, Canterbury	Giles Lane, St Thomas Hill, Whitstable Road, Forty Acres Road and Beaconsfield Road	16 - 22 July 2009 inclusive (20:00 - 05:00)
Shalmsford Street, Chartham (A28 to The Crescent) Works in three phases 1. A28 - Bolts Hill 2. Bolts Hill - Bakers Lane 3. Bakers Lane The Crescent	1. Ashford Road, Rattington Street, The Green, Parish Road, Bolts Hill. 2. Bolts Hill, Parish Road, Rattington Street and Bakers Lane. 3. Bakers Lane, Rattington Street, Cockerling Road and The Downs. HGV diversion route for all phases: A28, Milton Manor Road and Cockerling Road.	20 - 29 July 2009 (08:00 - 18:00)

Highways - Borough of Dartford

**KENT COUNTY COUNCIL HILLHOUSE ROAD, STONE (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order prohibiting the use by vehicular traffic on Hillhouse Road, Stone between its junctions of A226 London Road and St Johns Road.

The Order will become effective on 20th April 2009, will be in operation and remain valid for a maximum period of 18 months, the works are planned to last up to 1 week. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the route described above will be via: A226 London Road, St Johns Road

The purpose of the Order is to facilitate the installation of a new electrical supply.

Highways - District of Dover

**THE KENT COUNTY COUNCIL (A258 DOVER ROAD, WALMER) (RESTRICTED ROADS) ORDER 2009 ROAD TRAFFIC REGULATION ACT 1984**

NOTICE is hereby given that Kent County Council has made an Order under Section 84 of the Act of 1984, the effect of which has extended the existing 30mph speed limit on a section of the A258 Dover Road, Walmer from the mid point of its junction with Ripple Road south westwards for a distance of 90.0 metres.

A copy of the Order, an explanatory statement and a map showing the extents of the scheme which shall come into operation on Monday 13th April 2009, may be inspected during normal office hours at the Kent County Council Offices, Invicta House, Maidstone, Kent, ME15 1XX and the Dover District Council Offices, White Cliffs Business Park, Dover, Kent, CT16 3PJ

Anyone may, by application to the High Court within 6 weeks of the date of publication of this Notice, challenge the validity of the Orders or of any provision contained in them on the grounds that it is not within the powers conferred by the Road Traffic Regulation Act 1984, or of any instrument made there under, or that there has been a failure to comply with any statutory requirement in relation to the Order.

**THE KENT COUNTY COUNCIL (RICHBOROUGH ROAD, SANDWICH) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because Network Rail track maintenance works are proposed to be carried out, the Kent County Council intends to make an Order prohibiting traffic on Richborough Road, Sandwich from 30 metres each side of the level crossing on or after 25 April 2009 between the hours of 01:00am Saturday 25 April to 04:00am Sunday 26 April or until such works are complete. The Order will remain valid for a maximum period of 18 months.

The alternative route for through traffic will be via Richborough Road, Cop Street Road, A257 Sandwich Road and Ash Road.

Highways - Borough of Gravesham

**KENT COUNTY COUNCIL DEAN LANE, MEOPHAM (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are being carried out on or near the highway the Kent County Council has made an Order prohibiting the use by vehicular traffic on Dean Lane, Meopham between its junctions with Chandlers Lane and Harvel Street.

The Order will become effective on 6th April 2009, will be in operation and remain valid for a maximum period of 18 months, the works are planned to last for 2 weeks. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the route described above will be via: Harvel Street, David Street, Priestwood Road, Chandlers Road.

The purpose of the Order is to facilitate the renewal of an overhead Bt cable

Highways - Borough of Maidstone

**THE KENT COUNTY COUNCIL (GRAVELLY BOTTOM ROAD, KINGSWOOD) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on Gravelly Bottom Road between Apiary Business Park and Gravelly Bungalow on or after Monday 20th April 2009 for a period of up to 2 weeks or until such works are completed.

The alternative route for the route described above is for westbound traffic via Broomfield Road, Chartway Street, A274 Maidstone Road, B2163 Leeds Road, Ulcombe Road and for eastbound traffic vice versa.

EDF Energy apologise for any inconvenience caused by these essential works, which are necessary to install a new electricity supply, should you require any further information regarding these works, their contact is Emma Orsborne of Amber Langis Limited on 01474 573831.

**THE KENT COUNTY COUNCIL (SEED ROAD, OTTERDEN) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Seed Road, Otterden, outside the Mid Kent Water pumping station on or after Monday 6th April 2009 for a period of up to 2 weeks or until such works are completed.

The alternative route for the route described above is for northbound traffic via Slade Road, Wyebanks Road, Walnut Tree Lane and for southbound traffic vice versa.

EDF Energy apologise for any inconvenience caused by these essential works, which are necessary to install a new electricity supply, should you require any further information regarding these works, their contact is Emma Orsborne of Amber Langis Limited on 01474 573831.

**THE KENT COUNTY COUNCIL (CHURCH ROAD, CHART SUTTON) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Church Road, Chart Sutton, between Sutton Valence Prep School and St Mitchells Church on or after Monday 6th April 2009 for a period of up to 2 weeks or until such works are completed.

The alternative route for the route described above is for northbound traffic via Chart Road, A274 North Street, Warmlake Road and for southbound traffic vice versa.

EDF Energy apologise for any inconvenience caused by these essential works, which are necessary to install a new electricity supply, should you require any further information regarding these works, their contact is Emma Orsborne of Amber Langis Limited on 01474 573831.

Highways - District of Sevenoaks

**KENT COUNTY COUNCIL WALTERS GREEN ROAD, FORDCOMBE (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are being carried out on or near the highway the Kent County Council has made an Order prohibiting the use by vehicular traffic on Walters Green Road Fordcombe outside Hartlands Farm for a distance of 100m.

The Order will become effective on 6th April 2009, will be in operation and remain valid for a maximum period of 18 months, the works are planned to last for 3 days. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the route described above will be via: Chafford Lane, B2188 Spring Hill and Sandfield Road.

The purpose of the Order is to facilitate the replacement of a Bt Pole and reconnection of an overhead wire.

For further information, please contact Kent Highway Services, on 08458 247 800 (local rate) or visit www.kent.gov.uk/highways





**KENT COUNTY COUNCIL**  
**GRANGE LANE, HARTLEY (TEMPORARY PROHIBITION OF TRAFFIC)**  
**TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS**  
**AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are being carried out on or near the highway the Kent County Council has made an Order prohibiting the use by vehicular traffic on Grange Lane, Hartley between its junctions with Hartley Bottom Road and Church Road.

The Order will become effective on 6th April 2009, will be in operation and remain valid for a maximum period of 18 months, the works are planned to last for 2 weeks. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the route described above will be via: Church Road, Hartley Hill, Hartley Bottom Road.

The purpose of the Order is to facilitate Water Mains Renewal Works.

**KENT COUNTY COUNCIL**  
**KNATTS LANE, WEST KINGSDOWN (TEMPORARY PROHIBITION OF TRAFFIC)**  
**TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS**  
**AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are being carried out on or near the highway the Kent County Council has made an Order prohibiting the use by vehicular traffic on Knatts Lane, West Kingsdown between its junctions with Knatts Valley Road and School Lane.

The Order will become effective on 6th April 2009, will be in operation and remain valid for a maximum period of 18 months, the works are planned to last for 3 days between the hours of 09:30 and 15:30. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the route described above will be via: School Lane, A20 London Road, Botsom Lane, Knatts Valley Road

The purpose of the Order is to facilitate the replacement of a Bt Pole and reconnection of an overhead wire.

**Highways - District of Swale**

**THE KENT COUNTY COUNCIL**  
**(VARIOUS ROADS, FAVERSHAM) (PROHIBITION OF DRIVING)TEMPORARY**  
**ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE**  
**ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that to enable the installation of a gas main and associated connections to be carried out in safety, the Kent County Council intends to make an Order prohibiting traffic on Various Roads, Faversham, as described in columns 1 & 2 of the Schedule, on or after 20 April 2009, for an estimated period of 18 weeks or until the works are complete.

The alternative routes for through traffic will be via as shown in column 3 of the Schedule.

SCHEDULE			
Specified Road	Length of road affected	Alternative routes	Programmed date
Phase 1			
West Street, Faversham	Rolling closure in two sections from the junctions with Caslocke Street and South Road.	Stonebridge Way and Lower Road. HGVs via Western Link to A2.	20 April 2009 for up to 8 weeks.
West Street, Faversham.	Whole length - suspension of existing one way system to two way traffic for access.	N/A	20 April 2009 for up to 8 weeks.
Phase 2			
Caslocke Street, Faversham.	Whole length	West Street, South Road, and Fielding Street.	15 June for up to 3 weeks
Phase 3			
Hatch Street, Faversham.	Whole length	Fielding Street and Mendfield Street.	6 July for up to 2 weeks.
Phase 4			
Beckett Street, Faversham.	Whole length.	Hatch Street, Fielding Street and Mendfield Street.	20 July for up to 3 weeks.
Hatch Street, Faversham.	Whole length - suspension of existing one way system to two way traffic for access.	N/A	20 July for up to 3 weeks.

Phase 5			
Mendfield Street, Faversham.	At its junction with Napleton Road.	Fielding Street, Hatch Street and Beckett Street.	3 August for up to 5 days.
Mendfield Street, Faversham.	Whole length - suspension of existing one way system to two way traffic for access.	N/A	3 August for up to 5 days.
Phase 6			
Napleton Road, Faversham.	From its junction with South Road to its junction with Mendfield Street.	Lower Road, Stonebridge Way, Curtis Way and either Tanner Street or West Tanner Street, Caslocke Street, Hatch Street and Beckett Street. Light vehicles only via South Road, Fielding Street and Hatch Street.	10 August for up to 5 days.
Tanner Street, Faversham.	Between West Street and Napleton Road - reversal of existing one way system for access.	N/A	10 August for to 5 days.

This Order will come into force on Monday 20 April 2009, will be in operation when the appropriate signs and barriers are erected, and will remain valid for a maximum period of eighteen months or until the works are completed, whichever is the sooner.

**THE KENT COUNTY COUNCIL**  
**(WILGATE GREEN ROAD, THROWLEY) (PROHIBITION OF DRIVING)**  
**TEMPORARY ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS**  
**AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because of the installation of a new electrical supply, the Kent County Council intends to make an Order prohibiting traffic on Wilgate Green Road, Throwley, between Wilgate Green Farm and The Oast House, on or after 20 April 2009, for an estimated period of two weeks or until the works are complete.

The alternative routes for through traffic will be for traffic from Throwley Road to continue along Throwley Road, Bagshill Road and Parsonage Stocks Road; traffic from Plumford Road should continue along Plumford Road, then A251 Ashford Road, Old Badgins Road and Parsonage Stocks Road.

**THE KENT COUNTY COUNCIL**  
**(NORTON ROAD, TEYNHAM) (PROHIBITION OF DRIVING) TEMPORARY ORDER**  
**2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD**  
**TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because of BT access to clean gullies, the Kent County Council has made an Order prohibiting traffic on Norton Road, Teynham, between the junctions with A2 London Road and Lewson Street Road, on or after 6 April 2009, for an estimated period of 2 days or until the works are complete. The work is scheduled to be carried out between the hours of 9.00 am and 5.00 pm, with the road re-opened outside these hours.

The alternative route for through traffic will be: southbound via A2 London Road and Provender Lane; northbound via Lewson Street Road and A2 London Road.

**Highways - District of Thanet**

**THE KENT COUNTY COUNCIL**  
**(COLLEGE ROAD, MARGATE) (PROHIBITION OF DRIVING) TEMPORARY ORDER**  
**2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD**  
**TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because electrical supply works are proposed to be carried out, the Kent County Council has made an Order prohibiting traffic on College Road, Margate from outside and opposite Salmestone School on or after 6 April 2009 for an estimated period of 5 days or until such works are complete. The Order will remain valid for a maximum period of 18 months.

The alternative route for each road described in column 1 of the schedule to this order is described in columns 2 and 3 of that schedule.

Alternative route for:	Start via:	Continue via:
Light vehicles	Ramsgate Road to Queens Avenue	Eaton Road, Belgrave Road, Marine Terrace, A28 Canterbury Road
High sided vehicles (greater than 13ft high)	St Peters Road and Ramsgate Road to Queens Avenue	Margate, George V Avenue and Hartstown Road. Local access only to Salmestone Rise.
Specified Road	Length of road affected	Alternative route
College Road	Suspension of existing one way traffic order between Tivoli Road and College Road	Local access only

**Highways - Borough of Tonbridge & Malling**

**KENT COUNTY COUNCIL**  
**HIGH STREET, WEST MALLING (TEMPORARY PROHIBITION OF TRAFFIC)**  
**TEMPORARY ORDER 2009/10 THE ROAD TRAFFIC REGULATION ACT 1984 AS**  
**AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst an event is taking place on or near the highway the Kent County Council intends to make an Order prohibiting the use by vehicular traffic on High Street, West Malling between the entrance to the short stay car park and its junction with Swan Street.

The Order will become effective on 26th April 2009, for the dates as shown in schedule 1 between the hours of 6am and 2pm, or, until completion of the event. These closures will be effective when the appropriate signage is in place. Access will be maintained at all times as much as is possible.

The alternative route for the route described above will be via: A228 Ashton Way, A20 London Road and Town Hill.

The purpose of the Order is to support the Farmers Markets taking place.

**Schedule 1**

Sunday 26th April 2009	Sunday 25th October 2009
Sunday 24th May 2009	Sunday 22nd November 2009
Sunday 28th June 2009	Sunday 20th December 2009
Sunday 26th July 2009	Sunday 24th January 2010
Sunday 23rd August 2009	Sunday 28th February 2010
Sunday 27th September 2009	Sunday 28th March 2010

**THE KENT COUNTY COUNCIL**  
**(EAST STREET, SNODLAND) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER**  
**2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD**  
**TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on East Street, rear of 25 Brook Street, Snodland on or after Monday 6th April 2009 for a period of up to 1 week or until such works are completed.

The alternative route for the route described above is for westbound traffic via May Street, Brook Street and for eastbound traffic vice versa.

EDF Energy apologise for any inconvenience caused by these essential works, which are necessary to install a new electricity supply, should you require any further information regarding these works, their contact is Emma Orsborne of Amber Langis Limited on 01474 573831.

**Highways - Borough of Tunbridge Wells**

**THE KENT COUNTY COUNCIL**  
**(CULVERDEN DOWN, TUNBRIDGE WELLS) (PROHIBITION OF TRAFFIC)**  
**TEMPORARY ORDER 2009**  
**THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD**  
**TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road, the Kent County Council has made an Order prohibiting the use by through traffic on Culverden Down, Tunbridge Wells from the junction of A26 St John's Road to Whitefield Road on or after Monday 6th April 2009 for 1 week or until such works are completed.

The alternative route for the route described above is for westbound traffic via A26 St John's Road, Culverden Park Road, Culverden Down and for eastbound traffic vice versa.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary for highway improvement works. Should you require any further information about these works, their contact is Sue Laporte on 08458 247 800.

**THE KENT COUNTY COUNCIL**  
**(VALE ROAD, TUNBRIDGE WELLS) (PROHIBITION OF TRAFFIC) TEMPORARY**  
**ORDER 2009 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE**  
**ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road, the Kent County Council intends to make an Order prohibiting the use by through traffic on Vale Road, Tunbridge Wells from the junction of A26 London Road to High Street on or after Sunday 26th April 2009 for 2 days or until such works are completed.

The alternative route for the route described above is for southbound traffic via High Street, A26 London Road and for northbound traffic via A26 London Road, A264 Church Road, Mount Pleasant Road.

V G Builders Ltd apologise for any inconvenience caused by these works, which are necessary for gutter clearance work to Post Office Square Building. Should you require any further information about these works, their contact is Robert Davey on 01342 824561.



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## Downsizers should focus on 'Son of 6'

**MAZDA'S** all-new '3' model arrives next month rather earlier and with better timing than expected.

For the family hatchback sector has never looked more competitive as many owners of bigger cars seek to downsize.

It might be easier for would-be Mazda3 buyers than most to make the change, for the car has already been labelled a 'baby Mazda6' unofficially, using styling cues from its big sister in the family car or Ford Mondeo sector.

This gives the newcomer sleeker lines than before and sets it up nicely to challenge the undisputed family hatch class leader this year, the all-new VW Golf.

Even better, with a new VW Golf GTI waiting in the wings, the new Mazda's own turbocharged 2.3-litre MPS power player also makes an early appearance this time, rather than reaching the market too late to add real lustre to the line-up.

As before, the Mazda will be offered in five-door hatch and four-door saloon body styles, but new NVH (noise, vibration and harshness) measures should boost refinement.

Never a dull or flaky drive, we can also expect the new Mazda3 to be up with the very best as a driving experience.

But the environment is also high on the

By **STEVE LOADER**

sporty Japanese 'Zoom Zoom' marque's agenda nowadays, so aerodynamics have improved along with looks and the car benefits from a weight-saving crusade and powertrain fettling to deliver optimum performance for the environment.

Dartford-based Mazda UK says these eco measures have upped fuel economy across the range by as much as 16 per cent while CO2 emissions are down by up to 19 per cent – impressive achievements.

Mazda UK sales and marketing chief Mark Cameron said: "The new Mazda3 brings the sophistication, style, technology and refinement of the new Mazda6 to the compact family car market."

"The new model is improved visually, technically and in terms of comfort, with even more generous specification at each equipment level and safety-boosting DSC (Dynamic Stability Control) fitted as standard on every model, while continuing to deliver excellent value for money."

He was keen to highlight CO2 emissions savings: the 1.6 diesel is now just 119g/km, down from 128g/km, and qualifies for the minimum payable road tax band (£35/year), while

the 1.6 petrol model drops to 149g/km from 162g/km and the 2.0 petrol to 159g/km from 189g/km due in part to new stop-start technology on this unit.

Most manufacturers are moving to stop-start to save fuel and pollution at traffic lights or in congestion, particularly to try to peg CO2 emissions on petrol models closer to that of diesels.

However, labelling is increasingly imaginative; Mazda's system is called the Smart Idling Stop System or 'i-stop' for short, but we'll forgive the fancy label as it does take a different route to most other systems.

These mostly rely on a starter motor to restart the engine, often causing a lag between depressing the accelerator and the engine firing up again.

Mazda claims to have eliminated this by using the direct-injection of the 2.0-litre unit to pump in and ignite fuel in a single cylinder to set the crankshaft in motion for a smoother and faster re-start.

There will be three petrol and three diesel powertrains and standard kit includes the DSC plus traction control, six airbags, remote central locking, air con and an MP3-compatible sound system.

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**More street cred for 207** Pages 80-81



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08 58 NEW A CLASS 150 CLASSIC SE AUTO PAS 5DR BLUE 400 MILES.....	£13995
08 58 KANGOO 1-6 AUTHENTIQUE AUTO PAS INTENSE BLUE 400 MILES.....	£9495
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08 58 CHEVROLET AVEO LT AUTO PAS AIR/C SILVER 1900 MILES.....	£8995
08 58 SUZUKI SX4 5 DR AUTO PAS AIR/C ALLOYS BLUE 1800 MILES.....	£9995
08 58 NISSAN NOTE ACENTA 5 DR AUTO PAS AIR SILVER 3000 MILES.....	£9995
08 58 NISSAN NOTE TEKNA 5 DR AUTO PAS AIR CAFFE LATTE 1000 MILES.....	£10995
08 58 NEW YARIS SR AUTO PAS AIR/C 5DR CHILLI RED 1600 MILES.....	£10495
08 58 NEW VAUXHALL AGILA 1-2 DESIGN AUTO BLACK 650 MILES.....	£9995
08 58 ASTRA 1-8 LIFE AUTO PAS AIR/C 5DOOR ULTRA BLUE 2000 MILES.....	£8995
08 58 ASTRA 1-8 DESIGN AUTO PAS AIR/C 5DOOR STAR SILVER 2000 MILES.....	£10995
08 58 RENAULT CLIO 1-6 EXPRESSION 3DR AUTO PAS 750 MILES.....	£9995
08 08 NEW ZAFIRA 1-8 LIFE AUTO PAS AIR/C TURQUOISE 4000 MILES.....	£9995
08 08 SKODA ROOMSTER 2 AUTO PAS AIR/C MET GREY 450 MILES.....	£9995
08 08 VW POLO 1-4 MATCH 6 SPEED AUTO 5DR AIR BLACK 1000 MILES.....	£9995
08 08 VW POLO 1-4 MATCH 6 SPEED AUTO 5DR AIR BLACK 5000 MILES.....	£9995
08 08 MATRIX 1-6 GSI PAS AIR/C AUTO SHIMMER BLUE 1500 MILES.....	£7495
08 08 MICRA ACCENTA PLUS 5 DOOR AUTO BLACK PAS AIR/C 1900 MILES.....	£8995
08 08 FOCUS 1-6 TITANIUM AUTO PAS 5 DR <b>ESTATE</b> SILVER 4000 MILES.....	£12995
08 08 NEW FOCUS 2-0 TITANIUM AUTO PAS 5 DOOR BLACK 5000 MILES.....	£12995
08 08 ASTRA 1-8 CLUB AUTO PAS AIR/C 5DOOR STAR BLACK 6000 MILES.....	£8495
08 08 NEW MODEL MERIVA 1-6 LIFE AUTO PAS AIR/C BLACK 3000 MILES.....	£8995
08 08 NEW MODEL MERIVA 1-6 LIFE AUTO PAS AIR/C BLUE 1400 MILES.....	£8995
08 08 HONDA JAZZ 1-4 SE AUTO PAS AIR/C MET GREY 1800 MILES.....	£10995
08 08 PEUGEOT 207 SE PREMIUM 1-6 AUTO PAS 5DR AIR/C BLACK 999 MILES.....	£10995
08 08 PEUGEOT 207 SPORT 1-6 AUTO PAS 5DR AIR/C BLACK 2000 MILES.....	£9995
08 57 RENAULT MEGANE 1-6 EXPRESSION 4DR AUTO GREY 9000 MILES.....	£7495
06 55 KIA PICANTO 1-1 LX AUTO PAS 5 DR BLACK 12000 MILES.....	£4995
08 57 KANGOO 1-6 EXPRESSION AUTO PAS INTENSE BLUE 8000 MILES.....	£7995
08 57 NEW FOCUS 1-6 STYLE AUTO PAS 5 DR ESTATE BLUE 10000 MILES.....	£9995

### COUPES & CONVERTIBLES

08 08 PEUGEOT 207 SPORT CC 1-6 AUTO CABRIOLET SILVER 2000 MILES.....	£12495
07 57 MICRA 1-6 CONVERTIBLE CC ACENTA AUTO PAS BLUE 4000 MILES.....	£10995
07 07 MEGANE PRIVILEGE 1-6 CONVERTIBLE AUTO PAS BLACK 10000 M.....	£10995
06 56 HYUNDAI 2-0 COUPE SE 3DR AUTO PAS AIR SILVER 7000 MILES.....	£8995
06 56 NISSAN MICRA CONVERTIBLE SPORT AUTO PAS AIR GREY 9000 MILES.....	£9995
06 06 MEGANE PRIVILEGE 1-6 CONVERTIBLE AUTO PAS GOLD 10000 MILES.....	£8995
05 55 MERCEDES 200 CLK KOMPRESSOR AUTO SILVER 13000 MILES.....	£15995
06 06 TIGRA EXCLUSIVE 1-4 5 SPEED BLACK LEATHER 14000 MILES.....	£8995
02 52 MERC 240 CLK AVANTGARDE AUTO PAS ALLOYS SILVER 8000 MILES.....	£10995

### FUSION & FIESTA

07 07 FIESTA 1-6 STYLE CLIMATE 5 DR AUTO PAS AIR/C 5000 MILES.....	£7495
07 07 FIESTA 1-4 ZETEC CLIMATE AUTO PAS ALLOYS BLUE 20000 MILES.....	£6995
05 05 FUSION 2 1-6 AUTO PAS 5 DR PANTHER BLACK 20000 MILES.....	£5495

### FORD FOCUS & C-MAX

07 56 FOCUS 1-6 LX 5 DR AUTO PASAIR/C OCEAN BLUE 3000 MILES.....	£7495
06 56 FOCUS C-MAX GHIA AUTO PAS AIR ALLOYS SILVER 9000 MILES.....	£8995
06 56 FOCUS 1-6 ZETEC CLIMATE AUTO PASAIR OCEAN BLUE 8000 MILES.....	£7995
06 56 FOCUS 1-6 LX <b>ESTATE</b> AUTO PAS AIR/C STEEL GREY 12000 MILES.....	£7995
06 06 FOCUS 1-6 GHIA AUTO PAS 4DOOR ALLOYS SILVER 8000 MILES.....	£7295
06 06 FOCUS 1-6 GHIA AUTO PAS ESTATE ALLOYS BLUE 14000 MILES.....	£7995
06 55 FOCUS 1-6 GHIA AUTO PAS 4DOOR ALLOYS TONIC BLUE 17000 MILES.....	£6495
06 55 FOCUS 1-6 LX 5 DR AUTO PASAIR/C SEA GREY METALLIC 18000 MILES.....	£6495
06 55 FOCUS 1-6 LX 5 DR AUTO PASAIR/C SILVER METALLIC 12000 MILES.....	£6495
05 55 FOCUS 2-0 GHIA <b>ESTATE</b> 5DR AUTO PAS AIR ALLOYS BLUE 4000 MILES.....	£7995
05 55 FOCUS 1-6 ZETEC CLIMATE AUTO PAS AIR/C ALLOYS BLUE 13000MLS.....	£6495
04 54 FOCUS 1-6 3 DR ZETEC CLIMATE AUTO PAS TONIC BLUE 6000 MILES.....	£4995
04 53 FOCUS 1-6 LX 5DR AUTO PAS <b>ESTATE CAR</b> SILVER 26000 MILES.....	£4995

### CORSA

07 57 CORSA 1-4 CLUB AUTO PAS AIR/C STAR SILVER 7000 MILES.....	£8995
07 07 NEW CORSA 1-4 CLUB AUTO PAS AIR/C 5DR SILVER 19000 MILES.....	£7995
07 07 NEW CORSA 1-4 SX AUTO PAS AIR/C 5DR BLUE 2000MILES.....	£8995
07 07 NEW CORSA 1-2 CLUB AUTO PAS AIR/C 5DR SILVER 680 MILES.....	£7995
06 06 CORSA 1-4 DESIGN 3 DR AUTO PAS ULTRA BLUE 2000 MILES.....	£6495
06 06 CORSA 1-4 DESIGN 3 DR AUTO PAS ULTRA BLUE 8000MILES.....	£6495
06 06 CORSA 1-0 LIFE AUTO PAS 3DR STAR SILVER 11000 MILES.....	£4995
05 55 CORSA 1-4 DESIGN AUTO PAS AIR/C 5DR STAR SILVER 24000 MILES.....	£5995
02 52 CORSA 1-2 CLUB 3DR EASYTRONIC AUTO PAS BLUE 19000 MILE.....	£3995

### CITROEN

06 56 CITROEN PICASSO 2-0 EXCLUSIVE AUTO SILVER 5000 MILES.....	£8995
05 05 CITROEN C4 1-6 SX AUTO PAS AIR/C SILVER MET 19000 MILES.....	£5495

### JAGUAR

03 53 JAGUAR X-TYPE CLASSIC 2-1 AUTO PAS BLUE SAT NAV 25000 MILES.....	£6995
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### MAZDA

07 57 MAZDA 6 TS AUTO PAS ALLOYS AIR/C 5DR SILVER MET 14000 MILES.....	£9995
07 56 MAZDA 3 TS AUTO PAS ALLOYS AIR/C SILVER MET 11000 MILES.....	£7995
06 06 MAZDA 6 TS AUTO PAS ALLOYS AIR/C 5DR BRIGHT RED 14000 MILES.....	£7995
06 06 MAZDA 2 CAPELLA AUTO PAS ALLOYS AIR/C 5DR TONIC 7000 MILES.....	£6495

### SUZUKI

06 06 SUZUKI IGNIS 1-5 GL 5 DR AUTO PAS SILKY SILVER 25000 MILES.....	£5495
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### SKODA

08 08 SKODA ROOMSTER 2 AUTO PAS AIR/C MET GREY 450 MILES.....	£9995
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### KIA

06 55 KIA PICANTO 1-1 LX AUTO PAS 5 DR BLACK 12000 MILES.....	£4995
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### HONDA

07 57 HONDA CIVIC 1-4 SE AUTO PAS AIR/C CHAMPAGNE 7000 MILES.....	£10995
07 07 HONDA JAZZ 1-4 SE AUTO PAS AIR/C BLACK 1000 MILES.....	£9995
07 56 HONDA CRV EXEC 5DR AUTO PAS ALLOYS AIR SILVER 11000 MILES.....	£11995
06 06 HONDA CRV SPORT 5DR AUTO PAS ALLOYS AIR BLACK6000 MILES.....	£10495
06 06 HONDA CRV EXEC 5DR AUTO PAS ALLOYS AIR BLACK 12000 MILES.....	£11495
06 06 HONDA JAZZ 1-4 SE AUTO PAS AIR/C ALLOYS BLACK 16000 MILES.....	£9995
06 55 HONDA CRV SPORT 5DR AUTO PAS ALLOYS AIR SILVER 6000 MILES.....	£9995
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Alto range official fuel consumption figures in mpg (L/100km): urban from 42.1 (6.7) to 51.4 (5.5), extra urban from 62.8 (4.5) to 74.3 (3.8), combined from 54.3 (5.2) to 64.2 (4.4). Official CO emissions from 103g/km to 122g/km.

Model shown is the Suzuki Alto SZ4 available at £7,960 on the road (metallic paint available at £360).

† The Alto with manual transmission falls into Government Vehicle Excise Band B at £35 per year. The Alto with automatic transmission falls into Government Vehicle Excise Band C at £120 per year. Vehicle shown may not be to UK specification. All prices are correct at time of going to press.



# FIRST GEAR

Compiled by Steve Loader



## Start-stop boost to Fiat star's eco cred

FIAT'S 500 cult city car is one of the greenest and offers the Italian marque's EcoDrive software to help educate owners into driving to save money and the environment.

Now there is a further helping hand: a new 'Start&Stop' system for the 500's junior engine, the 1.2-litre. It automatically turns the engine off when the vehicle stops and the driver selects neutral and then restarts when the clutch pedal is depressed for gear selection and driving away.

Fiat says the system can boost the standard 1.2 500's fuel consumption in town from 44.1mpg to 49.6mpg and cut emissions by 6g/km to 113g/km.

The Start&Stop (£9,500) version comes at a £1,400 premium over the 1.2 Pop base model, but also gains EcoDrive and Bluetooth connectivity, a radio/CD with MP3 compatibility, air-con, 15-inch alloys and leather steering wheel with remote audio controls.

## Early Cruze bookers given great discounts



CHEVROLET has a tempting offer for would-be 'Cruzers' who book early.

The US brand's smart new Cruze four-door saloon will be available with three years' free servicing and road tax thrown in for free on the first 100 orders before June 30.

The newcomer – in showrooms for July – is already something of a bargain with generous specifications for prices starting at £11,545, including stability control

and six airbags as standard.

Four power options are offered: 111bhp 1.6-litre and 139bhp 1.8-litre petrol units and 2.0-litre diesels with 123bhp or 148bhp outputs.

Chevrolet's campaign in the 2009 World Touring Car Championship – with a round at Kent's Brands Hatch circuit on July 19 – will also be spearheaded by the Cruze. The brand will no doubt hope for a few 'Cruze to victory' headlines.



## New Alto is pitched into a tough mini motor marketplace

DOWNSIZING and the drive for greener and cheaper motoring is turning the small car market into a battleground.

Suzuki has just pitched its latest generation Alto into the melee after meeting a tough brief to be dynamically better and higher quality, while aggressively priced from £6,795.

The pricing has been made possible by production in

India, while recent Suzuki successes like the impressive Swift supermini and Splash mini-MPV show the brand now hitting the mark on quality versus price.


The car's three-cylinder 67bhp 1.0-litre petrol engine should return an average mpg in the mid-60s and produces just 103 g/km of CO<sub>2</sub> – not quite low enough though to exempt the car from £35/year road tax.

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by  
**STEVELOADER**

IT HAS been a bit of a roller-coaster ride on the family estate car market for Vauxhall over the past decade or so.

The original Vectra estate was criticised for being too mean with load-lugging space – a 460-litre boot was well under par for the mid-90s motor market.

Perhaps stung by this, Vauxhall parent General Motors went to the other extreme with the car's 2002 replacement – a car of almost hearse-like proportions based on a stretched version of the Mark II Vectra standard hatch/saloon and also used in the slow-selling Signum 'luxury executive' model.

That final Vectra estate had its fans, but serious load-lugging now tends to fall to MPV models in the modern market, where Vauxhall has the highly-effective best-selling Zafira.

In any case, German executive marques have already shown that modern-day estate buyers want style and prestige as well as practicality.

No wonder then that Vauxhall has capitalised on the already stunning lines of the 2009 European Car of the Year and Vectra replacement, the Insignia, to produce possibly the most stylish estate on the road.

Due in showrooms on April 10 and known as the Sports Tourer, this third Insignia body style oozes class yet actually outdoes its predecessor slightly for boot space, with 540 litres against 530 in the old car.

It is only when the rear seats are folded for ultimate load-lugging capacity that the graceful newcomer is outdone by its boxier predecessor, offering just 1,530 litres versus the Vectra spaceship's 1,850.

It is no disgrace though and particularly when Vauxhall (General Motors) designers have done such a good job of crafting an estate rear onto the swooping roofline of the standard Insignia.

# Insignia aims to end ups and downs on the estate



The most distinctive part of the execution is the wide tail lights, neatly integrated into a high lift tailgate.

Prices are expected to start from at least £17,000 and the Sports Tourer's launch coincides with introduction of a new and sixth engine for the Insignia range overall; this turbocharged 180PS (178bhp) 1.6-litre unit is another sign of the rise in smaller capacity turbocharged petrol engines to compete against diesels, by providing extra low down urge, better economy and lower CO2 emissions.

The newcomer joins 1.8, 2.0T and 2.8T V6 petrol units and a 2.0 CDTi with two output options – diesels are still expected to take 69 per cent of Insignia estate sales though.

The Sports Tourer can be specified with Vauxhall's FlexRide system, offering the driver a choice of three dynamic settings – Standard, Tour and Sport – depending upon their driving style and prevailing conditions.

The estate comes with a choice of two chassis set-ups anyway: the tauter Sport – standard on all SRi models – and Comfort on S, Exclusiv, SE and Elite models.

More than 15 per cent of all Insignia sales are expected to be Sports Tourers, with the sporty SRi model proving most popular.

Vauxhall marketing chief Andy Gilson said: "Buyers in the mid-size estate market are craving more practicality than ever before to cater for families and lifestyle activities.

"But they're not content to compromise on style and running costs."

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2005	MG	ZT	2.0 CDTI	4 DOOR	BLACK	15,000 MILES	£7,495.00
2004	ROVER	75	2.0 SE CDT EST	5 DOOR	WHITE	46,494 MILES	£6,995.00
2004	ROVER	75	2.0 SE CDTI	4 DOOR	BLUE	33,585 MILES	£6,995.00
2006	FORD	FUSION	1.6 ZETEC AUTO	5 DOOR	BLUE	2,431 MILES	£6,950.00
2006	MG	ZR	1.4	5 DOOR	BLUE	39,737 MILES	£5,995.00
2004	MG	TF	1.8	2 DOOR	GREY	27,000 MILES	£5,995.00
2006	MG	ZR	1.4	3 DOOR	SILVER	30,298MILES	£5,750.00
2005	MG	ZR 160	1.8	5 DOOR	GREY	50,912 MILES	£5,750.00
2006	FORD	FIESTA	1.2 STYLE	3 DOOR	SILVER	15,801 MILES	£5,650.00
2004	MG	ZR	2.0 TD	5 DOOR	BLACK	50,912 MILES	£4,995.00
2004	MG	ZR	1.4	5 DOOR	BLACK	34,525 MILES	£4,995.00
2004	MG	ZT	1.8	4 DOOR	RED	33,391 MILES	£4,995.00
2002	MG	TF	1.8	2 DOOR	BLUE	47,500 MILES	£4,750.00



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# Peugeot swings style vote

## DrivingReview



by  
**STEVELOADER**

CHIEF DRIVING CORRESPONDENT  
steve.loader@kosmedia.co.uk

## Peugeot 207SW

VIVE la différence sums up Peugeot's approach to the MPV phenomenon.

While sister marque Citroën embraced the concept wholeheartedly with its Picasso sub-brand of people carriers, Peugeot evolved its own 'space/sports wagon' or SW approach that does not follow the typical 'one-box' MPV design.

Admittedly, it makes it easy to dismiss models like our 207 SW test car as an estate car on steroids, but there is more to it than that; in essence, you get everything expected from an MPV except for a higher driving position.

Counterbalancing that though is the Peugeot's car-like driving manners – something that few MPVs can boast.

For a car where space and convenience are a priority, the 207 SW also looks pretty chic with its raked rear pillar and aluminium roof rails, plus the fact that it is based on one of the market's sharpest looking superminis.

And where Peugeot interiors sometimes used to fail to measure up to the exterior, the 207 range marked a major change of heart; the

207 SW's cabin is a genuinely pleasant environment, no doubt helped by the huge 'Cielo' full-length glass roof that comes as standard.

The plastics are attractive and durable looking, the neat gauges have chrome bezels on the higher grade Sport models and there is a lot of classy alloy detail, although the centre display surround reflects badly and sometimes interferes with the view through the windscreen.

I was rather disappointed that, for a car designed to compete with MPVs, there was not more interior stowage – the glove compartment is small and I could not find any decent space for CDs.

However, the boot is large for this class with a low load threshold and fold flat rear seats for excellent load-lugging, while head and legroom for rear passengers is excellent – the cabin remains airy even with the electrically-powered blind in place.

You also quickly forget minor grumbles when driving the 207SW.

The choice of engines for the SW is not as wide as that for the classy hatchback line-up, but you do get the pick of the bunch.

And while the two 1.6-litre diesel variants would be most people's first choice, bearing in mind Peugeot's high reputation in this class, I would make a case for the 1.6-litre petrol unit of our test car, which has plenty of power and cruises quietly on the motorway.

It is a lovely engine and gearbox and the light yet responsive steering allows this little workhorse to carry over all the driver enjoyment of the main 207 hatchback range.

Grip is tenacious and the car keeps its poise on corners where a conventional high-set MPV might heel, as if under sail.

There is a further trick up the SW's sleeve – though not tested here – a higher-riding, more rugged Outdoor version with chunky bumpers and wheel arches.

Personally, I prefer the looks of the 'standard' version rather than what looks suspiciously like a pseudo 4x4 marketing exercise.

Verdict: if you enjoy driving, but have to yield to practicality for work, family, sport or canine reasons this little Peugeot offers more than a small MPV, without a serious loss of style or street cred.

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## DrivingStats

- Peugeot 207 SW 1.6 VTI 120 Sport £14,545
- Range: £12,595-15820
- Garage stats: 4.15m by 1.97m five-door estate/MPV
- Powertrain: 1,598cc/120bhp four-cylinder petrol engine driving front wheels through a five-speed manual gearbox
- Performance: top speed 125mph and 0-62mph in 9.6 seconds
- How green?: category-C(£115/year) road tax - 150g/km CO2 emissions
- Official fuel figures: combined 44.8mpg
- Euro NCAP safety rating (0-5 stars): n/a
- Fuel tank: 50 litres/10.9gallons
- Insurance group: 7E
- Warranty: three years/60,000 miles
- Rivals: Citroën C3 Picasso or Xsara Picasso, Ford C-Max, Hyundai Matrix, Kia Carens, Mercedes A-Class, Nissan Note, Renault Grand Modus, Seat Altea, Skoda Fabia Estate or Roomster, Vauxhall Meriva and VW Golf Plus.

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**FOCUS, 1.6 Sport** 5dr Auto, mf06omk, adjustable seats, adjustable steering column/wheel, air conditioning, driver airbag, electric mirrors, electric windows, foglights, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, remote locking, roof rails, side airbags, radio/cd, rear headrests. insurance group:6, red, 20068 miles, £6995, Gravesend, 01474 537111 (TRADE)

**FUSION, 1.4** 2.5dr semi-auto, gl04whe, adjustable seats, adjustable steering column/wheel, air conditioning, computer, driver airbag, electric mirrors, electric windows, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, remote locking, radio/cd, rear headrests. insurance group:5, silver, 43114 miles, £4995, Gravesend, 01474 537111 (TRADE)

**FUSION, 1.6** Zetec 5dr Auto [Climate], fv06yds, metallic amethyst, abs, adjustable seats, air conditioning, alloy wheels, driver airbag, electric mirrors, electric windows, foglights, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, remote locking, radio/cd, rear headrests. insurance group:6, mauve, 17085 miles, £7995, Gravesend, 01474 537111 (TRADE)

**GALAXY, 2.0** TDCI Zetec 5dr Auto DVD NAV, ek57drt, metallic moon dust, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, computer, driver airbag, electric mirrors, electric windows, foglights, front armrest, electrically adjustable seats, head restraints, folding rear seats, lumbar support, immobiliser, park distance control, passenger airbag, power assisted steering, remote locking, roof rails, side airbags, radio/cd, rear headrests, traction control, insurance group:11, silver, 11509 miles, £16995, Gravesend, 01474 537111 (TRADE)

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**KA, 1.3i** Zetec [70] 3dr [Climate], lv08jwe, adjustable seats, air conditioning, alloy wheels, driver airbag, electric mirrors, electric windows, head restraints, folding rear seats, immobiliser, power assisted steering, remote locking, radio/cd, rear headrests, full leather trim. insurance group:4, blue, 4701 miles, £6995, Gravesend, 01474 537111 (TRADE)

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**MONDEO, 2.0** TDCI Titanium X 4dr EX DEMONSTRATOR, gl08dbv, adjustable steering column/wheel, electric mirrors, electric windows, foglights, front armrest, insurance group:9, dvd nav, sports pack, lwdc with cdc cruise control, please call les bellchambers for more details. blue, 22302 miles, £16995, Gravesend, 01474 537111 (TRADE)

**MONDEO, 2.0** TDCI Ghia 5dr [140] AUTO, dv08bro, adjustable seats, adjustable steering column/wheel, air conditioning, alloys, driver airbag, electric mirrors, electrically adjustable seats, head restraints, immobiliser, passenger airbag, power assisted steering, remote locking, side airbags, traction control, insurance group:9, silver, 16538 miles, £14995, Gravesend, 01474 537111 (TRADE)

**MONDEO, 2.0** TDCI Ghia 5dr [140] AUTO, dv08bro, adjustable seats, adjustable steering column/wheel, air conditioning, alloys, driver airbag, electric mirrors, electrically adjustable seats, head restraints, immobiliser, passenger airbag, power assisted steering, remote locking, side airbags, traction control, insurance group:11, silver, 16454 miles, £15490, Crayford, 01322 621667 (TRADE)

**MONDEO, 1.8** TDCI Zetec 5dr [6], gl57wsj, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, computer, cruise control, driver airbag, passenger airbag, electric mirrors, electric windows, foglights, front armrest, side airbags, spoiler, please contact les bellchambers. insurance group:77, blue, 21979 miles, £12995, Gravesend, 01474 537111 (TRADE)

**MONDEO, LX, s** 1998, 1 years mot, 6 months tax, cd/radio a clean, reliable motor. high motorway miles. mica/met. silver/blue, £999, marlyn bax, kent, 07732395383 (PRIVATE)

**RANGER, Pick Up** XLT Double Cab TD 4WD, gl57pwo, double cab, full dealer facilities, hp+leasing, pcp, black, 150 miles, £10995, Sittingbourne, 01795 426693 (TRADE)

**RANGER, REG** CAB "NO VAT"\*\*\*, lv05zxm, finance available, full dealer facilities. 2 seater, white, 34000 miles, £4995, Crayford, 01322 621667 (TRADE)

**RANGER, Pick Up** XLT Thunder Double Cab \*\*AUTO + 20 ALLY\*\*, lv58kmz, 156 ps, double cab, air conditioning, alloy wheels, cd player, electric windows, full leather, rear park assist, finance available, full dealer facilities, hp+leasing, warranty, 5 seater, silver, 100 miles, £14990, Crayford, 01322 621667 (TRADE)

**RANGER THUNDER, lv58kmz**, 156 ps, max weight 2985 kg, max pulling weight1000 kg, cat 1 alarm, finance available, full dealer facilities, hp+leasing, tax, warrantied mileage, reverse parking sensors, 5 seater, 20 alloy wheels please call steve wales in our commercial department, silver, 3000 miles, £13995, Gravesend, 01474 537111 (TRADE)

**RANGER THUNDER, 143** bhp, double cab, max weight 2985 kg, max pulling weight 3000 kg, alloy wheels, cat 1 alarm, reverse parking sensors, finance available, full dealer facilities, hp+leasing, warranty, warrantied mileage. 5 seater, blue, 8 miles, £13895, Gravesend, 01474 537111 (TRADE)

**RANGER WILDTRAK, 156** ps, max weight 2985 kg, max pulling weight 3000 kg, alloy wheels, cat 1 alarm, reverse parking sensors, finance available, full dealer facilities, hp+leasing, warranty, warrantied mileage. 5 seater, blue, 8 miles, £13895, Gravesend, 01474 537111 (TRADE)

**RANGER WILDTRAK, 09reg**, 156 ps, double cab, max weight 2985 kg, max pulling weight 3000 kg, alloy wheels, reverse parking sensors, finance available, full dealer facilities, hp+leasing, warranty, 5 seater, silver, 9 miles, £13895, Gravesend, 01474 537111 (TRADE)

**S-MAX, 1.8** TDCI Titanium 5dr\*\*DVD NAV+17ALL+PANORAMA ROOF, ef08df, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, electrically adjustable seats, head restraints, folding rear seats, lumbar support, immobiliser, park distance control, passenger airbag, power assisted steering, remote locking, side airbags, radio/cd multichanger, rear headrests, sports seats, sony cd player. insurance group:10, silver, 10874 miles, £16990, Crayford, 01322 621667 (TRADE)

**S-MAX, 1.8** TDCI Titanium 5dr\*\*HALF LEATHER+18ALLOYS\*\*, fv08mpf, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, electrically adjustable seats, head restraints, folding rear seats, lumbar support, immobiliser, park distance control, passenger airbag, power assisted steering, remote locking, side airbags, radio/cd multichanger, rear headrests, sports seats, sony cd player. insurance group:10, silver, 18098 miles, £15990, Crayford, 01322 621667 (TRADE)

**S-MAX, 2.0** TDCI Titanium 5dr Auto, ad08xpb, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, immobiliser, passenger airbag, power assisted steering, remote locking, side airbags. insurance group:11, grey, 16343 miles, £16990, Crayford, 01322 621667 (TRADE)

**S-MAX, 2.0** TDCI Titanium 5dr, sl08zkg, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, immobiliser, passenger airbag, power assisted steering, remote locking, side airbags, traction control, insurance group:11, silver, 16454 miles, £15490, Crayford, 01322 621667 (TRADE)

**TRANSIT, Low Roof** Van TD 75ps, bl06kwa, finance available, full dealer facilities, ply lined, swb, white, 35000 miles, £6995, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, 2** TDCI 350 LWB Medium Roof, lg04ktd, panel van, day cab, finance available, full dealer facilities, high roof, hp+leasing, lwb, pcp, ply bulkhead, ply lined, white, 68163 miles, £5995, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, High Roof** Van TDCI, nd050xn, panel van, finance available, full dealer facilities, high roof, lwb, ply lined, warranty, white, 45801 miles, £6995, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, 260** SWB Low Roof Van TDCI, af07muv, panel van, finance available, full dealer facilities, pcp, warranty, white, 32295 miles, £8995, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, 280** SWB Low Roof Van 2.0, na55ebo, panel van, finance available, full dealer facilities, hp+leasing, ply lined, swb, warranty, white, 18036 miles, £6495, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, H/Roof** Jumbo Van TDI 115ps (SRW), wk56zng, 115 ps, panel van, cd player, factory fitted bulk head, finance available, full dealer facilities, high roof, hp+leasing, ply lined, warranty, white, 20985 miles, £11990, Crayford, 01322 621667 (TRADE)

**TRANSIT, 260** SWB LOW ROOF 2.2, bt56zti, panel van, finance available, full dealer facilities, hp+leasing, ply lined, white, 19603 miles, £8495, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, SPORT** VAN 110PS \*\*DELIVERY MILEAGE\*\*, 58, 110 ps, panel van, alloy wheels, cd player, electric windows, full leather, rear park assist, factory fitted bulk head, finance available, full dealer facilities, hp+leasing, warranty, 2 seater, blue, 23 miles, £12990, Crayford, 01322 621667 (TRADE)

**TRANSIT, LWB** High Roof Van 2.4TDCI T350, wr56uuv, panel van, finance available, full dealer facilities, high roof, hp+leasing, lwb, pcp, ply lined, white, 40211 miles, £9995, Sittingbourne, 01795 426693 (TRADE)

**TRANSIT, High Roof** Van TDI 115PS, lv08gvi, 115 ps, panel van, cd player, factory fitted bulk head, finance available, full dealer facilities, high roof, hp+leasing, lwb, ply lined, warranty, 3 seater, white, 20432 miles, £14990, Crayford, 01322 621667 (TRADE)

**TRANSIT, High Roof** Van TDI 90ps, na55ej, 90 ps, panel van, mot-10-2009, finance available, full dealer facilities, high roof, hp+leasing, lwb, ply lined, warranty, white, 28990 miles, £7990, Crayford, 01322 621667 (TRADE)

**TRANSIT, \*\*\*SPORT** 140PS\*\*\*, lv58ulr, black, 1600 miles, £15990, Crayford, 01322 621667 (TRADE)

**TRANSIT, Low Roof** Van L TDI 75ps, lv57mke, 75 ps, panel van, cd player, finance available, full dealer facilities, hp+leasing, ply lined, warranty, white, 14500 miles, £6990, Crayford, 01322 621667 (TRADE)

**TRANSIT, High Roof** Van 115PS \*\*REDUCED IN PRICE\*\*, pe07kux, 115 ps, panel van, cd player, factory fitted bulk head, finance available, full dealer facilities, high roof, hp+leasing, lwb, ply lined, warranty, 3 seater, white, 49548 miles, £9990, Crayford, 01322 621667 (TRADE)

**TRANSIT \*\*BRAND NEW\*\***, 09, panel van, finance available, full dealer facilities, hp+leasing, warranty, white, 0 miles, £7695, Crayford, 01322 621667 (TRADE)

**TRANSIT 280** SWB, ng06ivr, 85 ps, panel van, max weight 2800 kg, finance available, full dealer facilities, hp+leasing, ply bulkhead, ply lined, swb, warranty, warrantied mileage, white, 32000 miles, £6499, Gravesend, 01474 537111 (TRADE)

**TRANSIT 350** SWB, bp56fyg, 85 bhp, panel van, max weight 2800 kg, factory fitted bulk head, ply lined, finance available, full dealer facilities, hp+leasing, lwb, ply lined, warranty, warrantied mileage, white, 5211 miles, £13999, Gravesend, 01474 537111 (TRADE)

**TRANSIT CONNECT 200** SWB, 75 ps, panel van, max weight 2000 kg, finance available, full dealer facilities, hp+leasing, swb, warranty, warrantied mileage. 2 seater, white, 8 miles, £7695, Gravesend, 01474 537111 (TRADE)

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**TRANSIT CONNECT LWB 230**, lv550kw, 90 ps, panel van, mot-09-2009, cat 1 alarm, finance available, full dealer facilities, high roof, hp+leasing, ply bulkhead, ply lined, tow bar, warranty, lwb, 2 seater, silver, 51 000 miles, £5495, Gravesend, 01474 537111 (TRADE)

**TRANSIT CONNECT SPORT**, 09reg, 110 ps, panel van, reverse parking sensors, factory fitted bulk head, finance available, full dealer facilities, hp+leasing, swb, warranty, 2 seater, white, 1 miles, £12995, Gravesend, 01474 537111 (TRADE)

**TRANSIT SPORT**, 140 ps, panel van, max weight 2600 kg, alloy wheels, factory fitted bulk head, finance available, full dealer facilities, hp+leasing, warranty, 3 seater, black, 8 miles, £16999, Gravesend, 01474 537111 (TRADE)

**TRANSIT SWB**, ys07pqx, 85 ps, panel van, max weight 2600 kg, factory fitted bulk head, finance available, full dealer facilities, hp+leasing, ply lined, warranty, warranted mileage, white, 23100 miles, £8699, Gravesend, 01474 537111 (TRADE)

**TRANSIT SWB GLX**, lv56jwn, 130 ps, panel van, metallic tone, max weight 2600 kg, cat 1 alarm, factory fitted bulk head, finance available, full dealer facilities, hp+leasing, ply lined, swb, warranty, blue, 28500 miles, £9995, Gravesend, 01474 537111 (TRADE)

**TRANSIT\*\*NO VAT\*\***, bl04dza, panel van, full dealer facilities, ply bulkhead, ply lined, warranty, 3 seater, white, 68000 miles, £4990, Crayford, 01322 621667 (TRADE)

## HONDA

**JAZZ**, 1.4i-DSi SE Sport 5dr CVT-7, gk53mup, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, driver airbag, electric mirrors, electric windows, electric sunroof, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, side airbags, radio/cd, rear headrests, insurance group:3, green, 51500 miles, £5995, Sittingbourne, 01795 429802 (TRADE)

## HYUNDAI

**GETZ**, 1.1 GSi 3dr, gf05cww, abs, adjustable steering column/wheel, central locking, driver airbag, folding rear seats, electric windows, immobiliser, passenger airbag, radio/cd, power assisted steering, insurance group:3, red, 40000 miles, £3995, Sittingbourne, 01795 429802 (TRADE)

## KIA

**CEED**, 1.6 LS 5dr Auto, g107xu, petrol, gold, 16000 miles, £8995, Sittingbourne, 01795 429802 (TRADE)

**PICANTO**, 1.1 LS 5dr, gj57cdw, abs, adjustable steering column/wheel, air conditioning, central locking, driver airbag, electric windows, head restraints, folding rear seats, passenger airbag, power assisted steering, radio/cd, rear headrests, insurance group:3, red, 19232 miles, £4995, Sittingbourne, 01795 429802 (TRADE)

## MERCEDES-BENZ

**A140**, Classic ONLY 27K MILES, 2004, comet grey, tonbridge, 27147 miles, £5000, Tonbridge, 0845 481 6497 (TRADE)

**A150**, 3 DOOR Classic SE, 2008, horizon blue metallic, 50 miles, £11000, Maidstone, 0845 481 6487 (TRADE)

**A150**, 3 DOOR Classic SE, 2008, polar silver metallic, 4000 miles, £12500, Maidstone, 0845 481 6487 (TRADE)

**A150**, 5 DOOR Classic SE, 2009, polar silver metallic, 3500 miles, £15900, Maidstone, 0845 481 6487 (TRADE)

**A150**, 3 DOOR Classic SE, 2008, cosmos black metallic, 3500 miles, £9900, Maidstone, 0845 481 6487 (TRADE)

**A150**, 3 DOOR Classic SE, 2008, polar silver metallic, 6000 miles, £11495, Tonbridge, 0845 481 6497 (TRADE)

**A150**, 3 DOOR Classic SE, 2008, polar silver metallic, 5000 miles, £11495, Tonbridge, 0845 481 6497 (TRADE)

**A150**, Avantgarde SE Automatic, 2009, jupiter red, 1476 miles, £17498, Ashford, 0845 481 6427 (TRADE)

**A160 CDI**, 5 DOOR Classic SE, 2009, cosmos black metallic, 2100 miles, £17000, Maidstone, 0845 481 6487 (TRADE)

**A160 CDI**, 5 DOOR Classic SE, 2009, mistral blue, 2000 miles, £16450, Maidstone, 0845 481 6487 (TRADE)

**A160 CDI**, 5 DOOR Classic SE, 2008, polar silver metallic, 3000 miles, £12995, Tonbridge, 0845 481 6497 (TRADE)

**A160 CDI**, 5 DOOR Avantgarde SE, 2008, mountain grey metallic, 5000 miles, £15000, Maidstone, 0845 481 6487 (TRADE)

**A160 CDI**, 5 DR CLASSIC SE \*\*\*REDUCED\*\*\*, 2008, horizon blue metallic, 5000 miles, £13848, Canterbury, 0845 481 6437 (TRADE)

**A170**, Avantgarde SE Automatic, 2008, horizon blue met, 3353 miles, £15498, Ashford, 0845 481 6427 (TRADE)

**A180 CDI**, Avantgarde SE Automatic, 2008, horizon blue met, 3318 miles, £15988, Ashford, 0845 481 6427 (TRADE)

**A180 CDI**, Classic SE Manual 5 DR Classic SE, 2006, atoll blue met, 27024 miles, £8997, Ashford, 0845 481 6427 (TRADE)

**A180 CDI**, Classic SE Manual 5 DR Classic SE, 2006, atoll blue metallic, 28143 miles, £9997, Ashford, 0845 481 6427 (TRADE)

**A180 CDI**, 5 DOOR Elegance SE, 2008, cosmos black metallic, 5000 miles, £14495, Tonbridge, 0845 481 6497 (TRADE)

**A180 CDI**, 5 DOOR Avantgarde SE, 2008, cosmos black metallic, 4000 miles, £14995, Tonbridge, 0845 481 6497 (TRADE)

**A180 CDI**, 5 DOOR Classic SE, 2008, horizon blue metallic, 3000 miles, £14495, Tonbridge, 0845 481 6497 (TRADE)

**A180 CDI**, Classic SE Manual 5 DR, 2006, cosmos black metallic, 37193 miles, £7950, Maidstone, 0845 481 6487 (TRADE)

**A180 CDI**, 5 DOOR Elegance SE, 2009, horizon blue metallic, 2000 miles, £18850, Maidstone, 0845 481 6487 (TRADE)

**A180 CDI**, 5 DOOR Avantgarde SE, 2009, polar silver metallic, 3500 miles, £19400, Maidstone, 0845 481 6487 (TRADE)

**A180 CDI**, Classic SE Manual 5 DR, 2006, horizon blue, 47921 miles, £7700, Maidstone, 0845 481 6487 (TRADE)

**A200 CDI**, Elegance SE Auto 5 DR Elegance SE, 2006, polar silver metallic, 10661 miles, £10997, Ashford, 0845 481 6427 (TRADE)

**B150**, MAV, 2008, polar silver metallic, 4000 miles, £13995, Tonbridge, 0845 481 6497 (TRADE)

**E200 KOMPRESSOR**, 2008, cubanite silver metallic, 11526 miles, £18498, Canterbury, 0845 481 6437 (TRADE)

**E200 KOMPRESSOR**, 2007, iridium silver metallic, 11853 miles, £19898, Tonbridge, 0845 481 6497 (TRADE)

**E200 KOMPRESSOR**, 2008, cubanite silver metallic, 16000 miles, £18300, Maidstone, 0845 481 6487 (TRADE)

**SLK200 KOMPRESSOR**, 2008, iridium silver metallic, 2100 miles, £30424, Tonbridge, 0845 481 6497 (TRADE)

**SLK200 KOMPRESSOR**, 2008, obsidian black metallic, 9200 miles, £24500, Maidstone, 0845 481 6487 (TRADE)

**SLK200 KOMPRESSOR**, 2004, brilliant silver metallic, 44607 miles, £12750, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde, 2008, obsidian black metallic, 7800 miles, £26990, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde Auto, 2006, iridium silver metallic, 34826 miles, £13200, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde Auto EU4 Avantgarde, 2005, iridium silver metallic, 36193 miles, £14890, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde Auto Avantgarde, 2006, silver metallic, 35255 miles, £18250, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde, 2007, silver metallic, 8162 miles, £22500, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde, 2007, blue metallic, 14637 miles, £18900, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde, 2008, black metallic, 11401 miles, £22350, Maidstone, 0845 481 6487 (TRADE)

**E220 CDI**, Avantgarde Auto EU4 Avantgarde, 2005, silver metallic, 45182 miles, £14900, Tonbridge, 0845 481 6497 (TRADE)

**E220 CDI**, Avantgarde, 2007, grey metallic, 17664 miles, £20270, Tonbridge, 0845 481 6497 (TRADE)

**E220 CDI**, Classic Auto EU4 Classic, 2005, silver met, 35087 miles, £14998, Canterbury, 0845 481 6437 (TRADE)

**E220 CDI**, AVANTGARDE \*\*GREAT OFFER\*\*, 2007, indium grey metallic, 21000 miles, £17998, Canterbury, 0845 481 6437 (TRADE)

**SLK200 KOMPRESSOR**, 2008, obsidian black metallic, 10201 miles, £23997, Ashford, 0845 481 6427 (TRADE)

**SLK300**, ROADSTER, 2009, obsidian black metallic, 3000 miles, £34495, Tonbridge, 0845 481 6497 (TRADE)

**VIANO** 2.2 CDI, 2008, brilliant silver metallic, 4836 miles, £23990, Maidstone, 0845 481 6487 (TRADE)

## MITSUBISHI

**COLT**, 1.5 D-i D C22 5dr Auto "Delivery Miles", gk58vfo, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, electric windows, foglights, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, radio/cd, rear headrests, insurance group:5, list price, grey, 50 miles, £8795, Sittingbourne, 01795 429802 (TRADE)

**COLT**, 1.1 C21 3dr, ly08gwn, abs, adjustable seats, adjustable steering column/wheel, central locking, computer, driver airbag, electric windows, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, radio/cd, rear headrests, insurance group:3, red, 64 miles, £5995, Sittingbourne, 01795 429802 (TRADE)

**COLT**, 1.5 D-i D C22 5dr Auto, gk08ycj, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, electric windows, foglights, immobiliser, head restraints, passenger airbag, radio/cd, power assisted steering, rear headrests, insurance group:5, blue, 8500 miles, £7995, Sittingbourne, 01795 429802 (TRADE)

**COLT**, 1.5 C2T Black Hawk 3dr "New Car 1 Only", new09, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, anti theft system, central locking, computer, electric mirrors, electric windows, foglights, leather seats, locking wheel nuts, immobiliser, passenger airbag, remote locking, insurance group:13, save, black, 100 miles, £9995, Sittingbourne, 01795 429802 (TRADE)

**COLT**, 1.5 D-i D C22 5dr, yt57chj, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, folding rear seats, electric windows, foglights, immobiliser, head restraints, passenger airbag, radio/cd, power assisted steering, rear headrests, insurance group:5, was, blue, 5349 miles, £6995, Sittingbourne, 01795 429802 (TRADE)

**COLT**, 1.3 C22 5dr "Parking Sensors", gk58vft, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, folding rear seats, electric windows, foglights, immobiliser, head restraints, passenger airbag, radio/cd, power assisted steering, rear headrests, insurance group:5, was, blue, 5349 miles, £6995, Sittingbourne, 01795 429802 (TRADE)

**I-CAR**, 5dr Auto, gn08gzw, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, anti theft system, central locking, cloth upholstery, colour coding body, colour coding interior, driver airbag, electric mirrors, electric windows, folding rear seats, locking wheel nuts, immobiliser, metallic paintwork, passenger airbag, power assisted steering, radio, remote locking, tinted glass, insurance group:4, saving, silver, 500 miles, £7993, Sittingbourne, 01795 429802 (TRADE)

**L200**, 2.5 Did Double Cab Diamond "Delivery Mile Only", gk09nwx, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, central locking, sunroof, computer, electric mirrors, electric windows, foglights, immobiliser, head restraints, leather seats, locking wheel nuts, power assisted steering, remote locking, fog lift rear cover, saving over, blue, 100 miles, £17995, Sittingbourne, 01795 429802 (TRADE)

**L200**, Animal Double Cab 2.5 Di-d Automatic, wm56ftz, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, central locking, electric sunroof, computer, electric mirrors, electric windows, foglights, immobiliser, head restraints, leather seats, locking wheel nuts, power assisted steering, remote locking, black, 12500 miles, £11995, Sittingbourne, 01795 429802 (TRADE)

**L200**, 2.5 Did Diamond Double Cab "Delivery Miles Only", gk09nwt, diesel, white, 100 miles, £11495, Sittingbourne, 01795 429802 (TRADE)

**L200**, 2.5 DID Single Cab 4 Life, gk09nww, extras include liner and tow bar, saving over, silver, 100 miles, £11495, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.8 GS3 4dr CVT, lx08zfr, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, navigation system, park distance control, radio/cd, power assisted steering, remote locking, roof rails, side airbags, sunroof, traction control, insurance group:12, savings of, silver, 100 miles, £21995, Sittingbourne, 01795 429802 (TRADE)

**L200**, 2.5 Did Diamond Double Cab "Delivery Miles Only", gk09nww, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, anti theft system, central locking, climate control, computer, cruise control, electric mirrors, electric windows, foglights, front armrest, electrically adjustable seats, head restraints, heated seats, leather seats, locking wheel nuts, immobiliser, navigation system, park distance control, remote locking, sunroof, insurance group:12, blue, 3750 miles, £21995, Sittingbourne, 01795 429802 (TRADE)

**L200**, Club Cab 4 Life 2.5 DID "Delivery Miles Only", gk09nwt, diesel, white, 100 miles, £11495, Sittingbourne, 01795 429802 (TRADE)

**L200**, 2.5 DID Single Cab 4 Life, gk09nww, extras include liner and tow bar, saving over, silver, 100 miles, £11495, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.8 GS3 4dr CVT, lx08zfr, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, navigation system, park distance control, radio/cd, power assisted steering, remote locking, roof rails, side airbags, sunroof, traction control, insurance group:12, savings of, silver, 100 miles, £21995, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.8 GS3 5dr, gk58vga, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, anti theft system, central locking, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, park distance control, remote locking, insurance group:8, saving, blue, 6800 miles, £12995, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.8 GS3 4dr, gk08ycg, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, remote locking, side airbags, radio/cd, rear headrests, traction control, insurance group:8, 3yrs / 37500 mile free servicing with this car, saving, silver, 9000 miles, £12995, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 2.0 Sport 5dr, gd05hnr, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, folding rear seats, electric mirrors, electric windows, foglights, immobiliser, head restraints, passenger airbag, power assisted steering, radio/cd multichanger, rear headrests, rear armrest, sports seats, insurance group:12, grey, 33000 miles, £4795, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.6 Elegance 4dr Auto, gf57ylr, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, electric mirrors, electric windows, foglights, head restraints, folding rear seats, leather seats, immobiliser, passenger airbag, power assisted steering, radio/cd, rear headrests, insurance group:9, grey, 12000 miles, £7395, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 1.6 Equippe 5dr Auto, gf57ylr, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, electric mirrors, electric windows, foglights, head restraints, folding rear seats, leather seats, immobiliser, passenger airbag, power assisted steering, radio/cd, rear headrests, insurance group:9, black, 15000 miles, £7995, Sittingbourne, 01795 429802 (TRADE)

**LANCER**, 2.0 DI-D GS4 4dr "Delivery Miles Only", gk09nws, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, folding rear seats, electric mirrors, electric windows, foglights, front armrest, immobiliser, head restraints, heated seats, leather seats, navigation system, passenger airbag, radio/cd, power assisted steering, rear headrests, remote locking, side airbags, traction control, insurance group:9, massive savings of over, red, 100 miles, £15995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 1.6 Equippe 5dr Auto, gf57ylr, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, anti theft system, central locking, climate control, computer, driver airbag, electric mirrors, electric windows, foglights, front armrest, locking wheel nuts, immobiliser, multi function steering wheel, power assisted steering, insurance group:11, silver, 17300 miles, £15995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Elegance 5dr, lv58bhl, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, anti theft system, central locking, climate control, computer, cruise control, electric mirrors, electric windows, extra seats, electric sunroof, foglights, front armrest, electrically adjustable seats, head restraints, heated seats, leather seats, locking wheel nuts, immobiliser, navigation system, park distance control, remote locking, sunroof, insurance group:12, blue, 3750 miles, £21995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Elegance 5dr, gk09nmw, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, anti theft system, central locking, electric sunroof, electrically adjustable seats, computer, cruise control, driver airbag, folding rear seats, electric mirrors, electric windows, extra seats, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, navigation system, park distance control, radio/cd, power assisted steering, remote locking, roof rails, side airbags, sunroof, traction control, insurance group:12, savings of, silver, 100 miles, £21995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Warrior 5dr, vv08t9a, electric mirrors, leather gearknob, tinted windows, airbag double + side, cd player, fog lights, electricdoor mirrors, metallic paint, leather steering wheel, 18 light alloy wheels, adjustable seat height, air conditioning, boardcomputer, silver, 3000 miles, £17899, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Warrior 5dr "Delivery Miles Only", gk09nwy, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, computer, cruise control, electric mirrors, electric windows, foglights, front armrest, immobiliser, head restraints, locking wheel nuts, multi function steering wheel, power assisted steering, remote locking, insurance group:11, savings over, silver, 100 miles, £18995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Equippe Commercial 5dr, gk09nxc, saving of, silver, 100 miles, £13995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.0 DI-DC Diamond 5dr "Delivery Miles Only", gk09nwa, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, anti theft system, central locking, electric sunroof, electrically adjustable seats, computer, cruise control, driver airbag, folding rear seats, electric mirrors, electric windows, extra seats, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, navigation system, park distance control, radio/cd, power assisted steering, remote locking, roof rails, side airbags, sunroof, traction control, insurance group:12, savings of, silver, 100 miles, £23995, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 11 2.2 DI-DC Diamond 5dr "Delivery Miles Only", gk09nwa, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, climate control, anti theft system, central locking, electric sunroof, electrically adjustable seats, computer, cruise control, driver airbag, folding rear seats, electric mirrors, electric windows, extra seats, foglights, front armrest, heated seats, leather seats, leather upholstery, locking wheel nuts, multi function steering wheel, navigation system, park distance control, radio/cd, power assisted steering, remote locking, roof rails, side airbags, sunroof, traction control, insurance group:12, savings of, silver, 100 miles, £23995, Sittingbourne, 01795 429802 (TRADE)

## PEUGEOT

**107**, 1.0 Sport XS 3dr, g107tux, abs, adjustable steering column/wheel, alloy wheels, driver airbag, electric windows, front armrest, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd, rear headrests, insurance group:1, black, 9800 miles, £6995, Sittingbourne, 01795 429802 (TRADE)

**207**, 1.4 Urban 3dr, gk57vxn, abs, adjustable seats, adjustable steering column/wheel, computer, driver airbag, folding rear seats, electric windows, immobiliser, head restraints, passenger airbag, radio/cd, power assisted steering, rear headrests, sports seats, insurance group:4, black, 15000 miles, £8995, Sittingbourne, 01795 429802 (TRADE)

## RENAULT

**CLIO**, 1.2 16V Dynamique 3dr [AC], gf55gpy, silver, 14615 miles, £5495, Sittingbourne, 01795 429802 (TRADE)

## ROVER

**216 SLI**, silver, M-reg, 1995, 97,000 miles, second owner, FSH same garage, Taxed & Mot till end August. Leather seats, electric windows etc. Good condition and reliable. £600. Tenterden 07736 426163 (PRIVATE)

## SMART

**FORTWO** cabrio passion, 2004, jack black, 24538 miles, £5695, Maidstone, 0845 481 6488 (TRADE)

**FORTWO** coupé passion, 2006, sugar candy pink, 7262 miles, £6999, Maidstone, 0845 481 6488 (TRADE)

**FORTWO** coupé passion, 2008, blue metallic, 7400 miles, £7990, Maidstone, 0845 481 6488 (TRADE)

## TOYOTA

**COROLLA**, 1.4 D-4D Colour Collection 3dr, gv06nyo, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, electrically adjustable seats, computer, driver airbag, folding rear seats, electric mirrors, side airbags, insurance group:3, red, 24500 miles, £6995, Gravesend, 01474 537111 (TRADE)

## VAUXHALL

**CORSA**, 1.4i 16V SXi 5dr Auto [AC], vv07ons, adjustable seats, adjustable steering column/wheel, air conditioning, passenger airbag, radio/cd, power assisted steering, rear headrests, sports seats, insurance group:4, black, 15000 miles, £8995, Sittingbourne, 01795 429802 (TRADE)

**CORSA**, 1.2i 16V SXi+ [80] 3dr, lv07nmn, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, electric mirrors, electric windows, metallic paintwork, power assisted steering, radio, side airbags, insurance group:3, red, 24500 miles, £6995, Gravesend, 01474 537111 (TRADE)

## VOLVO

**S80**, SE, 2000, f.s.h. big service @90,000 inc timing belt,last service 102,000. cd/cassette/radio, leather/suede, metallic brown, 102000 miles, 07732395383 (PRIVATE)

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**CARDY**

# Village shops revival

KENT'S 'Mr Rural Retailer', Sean Carter, has launched a pioneering three-pronged programme to keep shops in villages – and help them not only survive but thrive, *writes Tony Patey*.

The initiatives are aimed at villages without shops but would like one, villages with a number of shops, and those with just one shop which could benefit from wider marketing.

The one for villages without outlets involves the community shop idea, which isn't new, but it's probably the first time in the UK that a dedicated scheme with all the help and advice on board has been rolled out.

Called the Community Shop Development Scheme, it's sponsored by Kent County Council and the South East England Development Agency (Seeda), and is being run by Mr Carter and co-worker Victoria Lawson.

There are four such shops already open in the county, but with the new scheme now on the go the team hopes to more than double that number within a year.

It's linked with the Kent Association of Rural Retailers (Karr) – again, reckoned to be the only one of its kind in the UK – which is run by Mr Carter, a former executive, as part of his role as rural retail advisor to Action with Communities in Rural Kent.

Community shops have been operating in

**SEAN CARTER**

Littlebourne since 2000, Cliffsend since 2004, Biddenden since 2005 and Shoreham, Sevenoaks, since 2007.

There have been two open days about the scheme, and there are plans to open shops at Barham in mid-May and Chart Sutton at the end of June, subject to planning permission.

The next open day is at Lenham on April 22. The team is working on a general pamphlet, and a comprehensive ring-binder booklet with full details which can be updated as necessary.

Ms Lawson said communities have first of all got to establish, perhaps through a public meeting, if they really want a shop and then if they intend to fully support it.

Mr Carter said: "The scheme has got off to a good start. It shows there is now an awareness at local government level that a lot of talking has been done in the past about retail services, and now at last we are seeing a bit of action."

"I still believe commercial shops should be

getting a bit of the action as well. They are just as valuable to the community. The post office closures really started focusing minds about what was going on in rural Kent."

The two other initiatives involve trade associations, again under the umbrella of Karr. Mr Carter said Produced in Kent is taking a more active role in Karr and Kent Farmers' Markets has just joined. For villages with a number of shops, Mr Carter is suggesting forming a trade association – for example, one has just been started at Charing. The village of Vigo has just had an initial meeting to set up one.

Mr Carter said: "The idea is to look at how we can best market the village, and therefore the shops, more strongly. Also we want to address the big issues – in Charing, for example, it's parking."

"We have a much better chance with a dozen retailers working together approaching the planners than we'd have as individuals. Also, we're looking at running costs, so where, say, one has a good deal on a particular product all could perhaps benefit."

For the similar idea of associations of shops which are the only ones in their villages, Mr Carter has set up a pilot West Kent Retail Forum. Around 15 individual shopkeepers in the Tunbridge Wells area met in Cranbrook and set up the group. Its next meeting is on Tuesday, April 21.

## Orient meets NatWest in global union

BANKING is getting it in the neck these days, but there are success stories of banks working with companies that are doing well despite the downturn.

One example is Kemsing-based Orient Freight Group, which provides worldwide transport and logistics services, and is reportedly going from strength to strength and winning new contracts thanks to support from its new banking partner, NatWest.

Established in 1990, the business operates out of several international offices and specialises in serving the Middle East. It's also one of the leading international forwarders to Iraq.

It the last 18 months alone it has won more than 500 new contracts with companies such as B Braun in Germany, Wyeth in the USA, EBEWE in Austria, Agco in Brasil and the UK, and CBI in Iraq, together with a contract from De La Rue to transport printed currency to Iraq.

Kevin Webb, relationship manager at NatWest, and Adam Turrell, business development director of the bank's global transaction services carried out a review of the accounts which led to an improvement in the firm's international money transfer system.

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# talkingbusiness

## Sagittarius rising with new brand



### QUESTIONS AND ANSWERS

It's becoming a mantra that businesses which have embraced digital and internet marketing will be the ones to most likely survive the recession unscathed. This is good news for Sagittarius Marketing, a full-service advertising and marketing agency. The Folkestone-based firm has seen such growth in demand for digital and new media services that it launched a new brand, Sagittarius Digital, at the Kent 2020 Vision exhibition on Thursday. It employs 20 designers, marketers, account managers and new media specialists, and clients include Eurotunnel, Saga, Rizla Suzuki, Silver Spring, Pantone, Hornby, Think London, Ashford's Future and Jackson's Fine Fencing. KOS Media spoke to directors **Charles Hagger** and **Paul Stephen**.



## 'It's time to be bold and innovative'

### Q What is the company's philosophy and your backgrounds?

**A** PAUL: We provide a comprehensive range of services to local, regional and national clients. Unlike many similar-size consultancies, we carry out a vast majority of these services in-house. This means we retain control of the services being provided and we can ensure a totally integrated approach.

**CHARLES:** I established the agency exactly 30 years ago after I gained valuable experience of working for design consultancies in London. I qualified with a BA in graphic design from Canterbury College in 1974 before moving to London.

**P:** I had run my own successful marketing agency for 10 years and in 2003 I joined forces with Charles under the Sagittarius Marketing banner.

### Q How is marketing changing in this digital age?

**A** C: We have witnessed huge changes in the area of sales and marketing over the past three decades and these changes are reflected in the services we offer.

We still provide traditional creative and design services such as brochure design and print, print management, point-of-sale material production and managing direct mail campaigns.

However, the last 15 years has seen steady growth in demand for new media services.

### Q Can digital marketing make a difference to a company's fortunes in the current economic climate?

**A** P: Absolutely. I believe Kent companies that have embraced the internet and digital marketing are most likely to weather the recession.

Those who dare to innovate will be best placed to increase their market share when the upturn arrives. As marketing budgets tighten, the temptation for businesses is to batten down the hatches and abandon cre-

ativity in favour of playing it safe.

But a downturn is the perfect time to be bold and innovate, to use digital marketing tools to create true interactions and relationships with consumers.

**C:** The outlook for the economy may be gloomy but historically a recession has often presented companies with the opportunity to grab market share from competitors.

Bold decisions taken now in terms of investment in innovative digital marketing campaigns can reap real rewards for those who are prepared to seize the initiative. As digital marketing grows in importance, campaigns are becoming increasingly complex.

The trick is to make the many digital channels work together and to integrate campaigns for maximum efficiency.

### Q What sort of digital marketing activity exists and how can companies stay on top of new trends?

**A** P: Digital services can include website design, build and hosting, search marketing (search engine optimisation and pay-per-click) and online advertising, social media planning, and targeted email and viral marketing campaigns.

It's a fact that online marketing changes daily, so we need to constantly monitor how we respond to this. In addition to tried and tested techniques, we're constantly looking at how we can use social media and targeted/viral marketing to drive traffic to a customer's website.

**C:** Because of the fast-changing nature of digital media and the need to integrate traditional marketing and interactive campaigns into one seamless strategy, it's important that firms choose the right agency to provide results-based solutions.

Clients must also be able to rely on their agency to advise them on innovations in digital marketing and we see our role as researching and testing upcoming technologies and implementing them where they will be beneficial to clients.



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# 25 glorious years

## chatham historic dockyard trust

# 25-gun salute hails trust's magnificent achievement

**W**ITH a resounding 25-gun salute, Chatham Historic Dockyard Trust marked its 25th anniversary on Wednesday, April 1 – and on hand to officially open the celebrations was housing minister Margaret Beckett.

Not only has the site retained strong links with its historic naval past – the trust's chairman is Admiral Sir Ian Garnett – it also contains the UK's largest concentration of iconic buildings, historic ships and museum exhibits.

For more than 400 years, the dockyard and naval base at Chatham played a crucial role in supporting the Royal Navy in the defence of Britain and the development of the Empire and Commonwealth.

In 1588, Chatham dockyard prepared the ships of the Elizabethan Navy for battle against the Spanish Armada.

It was so strategically important by the 17th century that in 1667 the Dutch Admiral de Ruyter attempted to destroy it in his celebrated Medway raid.

A century later, many of the naval battles of the American War of Independence and the French Revolutionary Wars were fought with ships built at Chatham.

Most famously of all, HMS Victory, Nelson's flagship at Trafalgar, was launched into the River Medway from the dockyard at Chatham.

In fact, it was at Chatham in 1771 that a 12-year-old Horatio Nelson first reported for duty to the third-rate HMS Raisonnable as an ordinary seaman and coxswain under his maternal uncle, Captain Maurice Suckling.

During the Victorian age, wood and sail gave

way to iron and steam and Chatham underwent a major expansion to provide new facilities for the new technology. In 1908 Chatham again embraced new technology, building 57 submarines in the following 58 years.

The 20th century also introduced another role, that of 'home port' and depot to the Chatham Division of the Royal Navy.

Both the dockyard and the ships manned by Chatham ratings served with distinction during two world wars and in the Cold War and the peacekeeping duties that followed.

Although Chatham remained at the forefront of naval engineering, with the 1960s seeing the development of a major two-stream nuclear submarine refit complex, the end of the Cold War led to the dockyard's closure.

On June 25, 1981, in the House of Commons, Secretary of State for Defence John Nott announced the closure of the dockyard and naval base at Chatham. Three years were allowed for the site to be shut down, and to complete those refits under way and transfer ships, men and equipment to other dockyards and naval bases.

Although the Falklands War in 1982 saw a short-lived return to the frenetic activity of previous years, as ships were hurriedly prepared

**CONTINUED ON NEXT PAGE**

**HMS GANNETT:** Just one of the magnificent vessels on view at the Historic Dockyard



### DIARY DATES

Anniversary celebrations are going on at the Historic Dockyard throughout the year.

On April 12 and 13, there's a Medway Festival of Steam and Transport, with KOS Media as one of the backers; Pirate Play Days May 23-29; and on June 27 it's the venue for the first national Armed Forces Day. On June 27 there's beating retreat and ceremonial sunset; and a salute to the 1940s on September 19 and 20.

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**HMS CAVALIER:** Years of service on the high seas in defence of the realm



**IN ITS POMP:** The dockyard has seen many historic days over the centuries

### FROM PREVIOUS PAGE

for sea, the main emphasis of the last years was preparing for shutdown, which came in March, 1984.

But left behind was a stunning legacy of historic buildings and structures – the green shoots of potential new life. They now form the Historic Dockyard, Chatham.

Responsibility for the majority of the site, including most of St Mary's Island, the fitting-out and repairing-basins and the buildings of HMS Pembroke, passed first to English Estates, then to the South East England Development Agency (Seeda), for mixed commercial, residential and leisure development. It is now known as Chatham Maritime.

The outer basin became a commercial port operated by the Chatham Dock Company, while the Georgian yard, with its scheduled ancient monuments, was set aside for preservation as the Historic Dockyard.

Also established at the time was the Chatham Historic Dockyard Trust as a charity. Trustees were local people

such as Bobby Neame (leader of Kent County Council at the time), John Spence (who is still a trustee) and national figures like Michael Heseltine and a range of experts.

Its aim was to preserve the internationally important site and to educate the public about Chatham's pivotal role in Britain's naval history. They wanted a 'living museum', a phrase probably misunderstood by some, but the whole vision included a business model seeing investment in buildings to create income to be invested in other buildings.

The 80-acre site, about one-seventh of the former naval base, with its huge buildings, 47 of which are scheduled ancient monuments – the highest concentration anywhere – was in a sorry state.

Buildings were in a state of disrepair after years of neglect, the site's independent infrastructure systems such as electrical distribution, roads, sewers and water supply pipes, all the responsibility of the trust, were not fit for purpose. With an estimated £24 million (at 1984 prices) needing to be spent just to make the buildings wind and weather-tight and only £11m available, the challenge was daunting, even more so when £3m had already been committed to just one project, the re-roofing of the Ropery.

Today there is a mixed-use community with 112 homes, more than 100 businesses paying rents, creating jobs and wealth and more than 150,000 people visit each year.

More than £50m has been invested in the site over the 25-year period with stunning effect.

Times have been difficult and will continue to be so, but it is now a thriving future World Heritage site, community and historic maritime attraction. The dockyard has developed a unique partnership with the National Maritime Museum and the Imperial War Museum to create a new centre which will house and display the national museum partners' maritime model collections.



**HIDDEN DEPTHS:** Submarines were built at Chatham as the dockyard adapted to Britain's new role in the bipolar world of Cold War confrontation

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# 25 glorious years

## chatham historic dockyard trust

VOLUNTEERS play a big part in the life of the dockyard.

The Chatham Historic Dockyard Volunteer Service was formed 15 years ago from members of the Royal Naval Auxiliary Service, Thames and Medway area, which was disbanded by the Ministry of Defence under the Options for Change policy.

Members of the RNXS had many skills and after a meeting between curator Richard Holdsworth, then trust chairman Admiral Sir William Staveley, and Alan Bates, the RNXS staff port naval officer for Thames and Medway, the thriving service was set up.

They've been involved with a broad range of restoration projects including warships HMS Cavalier and HMS Gannet, the submarine HMS Ocelot, one of the first Royal Navy

## Dedicated volunteers are putting skills to good use

Dragonfly helicopters and a range of smaller craft and military vehicles and guns. They also help during large events. Mr Bates said they get a lot of support and encouragement from their patron, HRH Prince Michael of Kent, and president, Captain Mike Hare.

There are now five groups of volunteers contributing some 60,000 hours a year. Members are of all ages and give as much time as they can spare. The oldest volunteer group, formed in 1982, is the Chatham Historical Society which supports and maintains the exhibits

within the museum. Others work on ships, the collection of trains and the RNLI's collection of lifeboats, which are on display on Slip 4.

For further details, contact the trust's volunteer and youth coordinator, James Armstrong, on 01634 823800.

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**QUIET HAVEN:** The Receiving Room houses the World Ship Society's library (inset)

## A world of maritime and naval expertise on offer

A SMALL group of dedicated enthusiasts set up the World Ship Society in 1946 and it's now the largest and most prestigious international organisation dedicated to maritime and naval history.

Its library and archives have been located in the Receiving Room at Chatham Historic Dockyard for the last five years.

The society is noted for its extensive list of publications, including the highly-regarded journal Marine News, and it maintains a significant library and collection of photographs

for members and researchers. Branch meetings, held throughout the world, allow members young and old to share their knowledge and experience of the shipping and naval industries.

The Receiving Room is in the heart of the dockyard complex, on the visitor trail between the Ropery and the museum.

Non-members can also use the facilities in return for a donation and members of the public are welcome in the open section, said librarian Alan Watt.



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# 25 glorious years

## chatham historic dockyard trust

### Simply the best, say students

STUDENTS have consistently voted their experience at University of Kent in Medway as one of the best in the country, based on national surveys.

The university is part of a unique partnership that includes the University of Greenwich, Canterbury Christ Church University and MidKent College, known collectively as Universities at Medway.

The four institutions share the specially developed Medway campus, next to the Historic Dockyard at Chatham Maritime. The site was built originally as a naval base, HMS Pembroke, at the start of the 20th century. The University of Kent moved onto the campus in 2004.

The flagship £7m Medway Building has won awards for its design, while the Gillingham Building houses teaching rooms, academic departments and a specialist, multi-media newsroom for the journalism degree programme.

It also has prominent buildings at the Historic Dockyard, including the Galvanising Shop, which is a fully renovated, split-level design studio and workshop, used by students on Kent's Creative Events: Design and Production degree course. The Galvanising Shop is equipped with sophisticated light and sound facilities and also houses teaching rooms and a lecture theatre.

More than 10,000 students are studying on the Medway campus as a whole, with a further 3,300 full-time students expected to be enrolled by 2013.



**CAMPUS VIEW:** The Galvanising Shop is a split-level design studio and workshop

#### DID YOU KNOW?

Some facts about the University of Greenwich at Medway:

- The first students, studying earth and environmental sciences (now part of the School of Science) arrived in 1994.
- The University of Greenwich acquired the Natural Resources Institute in May, 1996.
- The School of Chemical and Life Sciences (now the School of Science) relocated to Medway in 2003.
- The number of students at the University of Greenwich at Medway has grown from 200 in 1994 to 6,000 full and part-time students today.
- Greenwich has itself invested £20m in facilities including laboratories, lecture rooms, IT facilities and student residences. This is in addition to the shared Universities at Medway development.
- This year also marks the 10th anniversary of Greenwich's Pembroke lectures by such speakers as explorer Benedict Allen, chef Michael Barry, architect Terry Farrell and the Bishop of Rochester, with titles and subjects including Siberian Ice Dogs, My Great Grandad was at Trafalgar and the role of the Isle of Sheppey in the history of UK aviation.



### Model citizen's dockyard home

MODELMAKING seems an activity which fits very well with Chatham Historic Dockyard.

Martin Earle originally set up MC Modelmaking in a garden workshop in 1994, having worked for architectural practices in London. But after a short spell he moved to a workspace within the dockyard.

Since then the company has been producing models for architects, designers and developers, ranging from small-scale architectural projects, to big constructions for exhibitions, museums and themed attractions.

Over the last five years the business has developed in the display model and replica/prop fields. Recent clients including Dickens World, Dig!, Cadbury World and the Houses of Parliament.

### Lawyers find a perfect berth for the Gateway

ONE happy tenant of the dockyard is law firm Furley Page, which is celebrating the first anniversary of the launch of its Thames Gateway office there.

It says that despite the economic gloom, the team – headed by commercial law partner Susan Jennings – has had a significant launch year, expanding its debt recovery and corporate teams.

Ms Jennings said: "Like any business, it has been exciting as well as

challenging to set up a new office, but we strive to be different from other law firms by offering specialist expertise without the London price tag."

The former Dartford Girls' Grammar pupil was in private practice for 10 years before joining Furley Page, advising clients on acquisitions and disposals.

Established 280 years ago, Furley Page has offices in Canterbury, Chatham and Whitstable.



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**NEW FACES:** Sophie Pelham (left) and Estelle Tague of asb law

PRIVATE client tax lawyer Estelle Tague has joined asb law's tax, trusts and probate team. A member of the Chartered Institute of Tax Advisors, she has previously worked with KPMG, PricewaterhouseCoopers and City law firm, Baker & Mackenzie.

Lucie Tyrer, head of private client services at the firm, which has an office in Maidstone, said: "Estelle's expertise is a fantastic addition to the team. Her experience reinforces our strategy to converge commercial and

## Movers & Shakers

private client services: she has solid corporate tax experience and is adept at advising private individuals on tax matters."

The employment team at asb also has a new recruit. Sophie Pelham advises on the full spectrum of employment issues. She will use her regional knowledge to further develop the team's client base which already boasts the likes of TUI Travel, easyJet and Swissport, Panalpina and Ferndale Foods.

COMPANIES in Maidstone and surrounding areas can call on a newly-appointed Business Link advisor who has worked at senior level in both the recruitment industry and transport and logistics.

Former actor Tudor Price has joined the team operating in west Kent and will work with small and medium-size enterprises (SMEs), providing access to the information, advice and support needed to maintain and assist growth. His career has been in general haulage



**TUDOR PRICE**

and retail distribution, reaching senior management level before moving into recruitment as a sector specialist. After sales and operational roles he launched his own agency before joining a national recruitment agency as chief operations director.

He said: "I've gone from treading the boards to ending up in the boardroom, so mine hasn't been a typical career path. But that has been an advantage because of the range of business skills I have acquired in various roles and which I can now put to use in an advisory capacity."



SEAFRANCE Dover-Calais Ferries has appointed Phil Taylor, pictured above, as e-commerce marketing manager.

He will be responsible for the development of online strategies including a new SeaFrance website, viral internet campaigns and online marketing partnerships.

Phil has a wide range of experience developing cross-media marketing strategies and delivering results. He started his career as co-founder and general manager of Cruise Events Management and worked briefly for Fred.Olsen Cruise Lines.

He was approached by Deutsche Post World Net to project manage its marketing integration during its merger with Securicor and spearhead the consequent global re-branding to DHL in the UK.

NEIL Harris, an experienced chartered accountant and professional advisor, has been appointed corporate services partner by Reeves+Neylan in Canterbury.

Although based at the London Bridge office, he will also work with clients of offices throughout Kent.



**NEIL HARRIS**

Neil brings 20 years' experience in audit and assurance and other advisory services gained with clients in the UK and overseas. He was formerly with Baker Tilly in London, where he acted for AIM listed clients with operations in the UK and overseas. Prior to that he was a partner at Adler Shine, with primary responsibility for advising clients on financial reporting.

Neil also brings extensive experience advising clients from working at PricewaterhouseCoopers. During this time he took a leading role in the dynamic growth of the local PwC practices including the design and delivery of financial reporting courses across Europe.

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## A positive outlook is not purely academic

GOOD news for student landlords in uncertain times – Caxtons chartered surveyors, which operates a student lettings organisation in Canterbury, says the outlook is very positive – even though most other areas of the property sector are relatively depressed.

In a letter to landlord clients, it says that “as with the previous five years, the future remains promising for properties in the right locations, to the right standards, and at the right rental price”.

It points out that the number of students moving to Canterbury for further and higher education shows no signs of declining.

“Christ Church and the University of Kent at Canterbury again had a large overspill intake and, as a result of our excellent relationship with UKC, we were able to let almost all of our late availability proper-

ties.” Further good news is that grants and loans continue to match inflation.

Student housing requirements for the academic year starting this September will comprise mainly second and third year students who must seek accommodation off campus.

Philip Curtiss, manager of the student lettings department at Caxtons, says one, two and three-bedroom properties continue to be popular. “Many new developments by the universities and across Canterbury are

catering for this increased demand, pushing towards better standards of presentation and facilities.”

And five and six-bedroom properties remain consistent on previous years, but there is still an oversupply of four-bedroom houses, which has led to a reduction in rental for some properties in this category.

Caxtons’ residential service manages 7,000 properties across London, the South East and Home Counties, as well as student lets in Chatham, Canterbury and Greenwich.



**CANTERBURY TALE:** The city’s student lettings market is thriving

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LEGAL & GENERAL	£561	CANADA LIFE	£545
CANADA LIFE	£559	LEGAL & GENERAL	£540
AEGON SE	£548	NORWICH UNION	£534
NORWICH UNION	£543	PRUDENTIAL	£532
PRUDENTIAL	£543	AEGON SE	£531

MALE AGED 65		FEMALE AGED 65	
LEGAL & GENERAL	£616	CANADA LIFE	£597
CANADA LIFE	£616	LEGAL & GENERAL	£590
PRUDENTIAL	£605	PRUDENTIAL	£589
AEGON SE	£604	AEGON SE	£583
NORWICH UNION	£593	NORWICH UNION	£579

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### MORTGAGE RATES

RT: Rate type R%: Rate percentage L: Loan U: Until  
OD: Other details

#### FIXED

##### PRINCIPALITY

RT: FIXED R%: 4.74% L: 75% U: 31/03/2012  
OD: £1,339

##### FIRST ACTIVE RBS

RT: FIXED R%: 3.89% L: 75% U: 30/06/2011  
OD: £1,029

##### WOOLWICH

RT: FIXED R%: 4.39% L: 70% U: 30/04/2012  
OD: £1,325

##### MARSDEN

RT: FIXED R%: 3.54% L: 70% U: 30/04/2011  
OD: £1,123

##### OTHER

##### ALLIANCE & LEICESTER

RT: TRACKER R%: 2.99% L: 75% U: 2 YEARS  
OD: £2,310

##### ABBEY

RT: TRACKER R%: 3.39% L: 75% U: 3 YEARS  
OD: £1,255

##### MARSDEN

RT: TRACKER R%: 3.25% L: 70% U: 30/04/2011  
OD: £1,123

##### NATIONWIDE

RT: TRACKER R%: 3.48% L: 75% U: 3 YEARS  
OD: £1,015

• THESE RATES CANNOT BE GUARANTEED AND ARE CORRECT AT THE TIME OF GOING TO PRESS

## New hub on the Hill

AN INTERNATIONAL food company which manufactures, imports and distributes some of the best-known retail brands, has moved its UK southern hub to Kings Hill, West Malling.

AB World Foods – part of Associated British Foods, one of Europe’s largest food companies with global sales of £8.2 billion and 96,000 employees in 44 countries – has taken 13,772 sq ft in 42 Kings Hill Avenue.

The company, formed following the merger of G Costa and Patak’s, manufactures ethnic products including Blue Dragon, Patak’s and Reggae Reggae, and distributes well-known brands such as Tabasco and Maille.

The company employs more than 500

staff, some of whom have moved to Kings Hill from its offices in Aylesford.

“We wanted to relocate to a site where we could improve our working conditions and retain as many of our current staff as possible.

“As Kings Hill is only five miles away from our old offices, this was ideal,” said managing director Andy Mayhew.

“This was also one of the better buildings we viewed, with easy access from the motorway and the station and plenty of parking for staff.

“The environment is perfect for us, with plenty of open spaces and shops and restaurants on the doorstep in Liberty Square, as well as a health club.”

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# Whites promotion is one of Hess's finest moments

By **TOM HOWARD**

THERE are few similarities between Premier League heavyweights Liverpool and non-league Dover Athletic, but one statistic they do share is a formidable unbeaten home league record that most teams can only dream of.

Dover continued their meteoric rise up the football pyramid by clinching the Ryman Premier League in style with a 6-0 win against Sutton United in front of a bumper 1,400 crowd at Crabble last Saturday.

Athletic were only the second senior club in the country to secure promotion this season, achieving it with five games remaining.

## Wembley

The Whites, under the leadership of former Gillingham boss Andy Hessenthaler, have dominated the division losing just three times on the way to back-to-back promotions.

Hessenthaler's side boast an impressive record of being unbeaten at home in 20 games this season, which they share with former European champions Liverpool.

Hessenthaler, who won promotion with Gillingham at Wembley in the 2000 play-off

Picture: SIMON HARRIS



**CHAMPIONS:** Dover Athletic celebrate winning the league last weekend at Crabble

final, admitted his side's achievement ranks alongside his greatest moments in football.

He said: "It's up there. It means a lot and it's tremendous for everybody connected to the football club.

"I got promoted while at Gillingham and got the club to their highest position in their history as manager there, but this is right up there with those achievements.

"I think if we are all honest we knew it was

going to come, but I think it was just a case of when. I think it is because we are together on the pitch and off it. It is about a squad of players and they have ability and a work ethic to go out week in, week out and perform."

Dover chairman Jim Parmenter, who saved the club from possible closure in 2005 as it struggled with financial problems, declared that reaching the Football League is the next target.

He said: "It's fantastic. I said when I came to the club the aim was to get to the Conference inside five years and we have done that in four.

"When you think, when I took over there were three relegations in the four years before, the club was in hundreds of thousands of pounds of debt and on its knees. Now we are out of debt and pushing forward."

## Target

Hessenthaler, who joined the club in May 2007, has never hidden his desire to return to management in the Football League, but Parmenter hopes he will achieve it with Dover.

With a league win percentage of 76 per cent in his first two seasons in charge at Dover, Hessenthaler has once again shown his managerial credentials.

Even though his side are set for Blue Square South football next season, the Dover boss has set his players the target of finishing the season unbeaten at home and amass 100 points.

## Site is confirmed for Fleet's new stadium

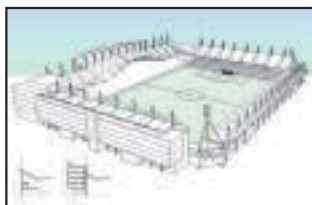
EBBSFLEET United have confirmed a site for their proposed new stadium.

The Blue Square Premier club, who have played their football at Stonebridge Road for 62 years, have been eyeing a move away for several years.

Last August, the club released plans to build a new stadium with a capacity between 5,000-8,000, located in the Gravesham area.

This week, Fleet Group Development (FGD), the free-of-charge subsidiary group set up to work on the new stadium on behalf of the club, revealed they have settled on a site in the Gravesham area.

In a statement released on the club's website, FGD have held talks with Kent County Council and Gravesham Borough Council and are putting together a scheme with the enabling developer so a planning application can be made in the next six months.



**LOOK:** Impression of new stadium

Head of FGD Brian Kilcullen said: "We have confirmed a site we have been looking at and it is between the old A2 and the new A2 in the Gravesham area.

"That is all we can reveal at the moment, but we hope to have more information by next week."

Research has also been carried out regarding the cost of the stadium, the development around the stadium, possible users for the development and other potential stadium users.

## Motorbase's rise to prominence is music to team-owner's ears

FAIRYTALES in motorsport are a rarity, but Kent-based touring car team Motorbase Performance could be at the centre of one to unfold at home circuit Brands Hatch.

The Wrotham-based Independent British Touring Car team, now run under the guise of Airwaves BMW, after agreeing a sponsorship deal at the start of the season, are favourites to achieve their first-ever race win at their home circuit this afternoon.

Last season was the team's most successful year in the championship since they formed under the leadership of team owner David Bartrum five years ago. The independent team battled with the works giants of Vauxhall and Seat, picking up six podium finishes, which included the team's first in their history.

It has not been an easy journey in British Touring Cars for Motorbase, as Bartrum revealed he considered quitting the sport after last season's Brands Hatch meeting.



**ON TRACK:** Motorbase Performance could claim first win at Brands today

He said: "At the beginning of last year we did think about quitting. We had a hard year in 2007 and the plans for 2008 had not gone well. We had little testing in a new car and sponsorship had not gone how we wanted. We came out of the first round at Brands Hatch with a lot of damage to the cars and no points.

"I thought if it was going to carry on like this, especially with a tight budget, then we would stop."

Bartrum's perseverance paid dividends as the team went from strength to strength. This season they are considered title contenders after drivers Rob Collard and Jonathan Adam topped the time sheets in pre-season at the Kent circuit.

"If we could secure a win in front of the fans at our local track that would be a fantastic way to start the 2009 season," Bartrum said. "I want to get that as soon as possible."

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# Clark appointment is good news – despite what the critics say



**W**HEN I returned from the England Lions tour of New Zealand towards the end of last month I could not believe the fuss that had been made back here over Stuart Clark, our new overseas signing at Kent.

To accuse Kent of disloyalty to England, by employing an Australian fast bowler for the first part of this coming Ashes summer, is simply ridiculous.

The critics, which I'm sorry to see included a number of people at the top of our game, said they were unhappy at the prospect of Clark – and any other Australian – using a spell in county cricket to get themselves fit and firing for the Ashes.

To my mind, this is not only a very blinkered and small-minded attitude, but it also shows a lack of wider understanding of the game.

Have not dozens and dozens of current English professionals not bettered themselves over the years by playing cricket during our winters in Australia?

Almost all of the present England Test squad, bar Andrew Flintoff and Steve Harmison, have spent huge amounts of time in Australian grade cricket in order to get their games to where they are now. England captain Andrew Strauss is a very good example of this, and Kevin Pietersen too.

I myself have spent much quality time in Perth in recent winters, including a spell there with the England Academy during the 2006-07 Ashes when the Australians laid on training facilities and good opposition for practice matches.

Michael Vaughan, then coming back from



Picture: ADY KERRY

injury, was among the players who benefitted from that – and, later in England's tour, around six or seven of the Academy squad went on to play against Australia in the One-Day Internationals.

Getting players ready to play international cricket requires a massive amount of give and take between leading nations.

It is not all take from anybody and given our position in the northern hemisphere it is definitely as much of an advantage for our cricketers to winter abroad in Australia, South Africa or wherever as it is for their players to come here to play county or club cricket for similar reasons.

## Shrewdest

As for Stuart Clark, I believe he will be one of the best overseas signings we have made.

I know him quite well and he is a very strong and good character. He is a wily competitor, a proven performer at the highest level and a magnificent addition to the dressing room in every way.

For our other quick bowlers – and especially the likes of Ryan McLaren, Amjad Khan and Robbie Joseph, who all have potentially

significant international careers ahead of them – he will be a tremendous asset, in terms of learning things from him and picking his brains. And he has one of the shrewdest brains in the world game.

Remember when Steve Waugh spent those six weeks at Kent during the 2002 season?

I think I learned more from him then than I've learned from anyone else in a comparably short space of time. It was a real education for the 23-year-old batsman that I then was and also someone who had just had his first taste of Test cricket.

Speaking of which, I think that my form on the Lions tour, and in the 'Test' and 'one-day international' matches we had against New Zealand A, has not only set me up superbly for the season ahead, but has also kept my name very much in the frame for an England senior recall, should a place become available during the very busy summer which is fast approaching.

It was always going to be a tough trip for an opening batsman, as conditions in New Zealand always give the new ball bowlers something, but I made some decent runs and felt in excellent touch throughout the practice matches and the games against a strong New Zealand A side.

Captaining the Lions was also a good experience, although selection and batting orders and things like that were very much in the hands of the management as we were all there primarily to advance our individual cases for senior England recognition, rather than simply to win matches.

Joe Denly also finished reasonably well with some runs in the three one-dayers against New Zealand A and Robbie Joseph did okay after suddenly finding himself called up from playing for Antigua in the Caribbean to replace Amjad Khan who, of course, was summoned to the West Indies and ended up making his Test debut in Trinidad.

I hope that both Joe and Robbie will use their Lions exposure to kick-on again at the start of this season. They both know what lies just around the corner for them if they keep improving and keep working hard, which they do anyway.

• **Rob Key, the Kent captain and England batsman, is one of Kent on Sunday's regular sports columnists.**



NO GO: Ford was invited on to shortlist

## Boost for Kent as Ford drops out of England running

GRAHAM Ford has taken himself out of the running to become England's new head coach, blaming the England and Wales Cricket Board's elongated process in filling the position.

The South African told Kent on Sunday in January that he was interested in the job to replace Peter Moores, but it appears the length of time the ECB have taken in announcing an appointment, together with the terrorist attack on the Sri Lankan team in Pakistan, has made him withdraw his application.

Kent's director of cricket told a national newspaper: "I thought it would be sorted out a lot quicker than it has been."

"I was invited to go on the shortlist and told they wanted to interview me for the job. But I withdrew my name two days ago."

The news will be a big boost for Kent as they look to make an instant return to Division One of the County Championship.

## American dream begins for Mike

MIKE Conway will begin his assault on the Indy Racing League this afternoon in the Honda Grand Prix of St Petersburg.

The Sevenoaks driver, who has spent the last two seasons in GP2, agreed a move to the American series in the winter and is eager to mix it with some of the best drivers in the world.

He said: "I just can't wait to get out there and race."



RARING: Conway



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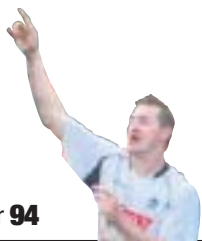
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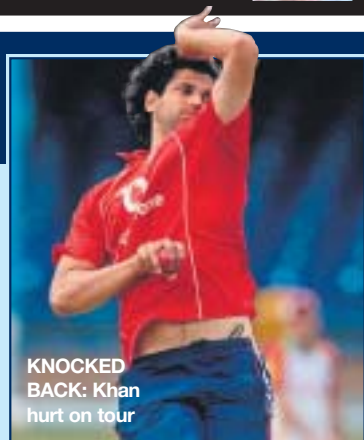


# KENT ON SUNDAY Sport

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**CRICKET**  
Rob Key's not amused  
by critics' abuse over  
Clark signing **95**



**KNOCKED  
BACK:** Khan  
hurt on tour

## Khan in race to be fit for England

KENT fast bowler Amjad Khan will miss the start of the county season with a knee injury that cut short his England tour in the West Indies.

The Danish-born paceman arrived back in England this week to have treatment on a cartilage injury on the same knee that had previously sidelined him for 16 months, although it is a different injury.

The 28-year-old could be out for up to six weeks, which will be a huge blow ahead of this summer's Test series with the West Indies and Australia.

Kent coach Simon Willis said: "It's very disap-

By **GLENN PEARSON**

pointing for Amjad because he has worked so hard to get where he has. It's the same knee, but a different injury. He had an MRI scan before he left the West Indies. It's too early to talk about a return date. There's inflammation of the knee."

Khan made his England debut in the last Test against the West Indies and his Twenty20 international bow against the same opponents, but missed out on an opportunity in the One-Day International series.

On his return to England, he visited a specialist in London with Kent's physiotherapist, Nimmo Reid, in order to assess the extent of the injury.

Chief executive, Paul Millman, said: "We are obviously most concerned for Amjad."

"We have been in regular contact with Dr Nick Peirce, the ECB's chief medical officer, with regard to the nature of the injury and in conjunction with the ECB we are ensuring that Amjad is receiving the best possible medical advice."

"It is too early to comment on the extent of the injury and I know everyone at the club wishes him well."

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# TOUGH WORDS FROM SCALLY



**OUTSPOKEN:**  
Gillingham's  
chairman  
Paul Scally

## Chief hits out at clubs 'mocking' system

**OUTSPOKEN** Gillingham chairman Paul Scally has called for tougher punishments for clubs that go into administration, claiming they should be relegated and denied promotion for three seasons.

In a week in which Southampton's parent company went into administration, but could see the football club escape a 10-point deduction, Scally has hit out at clubs that he feels are making a "mockery" of the system.

The Gills chairman has never hidden his dislike of teams being deducted points, and has instead advocated a system in which teams that opt to go into administration, suffer more dire consequences.

He told Kent on Sunday: "I do not like this points deduction system and in truth it has become a bit of a mockery. If a club go into administration they should be relegated and

By **GLENN PEARSON**

not allowed to get promoted for three seasons. I do not have any problem with that."

"These clubs do not go into administration lightly, but it may be they have spent money on players they shouldn't have and that gives them an advantage they should not have."

"Rather than having points knocked off they should be relegated and only allowed to return three seasons later once they have proved to the league they have their finances in order."

Bournemouth, Rotherham and Luton have all been docked points for going into administration in League Two, while Wigan chairman Dave Whelan this week claimed the debts of some Premier League sides are unsustainable and wouldn't be surprised if one of them were to go bust.

The Gills, whose Priestfield ground is also owned by a parent company - Priestfield

Developments Limited - headed by Scally, were reported to have borrowed money from the Professional Footballers' Association to help with the club's wage bill.

Scally confirmed £100,000 was borrowed, but declared that it was returned almost immediately.

"We did take a loan until the end of the season, but in the end we found that we didn't need to take it," he said.

"We had money owed to us that didn't come so we took a £100,000 loan in December, but the money we were owed arrived so we were in a position to hand it back to the PFA in January."

With the club on the brink of a return to League One at the first time of asking, the Gills chairman admitted promotion would be a big shot in the arm for the club financially.

"Cash is always tight, the same as it is anywhere else and in every other industry but we're doing alright," he said.

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